

RUSSIAN FINANCIAL SECTOR INVESTOR PRESENTATION



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# Bank of Russia: Overview

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# Russian Macro Update

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# Russian Financial Sector

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BANK OF RUSSIA: OVERVIEW



## **EVOLUTION (1)**

Central Bank of Russia (CBR): founded in 1990

1990 - Law on banks and banking activities

- Law on Central bank of RSFSR

1992 - Russia becomes an IMF member

1995 – Law on Central bank of RSFSR: amendments

1996 - CBR becomes a BIS member

2001 - Law on AML/CFT

**2002** – Law on the Central Bank of the Russian Federation

2003 - Russia becomes a FATF member

- Start of the IFRS reporting project

- Law on deposit insurance

2005 – Introduction of corridor for USD&EUR basket within the exchange rate policy framework

2009 - CBR becomes a BCBS member

- CBR becomes a CPMI member

2010 – Introduction of floating exchange rate corridor

2011 - Law on National Payment System

2013 - CBR becomes an IAIS member as well as IOSCO member

2014 – Inflation targeting regime with 4% medium-term target rate

- Introduction of a floating exchange rate regime

- Approval of a new corporate governance code

 National Card Payment System Joint-Stock Company (AO NSPK) established

**2015** – Signing of the IOSCO Multilateral Memorandum of Understanding

 National payment system "Mir" established and "Mir" card issue started

2016 – Banking regulation in Russia assessed as compliant with Basel II, Basel 2.5 and Basel III (RCAP)

**2017** – Introduction of proportional regulation in banking sector

- Introduction of new financial rehabilitation mechanism

**2018** – CBR joins MMoU IAIS

2020 – Sustainable finance working group within CBR is established

1990 1995 2000 2005 2010 2015 2022

1992 - MICEX established

- Law on insurance business

1995 - RTS exchange established

1996 – Law on securities market

1996 – Law on joint-stock companies

1999 – Law on protection of rights of securities market investors

Federal Financial Markets Service (FFMS): founded in 1993 **2002** – First edition of the Russian corporate conduct code

**2003** – Law on mortgage-backed securities

2011 - Law on insider trading

- MICEX and RTS merge into the Moscow Exchange

 FISS joins FFMS and the latter becomes insurance market regulator

2012 – National Settlement Depository obtains status of the Central Securities Depository (CSD) of Russia

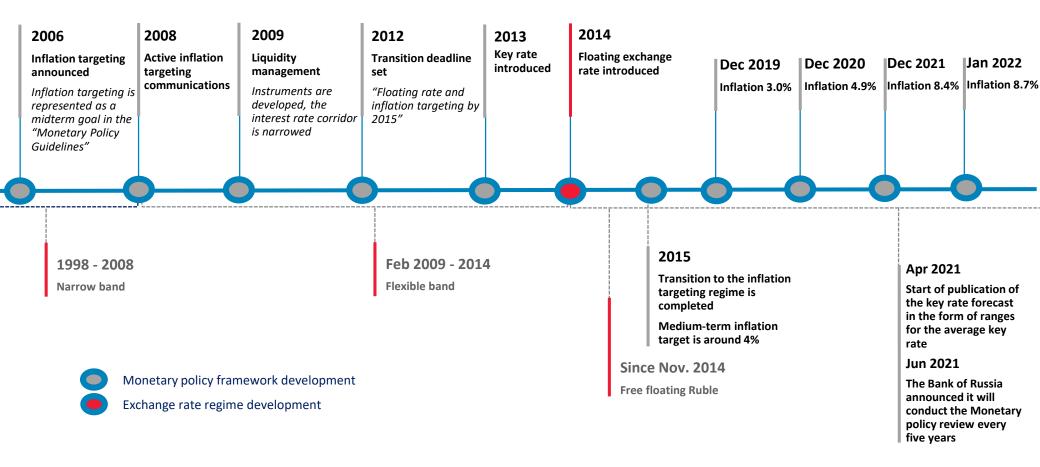
2013 – National Clearing Center obtains status of the first qualified Central Counterparty (CCP) in Russia Focus on Russian financial market development

2013
CBR becomes the megaregulator of the Russian financial sector



## **EVOLUTION (2)**

#### Monetary policy framework development





# **EVOLUTION (3)**

Bank of Russia supervises the following key segments

Banking sector

Payment infrastructure

Non-state pension funds

Market infrastructure, including fair pricing

Asset managers

Securities market, including securities market professionals

Microfinance

Credit rating agencies

Insurance sector



#### **REFORMS**

### Promoting price and financial stability, fair competition, cutting edge technologies and best practices



#### **Monetary policy**

Inflation targeting regime adopted with a 4% mediumterm target rate pursued using conventional monetary policy instruments



#### **Market infrastructure**

- Benefits from infrastructure put in place, tax and regulatory reforms (T+2, CSD and access of ICSDs, up-todate CCP, Individual Investment Accounts)
- Marketplace project infrastructure personal finance platform 'Finuslugi' launched in October 2020



#### **Banking regulation and supervision**

- Banking sector rehabilitation in progress, new bank resolution mechanism introduced
- Proportional regulation introduced and an advanced IRB approach for the largest banks gradually phased in
- Banking regulation compliant with the Basel II, Basel 2.5 and Basel III standards, maintaining AML/CFT supervision of credit and non-credit financial institutions (according to the Regulatory Consistency Assessment Program (RCAP) 2016)
- New macroprudential regulation mechanism in force – risk-weight add-ons are introduced and set by the Bank of Russia Board of Directors
- Setting up a national rating industry only credit ratings of Russian national agencies may be used for regulatory purposes



#### **Corporate governance**

JS companies segregation into public and non-public, corporate actions reform, new corporate governance code adopted in 2014, listing rules based on the new corporate governance code, listing committees established



#### **Payment infrastructure**

- Russian payment system infrastructure developed and currently in use by all leading international payment systems
- MIR National Payment System card issuance launched in 2015
- System for transfer of financial messages (SPFS) has been developed
- The Faster Payments System launched in January 2019



#### FinTech development

 Concept of Digital Ruble – based on a two-tier retail model – approved



#### **Pension system**

- Guarantee fund mechanism introduced
- Investment horizon for non-state pension funds extended to 5 years
- Introduction of new voluntary personal pension plan (simple and standard) is being discussed



#### COMPLIANCE WITH INTERNATIONAL STANDARDS

Russia complies with or implements key international standards and best practices



Russia's Anti-Money Laundering system is compliant with FATF Recommendations



Banking regulation is compliant with Basel II, 2.5 and Basel III (RCAP 2016)



**High FSAP grades** in all surveyed segments, including securities market, insurance and payment infrastructure



Bank for International Settlements, IAIS and IOSCO Principles for financial market infrastructures (PFMI) are being implemented

Upon monitoring the implementation of the **PFMI**, the CPMI gave Russia the highest-possible **'4'** rating

The BoR payment system fully complies with the PFMI.



Russia rose to #45 in the IMD World Competitiveness Center Ranking 2021 (#50 in 2020)



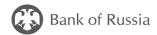
National Settlement Depository is **eligible for custody arrangements under Rule 17f-7** of the US Investment Company Act of 1940



Russia is a party to the Articles of Agreement of the IMF and **upholds free movement of capital** 



Insurance sector has **started implementing Solvency II** European principles



### INTERNATIONAL COOPERATION

Bank of Russia cooperates with international financial institutions, regulators and associations

## **Multilateral cooperation**















**FINANCIAL** STABILITY





COMMITTEE OF EXPERTS ON THE **EVALUATION OF ANTI-MONEY** LAUNDERING MEASURES AND THE FINANCING OF TERRORISM (MONEYVAL)

**G20** 







### **Financial market authorities**



International Capital Market Association

















# **Regional financial integration**





# NEWSLETTER (1)

# Key news from the Russian financial market

January 2022	25 January 2022: the Bank of Russia has set 1 January 2024 as the deadline when market participants should switch to using benchmarks that comply with relevant international standards in their financial instruments and agreements.  22 January 2022: the Ministry of Finance announced its regular FX and gold purchases on the market under the budget rule will total Rub 585.9 bn (\$7.85 bn), with daily purchases equaling Rub 36.6 bn a day between Jan 14 and Feb 4.  21 January 2022: on 24 January 2022, the Bank of Russia resumed the issuance of loans under the temporary facility to support lending to small and medium-sized enterprises (SMEs) operating in industries the hardest hit by additional anti-pandemic measures. The Bank of Russia is going to issue loans under this facility through 31 March 2022.
December 2021	<ul> <li>22 December 2021: The Bank of Russia recommends that companies should analyse their corporate governance systems to find out whether they properly take into account ESG factors and sustainable development issues.</li> <li>10 December 2021: In order to continue financial market digitalisation and improve access to financial products and services for individuals and businesses, the Bank of Russia outlined the strategic areas for financial technology development for the next three years.</li> </ul>
November 2021	22 November 2021: the State Duma approved a law that gives the Bank of Russia the right to establish direct quantitative limits on certain types of consumer loans issued during a quarter by a bank or a microfinance organization.  12 November 2021: Under the new green securities issuance rules, issuers will be able to label their bonds as green if these papers are used to raise money for projects which are green according to both the Russian taxonomy and international standards. These amendments to <a href="the Securities Issue Standards">the Securities Issue Standards</a> have been registered by the Russian Ministry of Justice.  3 November 2021: the Bank of Russia publishes the <a href="roadmap">roadmap</a> of the key tactical objectives for sustainable development, demonstrating its determination to elaborate a clear strategy and implement measures in this area as soon as possible.
October 2021	22 October 2021: To support SMEs in the most affected sectors (the list of such sectors is approved by the Russian Government) the Bank of Russia decided to allocate Rub 60 billion. Within this limit, the banks authorised under the SME Lending Incentive Programme, can take loans from the Bank of Russia at the interest rate of 4% p.a. for up to 1.5 years, on the surety of JSC RSMB Corporation, for on-lending to borrowers at a maximum interest rate of 8.5% p.a.  19 October 2021: Under the proposed amendments to the regulations governing the liquidity risk of credit institutions as per Basel III (1) ruble-denominated bonds of State Development Corporation VEB.RF and mortgage-backed securities that are secured by JSC DOM.RF's surety can be categorised as highly liquid assets to calculate the liquidity coverage ratio and net stable funding ratio; (2) assets and liabilities in precious metals that are settled in cash will be included in Basel III liquidity ratios calculations as assets and liabilities denominated in cash.



# **NEWSLETTER (2)**

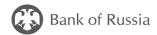
# Key news from the Russian financial market

August 2021	23 August 2021: According to the Bank of Russia's draft ordinance, the capabilities of the Faster Payments System (FPS) will be expanded through launching cross-border money transfers. The new function is expected to be available as early as 2022.  16 August 2021: The Bank of Russia's Board of Directors approved amendments to Bank of Russia Instruction No. 199-I, which stipulate weighing all bank credit claims on 'VEB.RF' nominated and funded in rubles with the risk weight of 20% when calculating the prudential ratios of banks (previously, from 20% to 100%, depending on credit claim parameters).
July 2021	31 July 2021: The Bank of Russia decided to increase risk-weight add-ons for unsecured consumer loans in rubles issued beginning from 1 October 2021.  19 July 2021: The Bank of Russia recommends that public joint-stock companies disclose information about how they take into account factors related to the impact on the environment, the social sphere and corporate governance (the ESG factors), as well as how they implement these factors into their business model and development strategy.
May 2021	21 May 2021: The Bank of Russia decided to raise risk weights add-ons for mortgage loans and loans for construction cofunding granted starting 1 August 2021. The increase in add-ons will help reduce the incentives for banks to expand lending by issuing loans with a low down payment to borrowers, and will also speed up the recovery of the macroprudential buffer on mortgage loans and ensure banks' resilience to potential stress scenarios.  13 May 2021: Under amendments to Ordinance No. 590-P with respect to loans to fund mergers and acquisitions, coming into force on 1 October 2021, banks' discretion about upgrading a quality category (upgrading category III to II) with phasing of additional provisions is conditional on positive operational performance of borrowers.
February 2021	11 February 2021: According to a draft Bank of Russia ordinance, limits that banks set for their customers' daily operations in the Faster Payments System (FPS) should not be less than Rub 150 thousand. Banks will have to adjust their limits by 1 October 2021. This will improve the availability of FPS transfers for individuals.  3 February 2021: Credit institutions will be allowed to measure operational risk for calculating their capital adequacy ratios in compliance with Basel III. The new standardised approach involves the usage of a loss threshold. According to banks, this will enable them to save a part of capital allocated to cover operational risk. Banks with a universal license shall comply with the new rules beginning on 1 January 2023.
January 2021	<b>20 January 2021</b> : The Bank of Russia has laid out <u>key objectives in refining debt-to-income (DTI) ratio calculation</u> for 2021-2022. There are plans to develop and propose legislation to make lenders legally obliged to calculate the DTI ratio. In addition, the roadmap provides for the potential introduction of a new macroprudential toolset to ensure quantitative restrictions are in place on the share of high-risk loans, in particular, unsecured consumer loans issued to high-DTI borrowers.



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RUSSIAN MACRO UPDATE



#### **KEY INDICATORS**

#### Russian economy broadly returned to a long-term growth path in Q2'21. In Q3'21 economy growth was 4.3%

Figure 1: Real GDP growth dynamics (YoY, %)



Figure 3: Russian Ruble volatility remains low while in free-floating

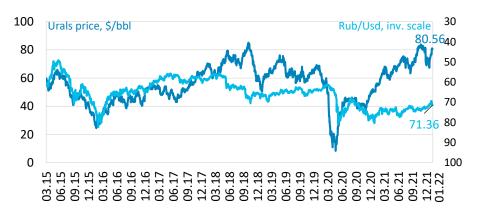


Figure 2: Private consumption and investment dynamics (YoY, %)

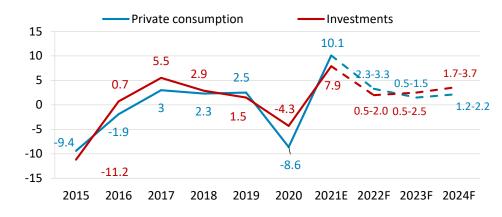
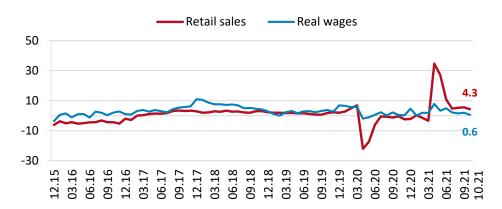


Figure 4: Retail sales and real wages dynamics (YoY, %)





#### **MACROFINANCE**

#### Solid fiscal and external positions

Figure 5: As estimated by the Bank of Russia, current account surplus amounted to USD 120 bn in 2021

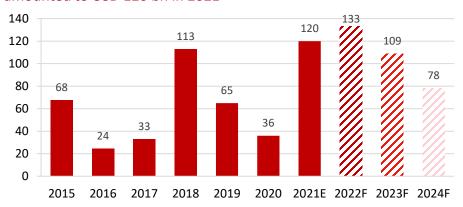


Figure 7: Significant international reserves assuring financial stability

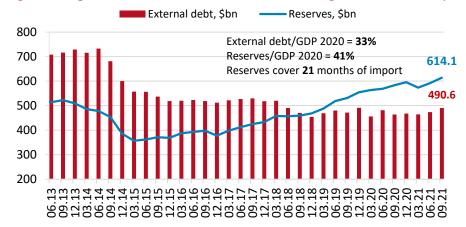


Figure 6: Strong fiscal position: budget consolidation and fiscal rule

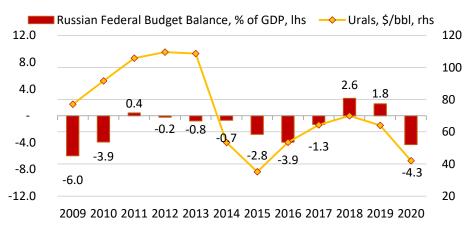
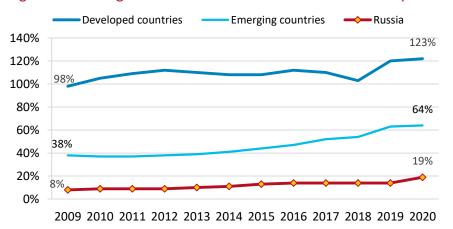


Figure 8: Sovereign debt to GDP lowest in both EM and DM spaces

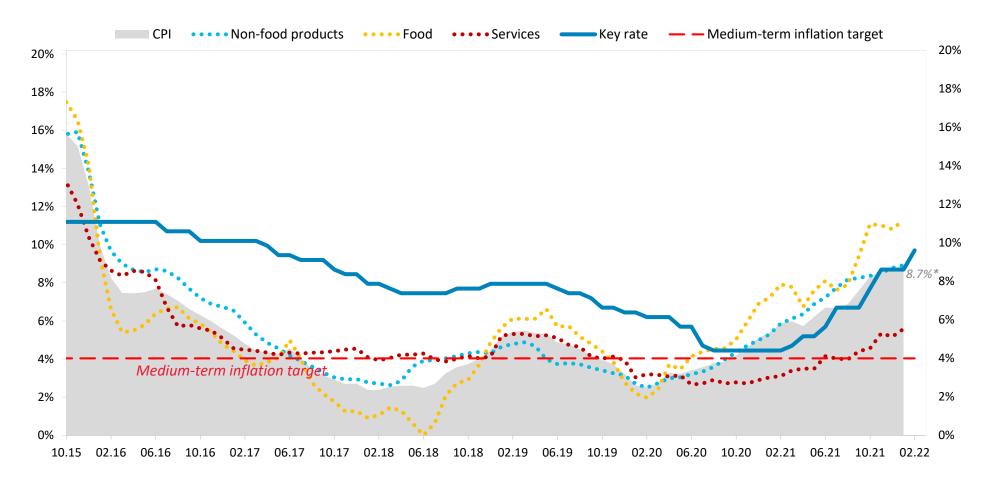




## **INFLATION**

## Medium-term inflation target is set at around 4%

Figure 9: Inflation (YoY, %)





#### INFLATION EXPECTATIONS

In January 2022, household inflation expectations declined, though remaining close to multi-year highs. Short-term price expectations of companies were up, overshooting the 2021 highs

			20	18			20	19			20	20				20	21			2022
	Expect. horizon	ı	II	III	IV	I	Ш	III	IV	I	II	III	IV	ı	II	III	Oct	Nov	Dec	Jan
Inflation expectations (absolute nu	ımbers), %																			
Households																				
FOM (median, expected inflation)	Next 12 months	8.5	9.8	10.1	10.2	9.1	9.4	8.9	9.0	7.9	_**	8.9	12.0	10.1	11.9	12.3	13.6	13.5	14.8	13.7
FOM (subgroup with savings)	Next 12 months	8.0	9.0	9.2	9.1	8.0	8.3	8.4	8.3	6.9	-	8.1	10.9	9.1	9.7	10.5	11.4	11.3	13.7	11.9
FOM (subgroup without savings)	Next 12 months	8.8	10.3	10.5	10.8	9.8	10.0	9.2	9.4	8.5	-	9.6	12.0	10.6	12.9	13.4	15.6	15.1	15.2	14.3
FOM (median, observed inflation)	Past 12 months	9.2	10.6	10.2	10.2	10.0	10.2	9.9	9.4	8.3	-	9.4	11.5	12.7	14.9	15.6	16.3	16.2	17.7	16.7
FOM (subgroup with savings)	Past 12 months	8.4	9.7	10.0	9.2	9.2	9.0	9.4	8.7	7.2	-	8.5	10.6	11.5	12.1	12.9	13.6	13.5	16.1	15.0
FOM (subgroup without savings)	Past 12 months	9.6	11.2	10.4	10.8	10.8	11.1	10.4	9.6	8.6	-	9.9	11.7	12.4	16.9	17.2	18.0	17.5	18.5	17.8
Analysts, %																				
Bloomberg	2022									3.9	3.7	3.8	4.3	4.4	4.0	4.1	3.9	4.3	4.5	4.5
Bloomberg	2023																			4.0
Survey by the Bank of Russia	2022																4.2		4.8	
Survey by the Bank of Russia	2023																			
Financial markets, %																				
OFZ IN (option not subtracted)	2023	3.9	4.7	5.5	5.1	4.6	3.9	3.2	2.8	3.5	2.3	2.6	2.6	3.7	4.1	4.2	4.5	4.9	4.8	5.3
OFZ IN (option not subtracted)	2028		4.7	5.5	5.2	4.9	4.1	3.5	3.4	4.1	3.0	3.5	3.2	3.9	4.2	4.0	4.5	4.9	5.2	5.6
Inflation expectations (balanced in	idex*)																			
Businesses																				
Bank of Russia monitoring	Next 3 months	6.8	10.2	12.6	16.5	10.6	9.9	8.3	8.5	18.1	15.1	17.5	19.0	20.7	27.4	25.0	26.4	21.5	22.8	25.1
PMI M, input prices, diff. index	Current month		70.3	69.1	62.5	66.2	54.6	54.3	54.0	59.8	58.8	63.3	78.5	72.6	76.0	65.0	63.7	66.6	66.7	-
PMI M, output prices, diff. index	Current month		56.6	56.8	52.5	56.1	51.5	50.4	50.4	55.4	51.6	53.0	60.6	65.3	66.2	57.2	58.5	58.4	59.8	-
PMI S, input prices, diff. index	Current month		61.8	59.4	60.4	60.3	56.3	55.3	55.6	61.5	55.9	58.6	60.4	65.0	62.4	63.1	64.7	64.9	65.8	-
PMI S, prices charged, diff. index	Current month		52.1	51.3	53.0	54.6	52.5	52.3	52.4	54.2	49.7	53.5	54.7	56.3	57.1	56.4	56.7	56.4	56.0	-

<sup>\*</sup>Balanced index is the difference between the shares of those who expect prices to rise and to fall.

<sup>\*\*</sup>Households surveys in Apr-July 2020 were conducted by phone, their results are not comparable with those obtained later.



# **ECONOMIC FORECASTS (1)**

### Medium-term outlook for the Russian economy

Key parameters of the Bank of Russia's forecast scenarios	2021		BASELINE	
(growth as % of previous year, if not indicated otherwise)	(actual/estimate)	2022	2023	2024
Inflation, as % in December year-on-year	8.4	5.0-6.0	4.0	4.0
Inflation, average for the year, as % year-on-year	6.7	6.8-7.7	4.0-4.3	4.0
Key rate, average for the year, % per annum	5.7	$9.0 - 11.0^{1}$	7.5-9.0	5.0-6.0
Gross domestic product	4.7	2.0-3.0	1.5-2.5	2.0-3.0
Final consumption expenditure	7.6	1.7-2.7	0.6-1.6	1.2-2.2
– households	10.1	2.3-3.3	0.5-1.5	1.2-2.2
Gross capital formation	5.6	0.6-2.6	2.2-4.2	3.4-5.4
<ul> <li>gross fixed capital formation</li> </ul>	7.9	0.5-2.0	0.5-2.5	1.7-3.7
Exports	2.1	4.0-6.0	1.6-3.6	1.6-3.6
Imports	13.6	2.2-4.2	0.4-2.4	1.6-3.6
Money supply in national definition	13.0	9-13	8-12	7-11
Claims on organisations and households in rubles and foreign currency**	14.0	9-13	8-12	7-11
<ul><li>on organisations</li></ul>	10.9	7-11	7-11	7-11
<ul> <li>on households, including</li> </ul>	22.0	14-18	10-14	7-11
mortgage loans	26.7	15-19	14-18	12-16

<sup>\*</sup>Given that from January 1st to February 13th 2022 the average key rate is 8.5%, from February 14th to the end of 2022 the average key rate forecast range is 9.1-11.3%. Additional information on how to interpret the proposed format of the key rate forecast communication is presented in the methodological note [http://cbr.ru/Content/Document/File/120337/comment\_20210422\_e.pdf].

Claims' growth rates are given with the exclusion of foreign currency revaluation. In order to exclude the effect of foreign currency revaluation the growth of claims in foreign currency and precious metals is converted to rubles using the period average USDRUB exchange rate.

Source: Bank of Russia

<sup>\*\*</sup>Banking sector claims on organisations and households means all of the banking sector's claims on non-financial and financial institutions and households in rubles, foreign currency and precious metals, including loans issued (including overdue loans), overdue interest on loans, credit institutions' investment in debt and equity securities and promissory notes, as well as other forms of equity interest in non-financial and financial institutions, and other accounts receivable from settlement operations involving non-financial institutions and households.



# **ECONOMIC FORECASTS (2)**

## Medium-term outlook for the Russian economy

Russia's balance of payments indicators*	2021	BASELINE					
(billions of US dollars)	(actual/estimate)	2022	2023	2024			
Current account	120	133	109	78			
Balance of trade	186	228	204	182			
Exports	490	536	512	498			
Imports	304	308	308	316			
Balance of services	-20	-31	-30	-38			
Exports	55	59	64	69			
Imports	74	91	95	107			
Balance of primary and secondary income	-46	-64	-65	-66			
Current and capital account balance	120	133	109	78			
Financial account (excluding reserve assets)	55	79	52	45			
Government and the central bank	-15	3	-7	-9			
Private sector	71	75	60	55			
Net errors and omissions	-1	0	0	0			
Change in reserve assets ('+' – increase, '-' – decrease)	64	54	57	32			
Urals price, average for the year, US dollars per barrel	69	70	65	60			

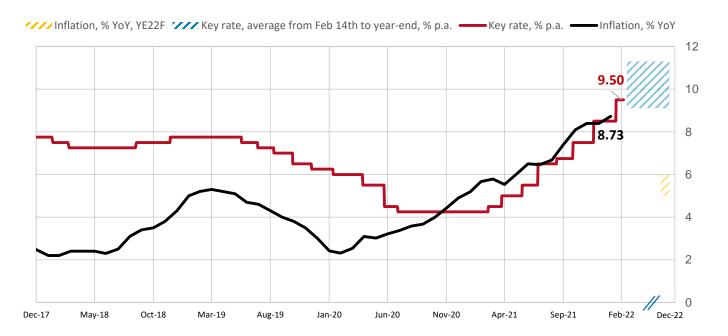
<sup>\*</sup> Using the methodology of the 6th edition of "Balance of Payments and International Investment Position Manual" (BPM6). In the Financial account "+" stands for net lending, "-" – for net borrowing. Due to rounding total results may differ from the sum of respective values.

Source: Bank of Russia



# **MONETARY POLICY (1)**

- □ Inflation is developing appreciably above the Bank of Russia's October forecast. Expanding demand continues to exceed the capacity to build up output. The situation in the global commodity markets remains proinflationary.
- □ Inflation expectations do not decline so far, hitting multi-year highs. In this environment, the balance of risks has tilted even more towards proinflationary ones.
- Based on the Bank of Russia's forecast, given the monetary policy stance, annual inflation will reduce to 5.0-6.0% in 2022 to return to the target in the middle of 2023. Further on, annual inflation will stay close to 4%.



#### st from Feb 14th to the end of 2022 the average key rate forecast range is 9.1-11.3%.

Source: Bank of Russia

# **Decision** as of 11 February, 2022

The Bank of Russia increased the key rate to 9.50% p.a.

#### **Signal**

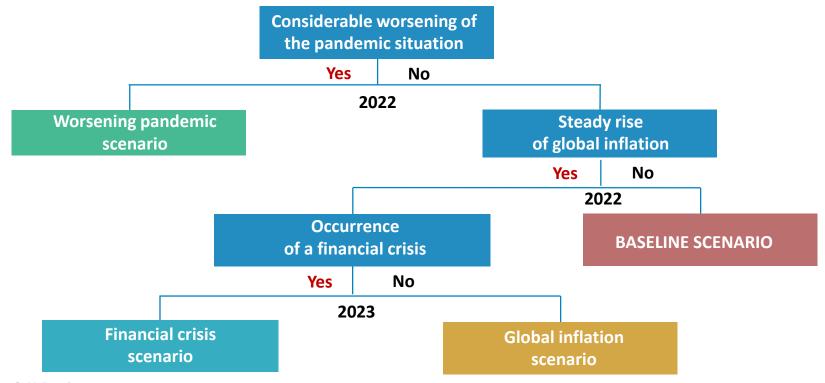
"If the situation develops in line with the baseline forecast, the Bank of Russia holds open the prospect of further key rate increase at its upcoming meetings. Key rate decisions will be made taking into account actual and expected inflation movements relative to the target and economic developments over the forecast horizon as well as risks posed by domestic and external conditions and the reaction of financial markets."



## MONETARY POLICY (2)

#### Bank of Russia macroeconomic scenarios: a flowchart\*

- Key scenario conditionals based on external factors:
  - Epidemiological situation significantly deteriorates again in 2022
  - Steady increase of inflation pressures in the global economy, combined with a faster and more significant tightening of foreign central banks' monetary policies in 2022
  - o Financial crisis amid exacerbated debt issues in a number of countries in 2023
- For further information on additional uncertainty factors please see next slide





# MONETARY POLICY (3)

# Uncertainty factors\*

Factors	Impact on Russian GDP	Impact on inflation in Russia				
Global epidemiological situation	Reduced economic growth prospects amid a new wave of the pandemic (slow vaccination, new COVID-19 variants, declining effectiveness of existing vaccines, stronger restrictions)	Disinflationary pressures upon the introduction of anti-pandemic restrictions Strong proinflationary pressures after the economies re-open and the demar recovers amid growing inflation expectations				
Persistence of global inflation; scope and pace of monetary policy tightening in advanced economies	Medium-term prospects of economic growth worsening due to monetary policy being tightened in Russia and globally to reduce inflation	Strong proinflationary pressures in the short term due to businesses' rising expenses and expanded opportunities for consumer price transmission given a high demand				
Financial crisis spurred by growing imbalances in the assets market	Economy declining in the year of the crisis, higher risks for financial stability	Considerable proinflationary pressures at the start of the crisis, followed by the inflation slowing down due to a significantly lower demand				
Investing funds from the National Wealth Fund that exceed the 7%-of-GDP threshold	Scope of the factor's influence on the economy's growth rate and potential will depend on the particular investment projects to be implemented, their timeframes and funding schemes	Possible proinflationary influence will depend on the particular investment projects to be implemented, their timeframes and funding schemes				
Geopolitical risks	Deteriorated economic growth prospects	Short-term proinflationary pressures due to higher volatility on financial markets				
Long-term factors beyo	ond the forecasting horizon					
Demographic change	Ageing, shrinking workforce could put a limit on the potential growth rate	Lower pressure due to a reduced total demand, but proinflationary pressure is also possible due to the economy's decreased potential (the end result will depend on the balance between the two factors)				
Climate risks	Output losses due to natural disasters (physical risks), upon their materialisation and in the long term. Prolonged output decline due to the transition to a low-carbon economy	Inflation volatility rising if physical risks materialise, highly probable secondary effects due to increased inflation expectations.  Transitional measures exert proinflationary pressure on the prices of "dirty" and alternative "green" goods and resources, followed by disinflationary pressures induced by new production technologies				

Source: Monetary Policy Guidelines for 2022–2024



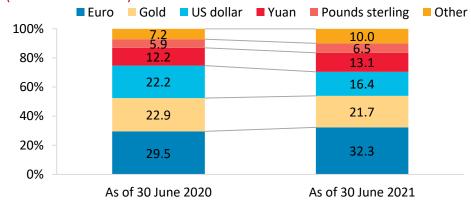
#### INTERNATIONAL RESERVES

#### Foreign exchange and gold assets by asset class

	As of 30 Ju	ne 2020	As of 30 Ju	ne 2021	Change in July 2020 -
Assets	billions of US dollars	share of assets, %	billions of US dollars	share of assets, %	June 2021, billions of US dollars
Government securities of foreign issuers*	218.3	38.9	222.7	38	4.4
Deposits and account balances with foreign counterparties	138.8	24.7	141.2	24.1	2.5
Gold	128.5	22.9	127.3	21.7	-1.3
Non-government securities of foreign issuers	45.8	8.2	60.5	10.3	14.7
International organisations securities	23.5	4.2	24.2	4.1	0.7
Net position with the IMF	1	0.2	4.2	0.7	3.2
Reverse repo operations with foreign counterparties	3.6	0.6	4.2	0.7	0.5
Claims on foreign counterparties on foreign currency supply	1.4	0.2	0.8	0.1	-0.6
Claims in foreign currency on Russian counterparties and issuers**	0.2	0	0.2	0	0
Total***	561.1	100	585.3	100	24.3

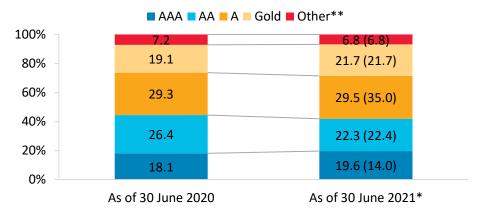
<sup>\*</sup> Securities issued by a foreign government or foreign issuers with explicit government guarantee.

Figure 10: Bank of Russia foreign exchange and gold assets by currency\* (% of market value)



\* The distribution takes into account unsettled conversion transactions as of reporting date.

Figure 11: Bank of Russia foreign exchange and gold assets by credit rating, %



<sup>\*</sup> For comparability purposes, the distribution of assets by their credit quality as of 30 June 2021 is given both under the new and old methodology (in brackets).

<sup>\*\*</sup> Claims on Russian credit institutions, Eurobonds of the Russian Federation and other Russian issuers.

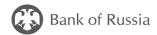
<sup>\*\*\*</sup> The total value may differ from the sum of asset classes values due to rounding.

<sup>\*\*</sup> Mainly claims on Russian counterparties and issuers and Russia's net position with the IMF.



3

FINANCIAL SECTOR OVERVIEW



#### FINANCIAL MARKET DEVELOPMENT STRATEGY

Guidelines for the Development of the Russian Financial Market in 2022 - 2024

Key areas and activities encompassed by the Russian Financial Market Development Guidelines:



Enhancing protection of financial services consumers and investors



Improving financial inclusion for individuals and businesses



**Ensuring financial stability** 



Promoting competition in the financial market



Enhancing the contribution of the financial market to companies' ESG transformation

- Creating conditions for consumers and investors to make informed decisions when using financial products, instruments and services
- Creating incentives for financial services providers to develop long-term strategies for increasing customer loyalty and satisfaction
- Improving the efficiency of measures taken to counter misconduct and illicit activities

- Improving the accessibility of financial services and expanding the variety of services on offer by developing online channels while reducing digital inequality risks and enhancing cyber security
- Expanding opportunities for attracting debt and equity financing for business



#### Facilitating digitalization

- · Developing relevant regulation
- Implementing infrastructure projects
- Introducing SupTech and RegTech solutions
- Developing experimental legal regimes
- · Ensuring information security

- Developing macroprudential regulation
- Enhancing the monitoring of systemic risks of non-credit financial institutions and the stock market
- Creating conditions and incentives for market participants to manage market risks
- Assessing the impact of digital technologies on financial stability
- Evaluating the potential impact of climate risks on financial stability and developing corresponding regulations

- Developing and introducing ecosystem regulation
- Creating conditions for consumers to make informed choices, and reducing barriers for financial services providers
- Developing the tools and infrastructure for sustainable financing development
- Creating conditions for companies' ESG transformation activities
- Accounting for ESG factors when regulating the financial market



#### Facilitating the development of long-term finance

- Incentivizing investments in long-term financing instruments
- Developing innovative instruments for attracting capital
- Expanding the range of financial instruments used to fund investment projects
- Developing unit investment funds
- Developing corporate relations and corporate governance



#### BANKING SECTOR: CURRENT AGENDA

## Shaping a favourable operating environment and supporting market competition

#### BCBS standards - implemented:

the revised standardized approach for credit risk (credit risk of sovereign exposures, banks and corporate exposures, mortgage loans and retail exposures)

# Development of banking regulation – conceptual topics:

- o banks' participation in ecosystems,
- framework for incorporating ESG factors in regulatory standards,
  - compulsory transition of SIBs to the IRB approach for credit risk assessment,
- o further elaboration of proportional regulation

#### New regulations to the credit bureaus:

standardized data format and data supplying rules, qualified bureaus provide data, needed to calculate the DSTI ratio, established regulation of credit score models

#### BCBS standards – under way:

Large exposures, IRRBB, revised market risk

**Conduct supervision:** control of financial institutions' interaction with customers and detection of unfair customer practices, mitigation of consumer mistreatment risks, enhancement of consumer confidence

#### **Development of macroprudential regulation:**

introducing macroprudential limits on consumer loans for banks and microfinance organisations

# Upgrading the DSTI ratio calculation methodology

in order to regulate the consumer lending market more efficiently



#### BANKING SECTOR: PROPORTIONAL REGULATION

Differentiating regulatory burden for banks depending on their size

#### Regulatory burden depends on license type



- Minimum size of capital (own funds) RUB 300 mn
- Only 5 mandatory requirements, including H1.0, H1.2, H3, H6, H25 ratios
- Limitations on international operations
- Simplified disclosure rules not required to disclose information on accepted risks, their assessment or management procedures, or any information on financial instruments included in the calculation of their own funds (capital)
- Technically complicated international standards are non applicable



- Minimum size of capital (own funds)
   RUB 1 bn
- May carry out all banking operations set forth by the law
- All mandatory requirements set by the Bank of Russia must be met
- Must be compliant with all international standards
- Financial reporting fully compliant with RAS and IFRS



Systemically important financial institutions (SIFI) are subject to:

- Higher capital adequacy requirements
- Advanced risk management approach

#### **BASIC LICENSE**

#### **UNIVERSAL LICENSE**

On 1 June 2017, Federal Law No. 92-FZ dated 1 May 2017 came into force. It envisages the introduction of proportional regulation designed to set up a regulatory balance for banks differing in scale and in the nature of operations. 123 banks hold basic license, as of 1 November 2020.



### BANKING SECTOR: FINANCIAL RESOLUTION ACTIVITIES\*

#### 2021 Results



As of 1 January 2022, the Bank of Russia owns the shares of Bank FC Otkritie, Moscow Industrial Bank and NB Trust Bank.

#### Sale of Asian-Pacific Bank to an independent investor

As a result of a first-price sealed-bid auction 100% of JSC Asian-Pacific Bank's shares were sold by the Bank of Russia to LLP Pioneer Capital Invest.

The Bank of Russia received **Rub 14 bn for the shares**. In addition, under the sale and purchase agreement the new owner transferred a part of the Bank's net profit for the first nine months of 2021 in the amount of **Rub 0.96 bn** to the Bank of Russia. The amounts received for the sale of APB's shares have fully compensated the CBR expenses for the Bank's recapitalization and establishing a closed-end mixed unit investment fund used to settle liabilities arising as a result of activities of the Bank's former shareholders — Rub 9 bn and Rub 3.9 bn, respectively.

#### **NB Trust bank**

Trust bank repaid **Rub 137.8 bn** under deposit earlier provided by the CBR.

2022 -

#### **NB Trust bank**

The Non-Core Asset Bank's key function is to effectively manage bad and non-core assets. The Bank expects to complete work with most assets in 2023 and plans to relinquish its banking license afterwards.

Recapitalization: RUB 1 bn

Deposit Balance: RUB 1,583.3 bn

#### **Bank FC Otkritie**

Bank of Russia is developing a strategy for exiting the capital of the Otkritie group with the help from investment consultants. Bank of Russia is exploring possibilities of the sale to strategic investors and in an IPO.

Recapitalization: RUB **556** bn

Deposit Balance: RUB 0

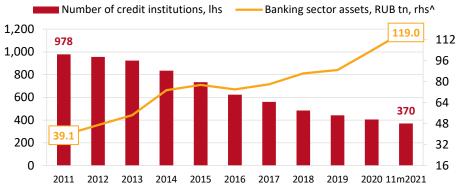
<sup>\*</sup>A new bank resolution mechanism involving the Bank of Russia has been implemented since 2017. Besides, since 2008, the "credit" mechanism of bank resolution with DIA's participation has also been in use. Under the latter mechanism, DIA engages an investor and afterwards may provide the bank with financial assistance at a preferential rate; such loans are funded by the Bank of Russia.



#### **BANKING SECTOR: KEY FIGURES**

#### Active supervision and tighter regulation allowed to strengthen the health of the banking sector

Figure 12: In 2013-2021 more than 450 licenses were revoked causing almost no impact on the banking sector's total assets



\*335 banks and 35 non-banking credit organisations

Figure 14: Loans and deposits volume (RUB tn) and growth rates

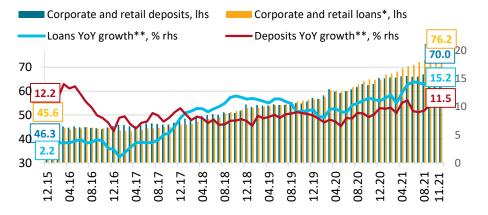


Figure 13: Banking sector profitability restored

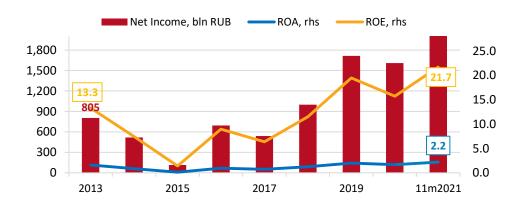
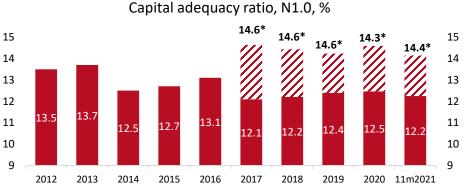


Figure 15: Banks hold an acceptable level of capital under Basel III



\*Excluding credit institutions under financial rehabilitation procedure

<sup>^</sup>Since 01.11.2020 assets are shown net of created provisions. Data for retrospective periods restated.

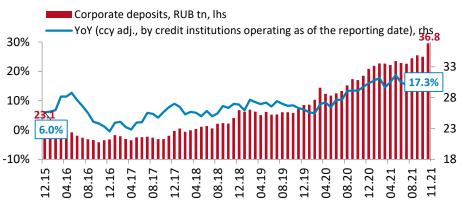
<sup>\*</sup>Since 01.01.2020 corporate loans include loans to financial and non-financial organizations (excl. credit organizations). Data for retrospective periods restated
\*\*YoY, ccy adj. by credit institutions operating as of the reporting date. Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated



### **BANKING SECTOR: FUNDING**

### The funding of the banking sector mostly comes from corporate and retail deposits

Figure 16: In November 2021 corporate deposits amounted to RUB 36.8 tn, growth edged up to 17.3% YoY



<sup>\*</sup>Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated.

Figure 18: Operations with the Bank of Russia, tn RUB

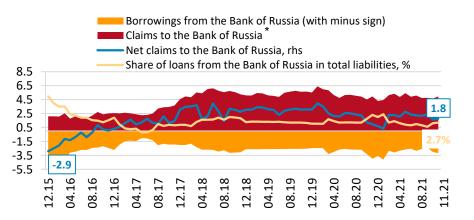
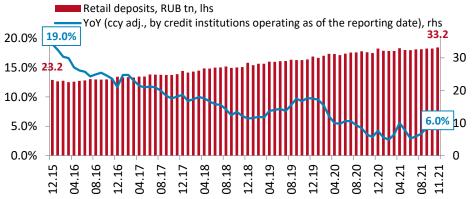
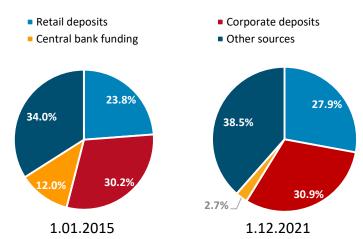


Figure 17: In November 2021 retail deposits amounted to RUB 33.2 tn, growth edged down to 6.0% YoY



\*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated. Retail deposits are shown net of escrow accounts, data for restrospective periods restated

Figure 19: Sources of funding, % of total liabilities



\*excluding Mandatory cash balances by credit organizations with the Bank of Russia

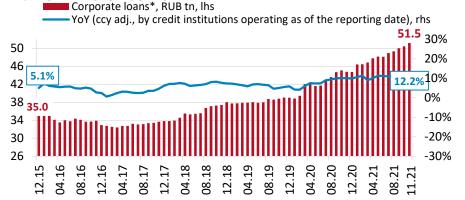
Source: Bank of Russia



### **BANKING SECTOR: LENDING**

#### The growth pace of retail loans has accelerated

Figure 20: Corporate loans amounted to Rub 51.5 tn, growth sped up to 12.2% YoY in November 2021



\*Since 01.01.2020 corporate loans include loans to financial and non-financial organizations (excl. credit organizations). Data for retrospective periods restated

Figure 22: Share of bad corporate loans\*\* slightly decreased to 8.1% as of December 2021, while the bad loan loss reserves to bad loans ratio accounted for 77%

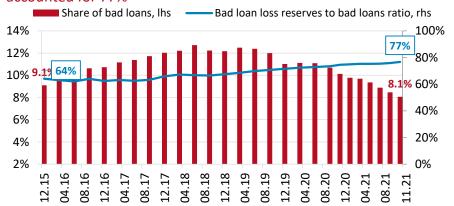
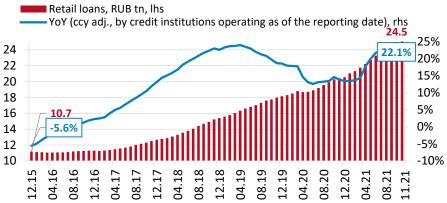
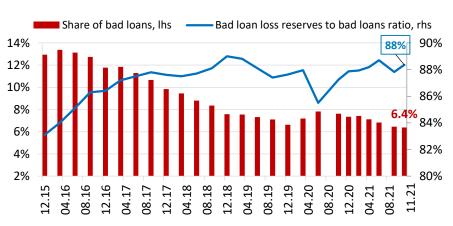


Figure 21: Retail lending growth sped up to 22.1% YoY in November 2021



\*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated

Figure 23: The share of bad loans\*\* decreased to 6.4% in November 2021 vs YE 2020



Quality category IV – high credit risk (probability of financial losses due to non-performance or improper performance of obligations by the borrower requires its depreciation by 51 to 100 per cent); Quality category V – no possibility of loan repayment due to the borrower's inability or refusal to meet loan commitments, which requires complete (100 per cent) depreciation of the loan.

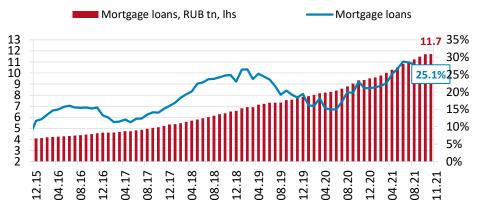
<sup>\*\*</sup> Loans classified into quality category of IV and V according to the requirements of Regulation No.590-P.



### BANKING SECTOR: MORTGAGE SEGMENT

#### Mortgage lending continues to drive credit expansion in 2021

Figure 24: Mortgage lending growth slowed down to 25.1% YoY in November 2021



\*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated. Figure 26: Distribution of mortgage loans by LTV

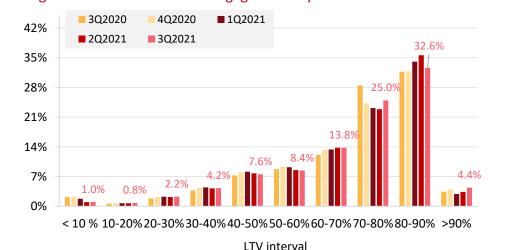


Figure 25: Share of NPLs remains at historically low levels

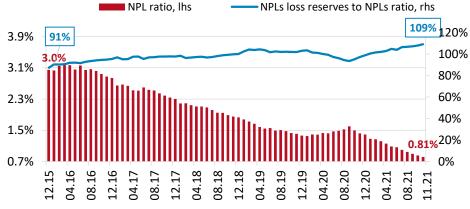


Figure 27: Risk weight add-ons applied to RUB mortgage loans depending on the LTV and the DSTI (applied from 1 August 2021)

		DSTI interval, %											
		0-30	30-40	40-50	50-60	60-70	70-80	80+	DSTI not calculated				
	80-85	0.5	0.5	0.5	0.7	0.8	0.9	1.0	0.7				
LTV	85-90	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0				
	90+	2.0 for the whole term (excl. loans repaid with the use of the maternity capital)											

Risk weight add-ons applied from 1 August 2021 to mortgage loans issued from 1 August 2021:

Source: Bank of Russia



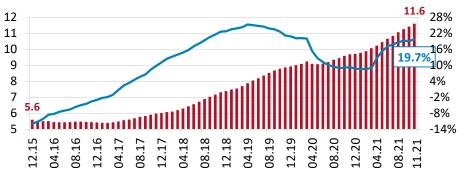
### BANKING SECTOR: UNSECURED CONSUMER LENDING

#### Unsecured lending market growth rate has somewhat moderated following new macroprudential regulations

Figure 28: Unsecured consumer lending growth edged up to 19.7% YoY in November 2021

Unsecured consumer loans, RUB tn, lhs

YoY (by credit institutions operating as of the reporting date), rhs

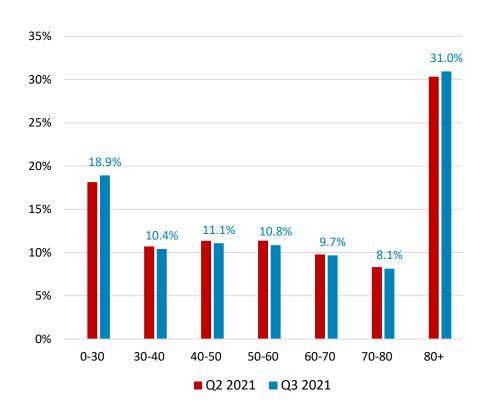


\*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated.

Figure 30: Share of NPLs amounted to 8% as of December 2021



Figure 29: Distribution of unsecured consumer loan issuance by debt service to income ratio (under CBR Ordinance No. 5782-U), %





#### BANKING SECTOR: MACROPRUDENTIAL REGULATION

The Bank of Russia introduces a debt service to income ratio for regulatory purposes

Starting from 1 October 2021, the Bank of Russia decided to raise risk-weight add-ons on unsecured consumer loans up to the values that were in effect before the start of the pandemic (please refer to table below).

	Borrowers' DSTI, %													
		W/o DSTI	0-30	30-40	40-50	50-60	60-70	70-80	80+					
	0-10	0.7	0.3	0.3	0.3	0.7	0.9	1.2	1.5					
%	10-15	0.8	0.5	0.5	0.5	0.8	1.0	1.3	1.6					
interval,	15-20	1.2	0.7	0.7	0.7	1.2	1.5	1.7	2.0					
	20-25	1.6	1.0	1.0	1.0	1.6	1.9	2.1	2.4					
EIR	25-30	2.0	1.5	1.5	1.5	2.0	2.1	2.3	2.6					
	30-35	2.7	2.5	2.5	2.5	2.7	2.9	3.1	3.4					
	35+	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0					

Values of risk-weight add-ons applied to unsecured consumer loans subject to calculation of DSTI

Higher level of risk-weight add-ons is applied to loans with DSTI exceeding 50%.

Banks calculate DSTI in accordance with Appendix 1 to Bank of Russia Ordinance No. 5782-U when making a decision on granting a loan in the amount (total credit amount) of \$\text{P10,000}\$ or more or an increase in the total credit amount on a bank card.



## **BANKING SECTOR: INTEREST RATES**

#### An upward trend continued in loan and deposit interest rates

Figure 31: Weighted average long-term interest rates on loans in rubles, %\*



Figure 32: Weighted average long-term interest rates on deposits in rubles, %\*

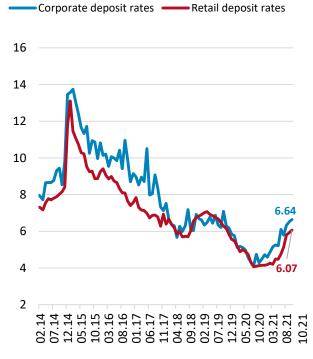
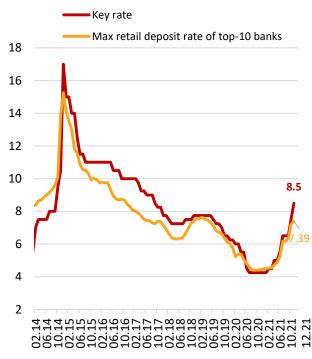


Figure 33: Max interest rate on retail deposits in rubles of top-10 banks and Bank of Russia's policy rate, %



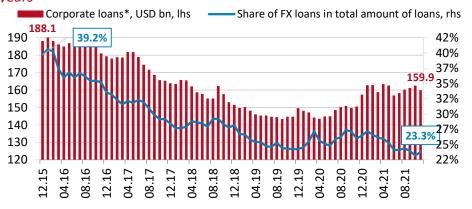
<sup>\*</sup>with maturities of over 1 year



### BANKING SECTOR: DEDOLLARISATION

#### Dollarization of the banking sector has notably reduced over the last years

Figure 34: Corporate FX lending declined significantly over the past few vears



<sup>\*</sup>Since 01.01.2020 corporate loans include loans to financial and non-financial organizations (excl. credit organizations). Data for retrospective periods restated.

Figure 36: Driven by higher revenues of energy commodities exporters the share of corporate FX deposits in total deposits has slightly risen vs. 2Q'20

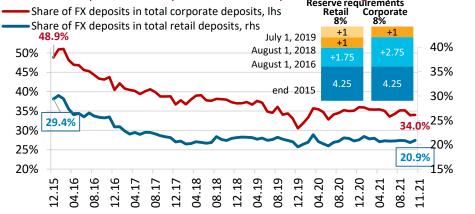


Figure 35: Retail FX loan portfolio is insignificant in size

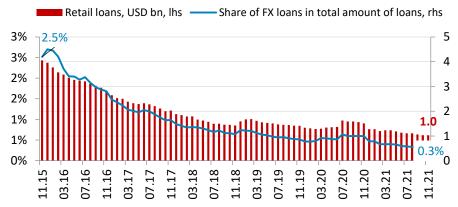
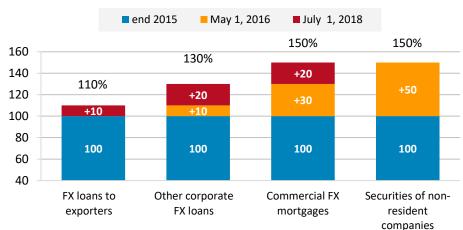


Figure 37: Risk weights applied to FX assets, %



Source: Bank of Russia



## **BANKING SECTOR: CAPITAL ADEQUACY**

#### High quality capital base and solid capital adequacy levels under Basel III standards

Figure 38: Capital adequacy ratio for the banking sector remains stable (12.5% on 1.01.21 and 12.2% 1.12.21)

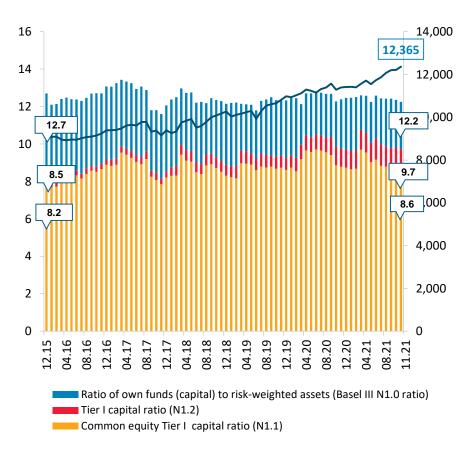
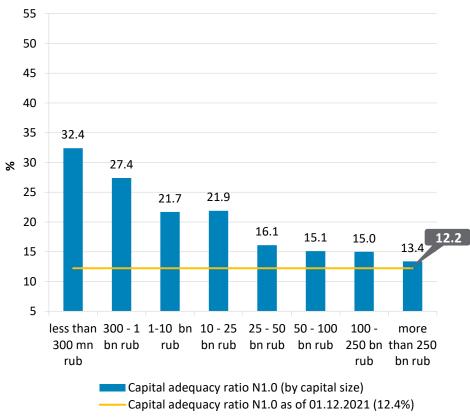


Figure 39: Credit organizations with capital exceeding RUB 25 bn have lower buffer vs N1.0 minimum requirement due to the economies of scale





# BANKING SECTOR: SYSTEMICALLY IMPORTANT FINANCIAL INSTITUTIONS

# The Bank of Russia has approved the list of SIFI and buffers for capital adequacy ratios

### List of systemically important financial institutions

Nº	Company name	Assets, RUB tn
1	Sberbank	37.5
2	VTB Bank	19.3
3	Gazprombank	8.3
4	Alfa-Bank	5.4
5	Russian Agricultural Bank	4.0
6	Credit Bank of Moscow	3.4
7	Bank FC Otkritie	3.1
8	Sovcombank	1.8
9	Promsvyazbank	n/a
10	Raiffeisenbank	1.5
11	Rosbank	1.5
12	UniCredit Bank	1.2
13	Tinkoff Bank	1.1

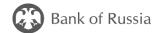
Assets as of 1 Dec 2021

Systemically important financial institutions account for 77% of total assets of the Russian banking sector

#### Capital adequacy requirements

Minimum Bank of Russia requirements for capital adequacy ratios				
Common equity Tier 1 capital ratio				
(N1.1)	4.50%			
Tier 1 capital (N1.2)	6.00%			
Total capital adequacy ratio (N1.0)	8.00%			
Values of capital buffers	2017	2018	2019	2020
Capital conservation buffer	1.25%	1.875%	2.25%	2.50%
SIFI buffer	0.35%	0.65%	0.65%	1.0%
Countercyclical buffer	0%	0%	0%	0%
Minimum capital adequacy ratios for				
SIFI	2017	2018	2019	2020
N1.1	6.1%	7.0%	7.65%	8.0%
N1.2	7.6%	8.5%	9.15%	9.5%
N1.0	9.6%	10.5%	11.15%	11.5%

<sup>\*</sup>Capital conservation buffer was raised in accordance with the schedule approved by the Bank of Russia throughout 2019 – it wat set at 1.875% from 1 January 2019, 2.0% from 1 April 2019, 2.125% from 1 July 2019, 2.25% from 1 October 2019, and 2.5% from 1 January 2020.



### **MICROFINANCE**

Microfinance is a vital part of financial system complementing banks to provide better financial inclusion

# **MFIs**

- ✓ Microfinance organizations (MFOs)
- ✓ Consumer credit cooperatives
- Credit Housing communities
- Pawnbrokers
- Agricultural credit cooperatives

Microfinance institutions (MFIs) provide financial services for customers with no access to banking products, service regions with an insufficient bank presence, offer financial products missing from bank product lines, boost financial literacy and help clients build their credit histories.

CBR keeps a state register of MFIs and supervises MFIs directly and via self-regulatory organizations (SROs). Currently there are about 6,139 MFI companies.

22.1% of the entire MFO microloan portfolio are microloans to small to medium enterprises (bearing an interest rate of 5% thanks to state support via MFOs).

Payday Loans, i.e. small, short-term unsecured loans (up to RUB 30k for 30 days) at high rates, are not a development priority and account for 24.5% of the entire MFO microloan portfolio.

Starting from 1 October 2019, microfinance organizations have to calculate the **DSTI ratio** when taking a decision on extending loan of \$\psi 10,000\$ or more.

For the loans with DSTI ratio of the borrower in excess of 50%, the level of risk-weight add-on is set at 50% (65% starting from 1 January 2020).



# FINANCIAL STABILITY

# Macroprudential policy aimed at identifying and preventing potential systemic risks

#### Lending trends and credit risks

Activity in corporate and retail lending remains high. The growth rates of debt in all lending segments either approached or reached the highest level since the outbreak of the pandemic.

Speaking of **corporate lending**, the annual growth rate of outstanding loans reached 12.2% as of 1 December 2021.

After a slowdown in October, the growth of **unsecured consumer lending** sped up again in November. Debt rose by 1.6%<sup>1</sup> (1.7% seasonally adjusted) over November. As of 1 December 2021, debt increased by 19.7% in annualised terms, which is the maximum rate since the beginning of the pandemic. The portion of bank loans issued to borrowers with high debt service-to-income ratios (DSTI over 80%) is still large. In 2021 Q3, such loans accounted for 31%<sup>2</sup> in total disbursements. On 1 January 2022 and 1 February 2022, the requirements for calculating borrowers' DSTI<sup>3</sup> will be toughened. As result, the average risk ratio will increase by 20 pp, which will help moderate banks' credit activity.

As regards **mortgage lending**, after a gradual stabilisation of debt growth rates in July—October following the revision of the government subsidised mortgage lending programme, the demand for loans in November was again elevated and debt was up by 2.3%.4 As of 1 December 2021, the annual growth of mortgage lending equalled 30.1%.<sup>4</sup>

The economy returned to the growth path observed before the outbreak of the pandemic. As a result, banks' risks lowered. As of the end of the first eleven months of 2021, the banking sector's **net profit** amounted to 2.3 trillion rubles. However, banks' capital cushion before buffers to capital adequacy ratios edged up by as little as 0.3 trillion rubles over the said period, totalling 6.1 trillion rubles as of 1 December 2021. The macroprudential capital buffer was up by 0.2 trillion rubles, equalling 0.8 trillion rubles as of 1 December 2021.

As credit activity remains high, banks should accumulate capital cushions they will be able to use in the future in the case of stress events, to prevent the need to introduce temporary regulatory easing. To this end, the Bank of Russia can use the countercyclical capital buffer in 2022.

# **Decision** as of December 24, 2021

"The Bank of Russia Board of Directors has decided to set the rate of the national countercyclical capital buffer for Russian banks' capital adequacy ratios at zero per cent of risk-weighted assets."

"In 2022 Q1, the Bank of Russia Board of Directors will consider whether it is reasonable to set a positive rate of the national countercyclical buffer."

<sup>&</sup>lt;sup>1</sup> According to Section 3 of Reporting Form 0409115 (for operating credit institutions, including reorganised ones).

<sup>&</sup>lt;sup>2</sup> According to Reporting Form 0409704.

<sup>&</sup>lt;sup>3</sup> On 1 January 2022, the factor, by which a borrower's actual average monthly payments on loans are multiplied to assess the borrower's income, will decrease from 2 to 1.5. Bank of Russia Ordinance No. 5782-U, dated 20 April 2021. Beginning on 1 February 2022, average monthly payments on long-term consumer loans will be calculated based on the assumption that such loans shall be repaid within four years (currently, this period is five years). The Ordinance was sent for the official registration to the Ministry of Justice of the Russian Federation.

<sup>&</sup>lt;sup>4</sup> Adjusted for the mortgage loans securitised in November.



# **SECURITIES MARKET (1)**

# Russia's financial market has been aligned with best international practices



### **Crisis-proven market infrastructure**

- the Moscow Exchange has built a secure and reliable infrastructure ensuring uninterrupted trading
- Trading rules do not stipulate any trading suspensions, reduction in trading hours, short sell bans or other restrictions
- T+2 settlement on equities, T+1 on OFZs, T+0 on corporate bonds



### **Upgraded corporate governance**

- Updates to the Listing Rules have created a Sustainability Sector for financing ESS projects
- Creation of a two-tier Quotation List within the stock exchange listing
- Strong criteria for inclusion in the top-tier Quotation list
- Streamlined dividend rules for SOEs
- Corporate standards aligned with best international practices



### Regulatory changes to promote investments

- Capital gains on securities held for more than 3 years are tax-exempt
- Tax deductions for Individual Investment Accounts (IIA) type A – max RUB 52 000; for IIA type B – at the rate of investment income;
- Corporate bonds with yield of under the key rate +
   5pp became tax-exempt on January 1, 2018



### Simplified market access

- Euroclear and Clearstream settlement for equities and bonds
- Unified collateral pool for equities, bonds and FX markets
- International clearing system membership; Direct access to FX trading for large corporates
- Local investor base development (individual investment account system, tax incentives, etc.)
- High level of competition in the Russian financial market helps keep the cost of brokerage and depository services low
- Financial intermediaries are allowed to make both brokerage and depository operations



### **Increased transparency**

- Moscow Exchange instruments comply with the posttrade transparency requirements under MiFID II/MiFIR
- Mandatory audited IFRS for all public companies
- Strengthened regulation to prevent market manipulation and insider trading
- Improved disclosure practices
- Requirement to have a written description of dividend policy for the top-tier Quotation list
- Development of basic standards for professional market participants activities



# **SECURITIES MARKET (2)**

# Growing a deeper Russian bond market with strong potential

Figure 40: Volume of the Russian local bond market, RUB tn

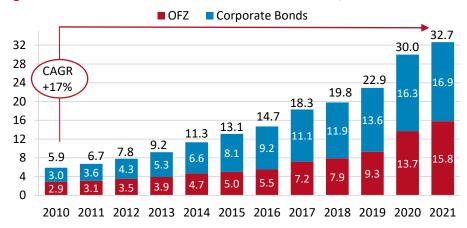
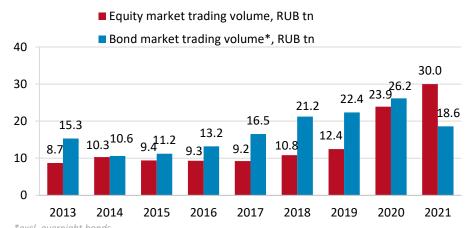


Figure 42: "Bondization" of the Russian financial market



\*excl. overnight bonds

Source: Moscow Exchange, Cbonds

Figure 41: Volume of the Russian corporate bond market, RUB tn

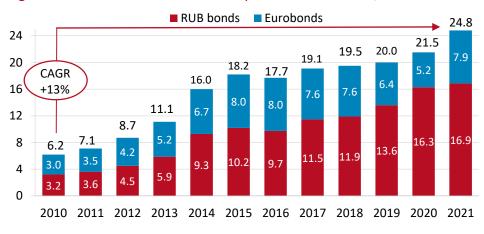
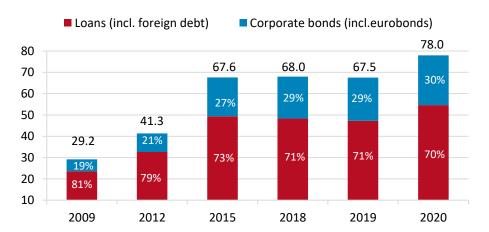


Figure 43: Corporate loans vs corporate bonds in Russia, RUB tn





# **SECURITIES MARKET (3)**

### Russian OFZ market provides relatively high yields amid investment grade reliability

Figure 44: Russian OFZ market volume keeps growing

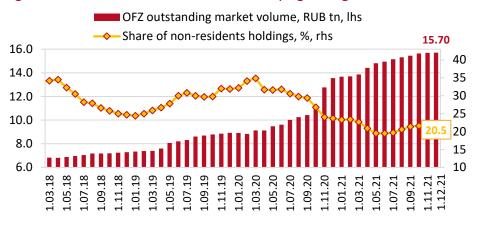


Figure 45: Zero-coupon OFZ yield curve, %

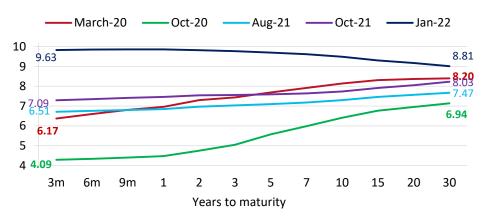


Figure 46: Bond market yields, key rate and RUONIA (% RUB)

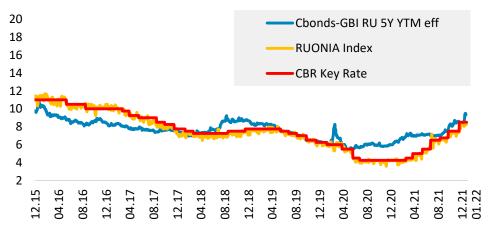
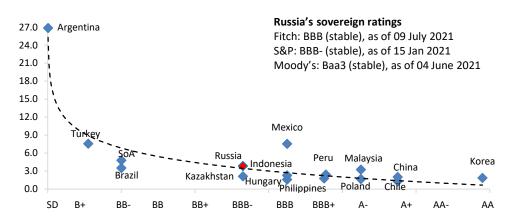


Figure 47: EM 10Y bond yields (% USD) on the background of credit ratings



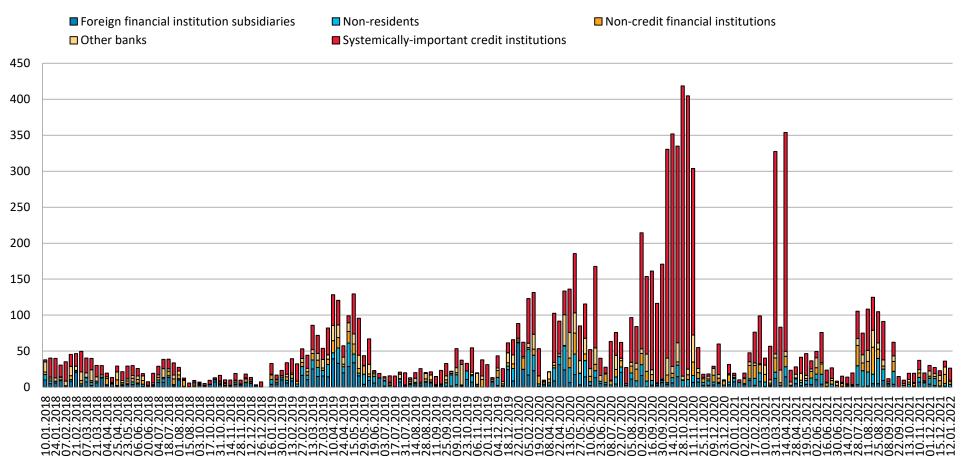
Source: Bank of Russia, Chonds, Bloomberg



# **SECURITIES MARKET (4)**

# Demand for OFZs placements remains sustainably high

Figure 48: OFZ placement dynamics in 2018 - 2021 (RUB bn)





# **SECURITIES MARKET (5)**

# Russian equity market: key trends

Figure 49: Russian Equity market cap, bn RUB & bn USD

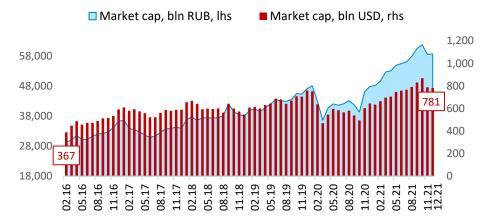


Figure 51: Russian equities market trading volumes proves stable

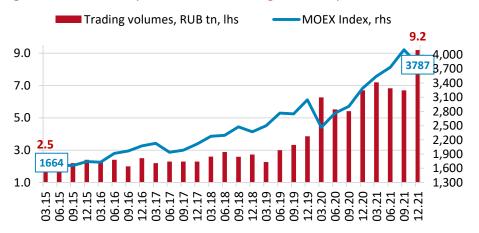


Figure 50: Market capitalization to GDP ratio, %

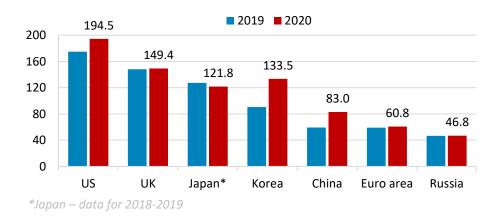
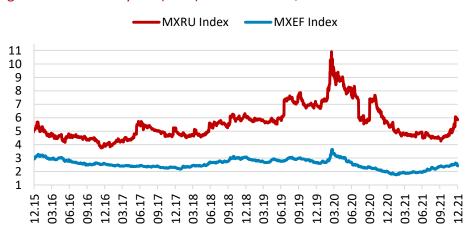


Figure 52: Dividend yield (12M): Russia vs. EM, %





# **SECURITIES MARKET (6)**

### Russian equity market performance vs EM peers

Figure 53: Russian MSCI index vs EM peers (01.01.15 = 100%)

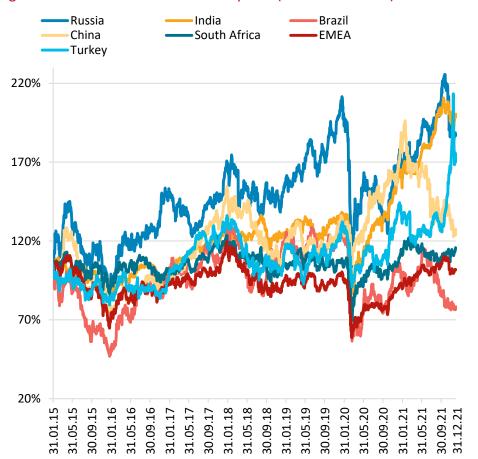
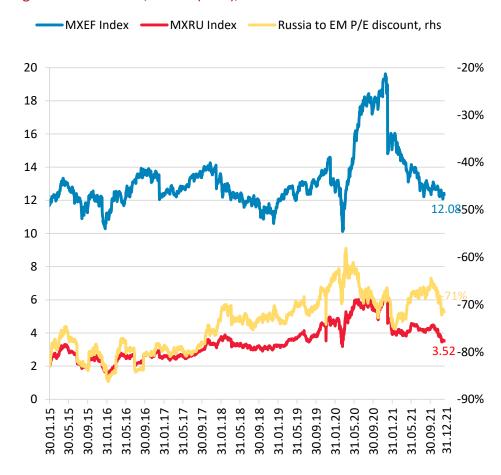


Figure 54: Forward P/E ratio (12m), MSCI Russia vs MSCI EM



Source: Bloomberg



## CORPORATE GOVERNANCE

New corporate governance standards reflect best international practices

#### **Corporate governance**

- ✓ Guidance for members of financial institutions' Boards of Directors
- ✓ Recommendations on organizing and conducting self-assessment of the Boards of Directors' performance in public JSCs
- ✓ Recommendations on participation of the Board of Directors in development and management processes related to IT and information security risk management in public JSCs
- Recommendations on formation and continuity of the Boards of Directors in public JSCs
- Russian public JSCs are implementing mandatory risk management and internal controls and internal audit
- Recommendations on organization of risk management, internal control, internal audit, the work of the audit committee in public JSCs
- ✓ Information disclosure reform: reduction of administrative burden on issuers, elimination of excessive requirements for information disclosure
- ✓ Recommendations on material information disclosure
- Updated recommendations on public JSC's disclosure of information on the implementation of the principles of the Corporate Governance Code

### Next stage

Providing the possibility to hold general meetings of shareholders online

### **Corporate actions reform**

Amendments to the JSC Law:

- Protection against dilution of stakes in the authorized capital of JSCs and violation of dividend rights
- ✓ Determination of the price at which the issuer repurchases at the request of shareholders shares admitted to trading, taking into account their weighted average cost
- ✓ Legal uncertainty with regard to the votes of parties controlled by a party with an interest in the transaction has been eliminated

#### **Securities**

Securities issuance reform: the procedure of securities issuance was simplified, electronic registration of securities' issues was launched

### **Green, Social and Sustainable Finance**

- ✓ Stewardship Code
- Legal framework for Green, Social and Infrastructural Bond Issuance
- Special Disclosure rules for Green, Social and Infrastructural Bonds' Issuers
- Mandatory right of redemption for green and social marked bond holders if capital allocated under Issuance was used improperly
- ✓ Sustainable Development Sector for Bonds on Moscow Exchange
- Two Sustainable Development Benchmarks ("Responsibility and Transparency", "Sustainable Development Vector")
- ✓ Recommendations on disclosure of non-financial information by public joint-stock companies
- Recommendations on considering ESG-factors and sustainable-related issues by public companies' boards of directors

**CBR corporate governance report**: annual monitoring of corporate governance practices and publication of the report on the CBR official site (only in Russian)

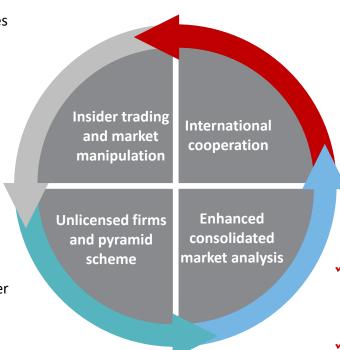


# COUNTERING MALPRACTICE

# Bank of Russia supervises conduct of financial market participants to promote fair competition

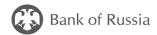
✓ Bank of Russia has implemented an effective system for countering malpractices such as market manipulation and insider trading, which is aimed at ensuring investors' equal standing and fair pricing.

✓ Bank of Russia identifies companies that are operating in the financial market without proper authorization (license) and running pyramid schemes, with a view to initiating responsive measures by the public authorities.



- ✓ In 2015, Bank of Russia became a signatory to the IOSCO MMoU.
- Active cooperation with foreign financial market regulators in terms of exchanging information, including confidential information.
- ✓ Development of international initiatives.

- ✓ Bank of Russia improves continuous monitoring of on-exchange trading for the purpose of maintaining financial stability and preventing system shocks caused by misconduct.
- ✓ On-exchange trades are supervised by the Analysis Center to identify unusual activity online.



## **INVESTMENT FUNDS**

# Local institutional investor base: the potential of investment funds

Figure 55: Majority of savings in Russia is held on bank deposits and in cash\*

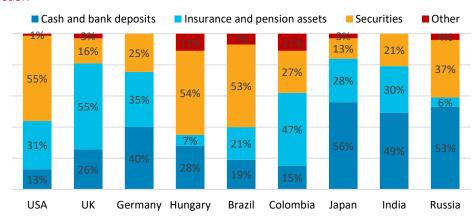
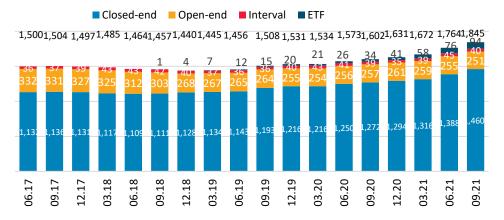


Figure 57: Number of investments funds in Russia by type



\*As of YE2020 (Germany, Colombia, Japan – end of 2019; India, Brazil – end of 2018). Source: World Bank, IMF, OECD, Bank of Russia

Figure 56: Assets of investments funds in Russia (RUB tn)

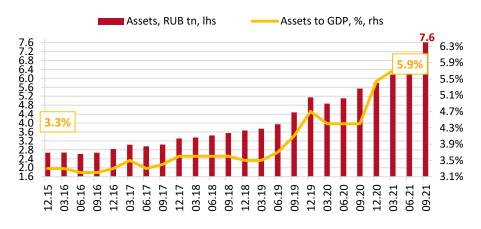
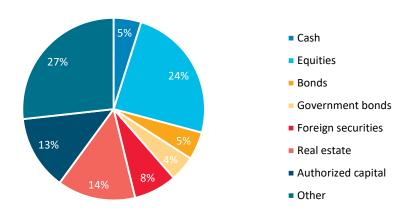
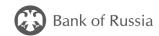


Figure 58: Breakdown of investment funds' assets by type (as of 30 September 2021)



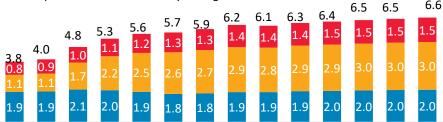


# NON-STATE PENSION FUNDS

### Local institutional investor base: the potential of non-state pension funds

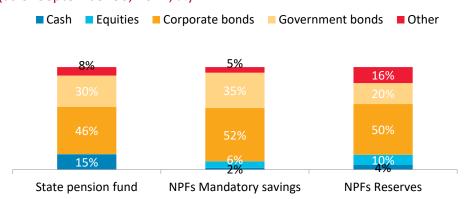
#### Figure 59: Pension assets in Russia (RUB tn)

- Non-state pension funds. Reserves
- Non-state pension funds. Mandatory savings
- State pension fund. Mandatory savings



2013 2014 2015 2016 2017 2018 1H19 2019 1Q20 2Q20 3Q20 2Q20 2Q21 3Q21

# Figure 60: Pension system asset allocation (as of September 30, 2021, %)



Source: Bank of Russia

The Bank of Russia became a regulator of the pension system in 2013. Since then a number of changes has been adopted to strengthen the non-state pension system:

- ✓ 'one-year non-loss' rule was extended to 'five-year non-loss' rule
- ✓ stress-testing mechanism introduced
- customers are now encouraged to stay with the same fund for not less than 5 years
- ✓ since 2014 the Deposit Insurance Agency (DIA) guarantees the nominal value of mandatory savings
- ✓ non-state pension funds are to bear fiduciary responsibility (since March 18, 2018)
- ✓ non-state pension funds are to disclose their investment portfolios
- ✓ corporatization of non-governmental pension funds (NPFs) completed
- ✓ work is in progress to improve financial stability of private pension funds (development of legislation, introducing mandatory state guarantee system for voluntary pension plans and mechanisms of private pension funds financial recovery under the Bank of Russia management)



## **INSURANCE**

### Local institutional investor base: the potential of insurance market

Figure 61: Premium volume is gradually growing

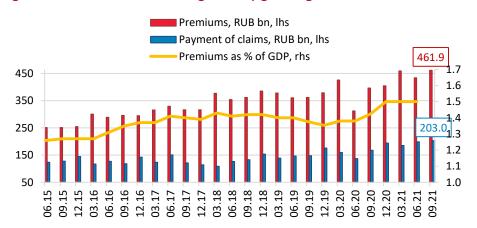


Figure 63: Premium structure in 3Q21 shows high level of market diversification

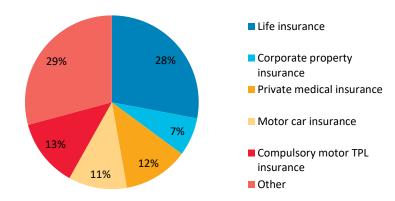


Figure 62: Assets hit 3.5% of GDP

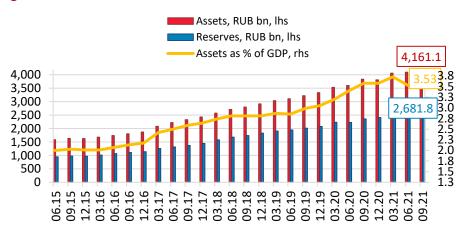
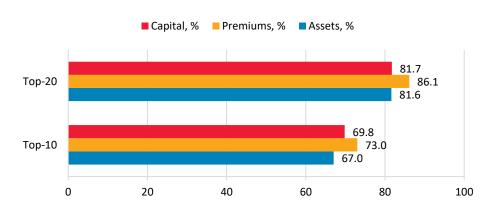


Figure 64: In 2Q21 market remained highly competitive with the Herfindahl-Hirschman Index equal to 794.8



Source: Bank of Russia



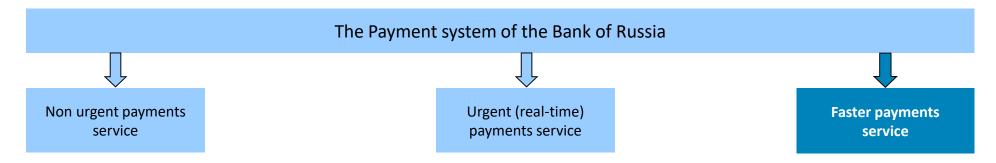
# PAYMENT INFRASTRUCTURE (1/5)

### National Payment System of the Russian Federation

**Payment infrastructure** of the Bank of Russia has evolved rapidly in response to economic growth, technical innovation and regulatory initiatives. As a result of in-depth research and engineering the Bank of Russia currently operates the national payment system which is self-efficient and in line with the international standards.

**The National Payment System of the Russian Federation** embraces 28 payment systems, 473 payment operators and more than half a thousand payment agents.

The core of the National Payment System of the Russian Federation is **the Payment System of the Bank of Russia** which processes transactions on behalf of the Federal Treasury and all local financial institutions.





Fully centralized with liquidity saving procedures and 1 hour liquidity adjustment period.



Average daily figures (as of 1 January 2022): 6.65 mn payments, Rub 8.43 tn



Vast country – extended business hours: system operates in 11 time zones from 1 a.m. to 9 p.m., Moscow time



# PAYMENT INFRASTRUCTURE (2/5)

National Payment System of the Russian Federation

Main targets of the Bank of Russia Payment System are:

- executing payments under orders of its participants
- clearing under national payments card system
- clearing of financial markets transactions

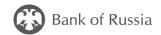
The Bank of Russia Payment System enables sophisticated up-to-date payment capabilities:

- ✓ Priority to RTGS approach (~93% of funds are transferred via the real-time service as of January 1, 2022)
- New liquidity management tools
- Future value date settlement functionality
- Cash-pooling services for Federal Treasury

On 28 January 2019 the **Faster Payments System** (FPS), a new milestone for the local payment industry, was launched.

- ✓ the FPS is an ad hoc built-up to the Payment System of the Bank of Russia which:
  - ✓ enables instant interbank transfers 24/7/365 using mobile phone number
  - ✓ embraces 211 FIs as of January 1, 2022
  - ✓ in October 2021 January 2022 monthly average number of transactions reached 120 mn

The **National Card Payment System** was launched in 2014 and ensures guaranteed and uninterrupted processing of domestic banks card transactions (*please see next slide*).



# PAYMENT INFRASTRUCTURE (3/5)

National Payment Cards System



Operator of the Mir Card Payment System is the **National Card Payment System Joint Stock Company** fully owned by the Bank of Russia (established on 23 July 2014)



- ✓ The first cards of MIR National Payment System were issued in December 2015
- Approx. 108 mn cards issued as of October 1, 2021
- Comprises 232 acquiring banks and 158 issuing banks as of January 1, 2022



- Promoted internationally since 2017, accepted in 14 countries worldwide.
- Co-badging projects with Mastercard, JCB, AmEx and UnionPay.
- ✓ Linked with the national card payments systems of the Republic of Armenia, Republic of Belarus, Kyrgyz Republic, Republic of Tajikistan, Republic of Uzbekistan, Vietnam and other.
- Accepted by the partner banks in the UK, Republic of Korea, UAE, Cyprus, Turkey, Kazakhstan and South Ossetia.



- Mobile payments and contactless service Mir Pay are developing
- Support of mobile payment service Samsung Pay
- Non-financial services are available on the basis of "Mir" payment cards



Cashback capabilities



# PAYMENT INFRASTRUCTURE (4/5)

Supervision and oversight in the national payment system (NPS)

Supervision in the NPS - The Bank of Russia's activity to monitor the compliance of NPS entities with the requirements of the law on the NPS and the regulations of the Bank of Russia in order to ensure stability and development of the NPS.

#### Market access:

- payment systems: registration of payment system operators (PSO) and foreign payment system operators
- money transfer operators credit organizations (including electronic money operators): licensing.

The BoR publishes lists of payment application providers, payment aggregators, foreign payment service providers, information exchange operators.

Number of NPS entities (as of 1 October 2021)		
Money transfer operators- credit organizations, including	373	
electronic money operators	70	
Payment system operators	28	

### The subjects of supervision:

- functioning of the NPS entity separately;
- its relationship with other market participants, disruption of such relationships and systemic risks.

Set of measures in respect of the supervised subjects is determined taking into account the established supervision mode

1 Off-site supervision

Analyze the activities of NPS entities and payment system participants as well as the organization and functioning of payment systems including payment infrastructure

2 On-site inspection

Conduct on-site inspections of NPS entities' compliance with the requirements of the law on the NPS and the regulations of the Bank of Russia

Actions and Measures

Take actions and enforcement measures with regard to NPS entities in case of violations of the requirements of the law on the NPS



# PAYMENT INFRASTRUCTURE (5/5)

Supervision and oversight in the national payment system (NPS)

Oversight in the NPS - The Bank of Russia's activity to encourage the improvement of the NPS entities' activities and services and to promote the development of objects of oversight in line with the recommendations of the Bank of Russia.

# Monitoring

Collection, systematization and analysis of information on the activities of the observed organizations, other NPS entities and related oversight objects

#### Main areas of monitoring

- Defining criteria for the importance of payment systems and credit institutions significant in the payment services market;
- Identifying payment systems that meet the criteria of significance, and credit institutions that meet the criteria of significance in the payment services market;
- Identifying trends and development prospects for the Russian payment market.

# Assessment

Assessment of the activities of the observed organizations (PSO\*) and related objects of oversight in the context of best practices (in particular, the document CPMI-IOSCO "Principles for financial market infrastructures")

\* Operators of systemically and socially important payment systems (as of the beginning of 2020 there are 2 systemically important payment systems and 4 socially important payment systems).

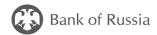
# **2** Initiation of changes

- Bank of Russia issues recommendations to the PSO on the results of assessment.
- The PSO prepares an action plan for implementation of such recommendations.
- Bank of Russia monitors the implementation of recommendations by the PSO

A report on the national payment system oversight results is published every two years

### International cooperation in the field of oversight in the NPS:

- ✓ agreements (memorandums) on cooperation with foreign (national) banks;
- ✓ interaction with international organizations, including the Committee on Payments and Market infrastructures (CPMI), World Bank.



# FINTECH (1)

Russia provides a favorable environment for FinTech development

## Goals of the Bank of Russia as a high-tech regulator

- Facilitate the competition and support innovation in the financial market
- Enhance accessibility, quality and range of financial services
- ✓ Lower risks and costs in the financial market
- Digitalize interaction between the Bank of Russia and supervised entities

### Key areas of development

- **1.** Legal regulation to provide favorable environment for innovation development in the financial market
- Development of digital infrastructure with equal access for all financial market participants
- 3. Implementation of RegTech & SupTech in the financial market
- 4. Experimental legal regimes to test innovative financial technologies, products and services
- 5. Ensuring information security



# FINTECH (2)

## Russia provides a favorable environment for FinTech development

#### Main FinTech initiatives of the Bank of Russia



### **Unified Biometric System**

remote identification for financial services provision



### Digital profile

provision of consumer data from public sources required for financial services delivery with customer consent



#### **Faster Payments System**

enables real-time P2P, Me2Me, C2B payments



### Marketplace

financial products and services offered by various companies on a single platform on a 'one stop shop' basis



### **Open APIs**

equal access to customer data using standardized open APIs



# **Digital Ruble**

an additional form of the Russian national currency that will be issued digitally by the Bank of Russia



### Experimental legal regimes

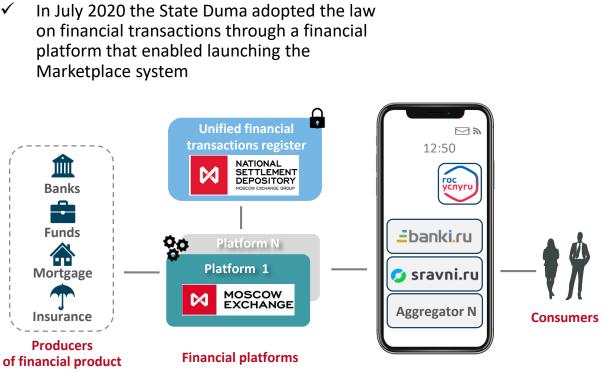
piloting innovative financial technologies, products and services with real customers



### **MARKETPLACE**

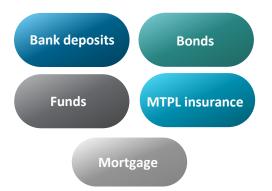
# Shaping the future of financial services experience in Russia

- New system for online sales of financial products
- Aimed to complement traditional sales channels with websites and smartphone apps which will enable customers to compare multiple financial product offers
- on financial transactions through a financial platform that enabled launching the Marketplace system



Equal access to financial market, financial inclusion. trusted environment Competition **Enhancing** competitive environment and **Customers** optimizing financial services, promoting innovative businesses Fully digital services 24/7 **Technologies** for consumers, Open API, Digital customer profile, The Faster Payments System, wider client base for innovative business models

### **Bank of Russia supports**





# **CONSUMER PROTECTION**

Financial consumer and investor protection as one of priorities for further financial market development

#### **KEY FINANCIAL CONSUMER PROTECTION WORKSTREAMS**



Consumer and investor complaints handling



**Conduct supervision** 



Setting requirements for financial organizations in order to improve consumer and investor protection



Differentiation of consumer protection requirements



Financial literacy improvement



Disclosure requirements for consumers and investors



## FINANCIAL INCLUSION

### The Bank of Russia promotes financial inclusion aligned with best international practices

#### **G20 GLOBAL PARTNERSHIP FOR FINANCIAL INCLUSION (GPFI)**

- Acts as an inclusive platform for G20 countries, non-members and other parties for knowledge and experience sharing, policy advocacy and coordination in promoting financial inclusion
- Russia is an original GPFI member since November 2010
- Endorsed the 'original' (2010) and 'updated' (2020) Financial Inclusion Action Plan

#### **ALLIANCE FOR FINANCIAL INCLUSION (AFI)**

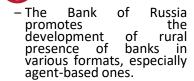
- The global knowledge exchange network empowering policymakers to increase access to quality financial services for the underserved
- In 2014, the Bank of Russia became a member of AFI and joined the Maya Declaration setting up the priorities for AFI members on financial inclusion. In 2021 the Bank of Russia changed the status to become an AFI Observer
- The Bank of Russia hosted the 2018 AFI Global Policy Forum: Sochi Accord: Fintech for Financial Inclusion was adopted, Regional initiative for the EECA region was launched
- ✓ Since April 2020, the Bank of Russia has been empowered by law to exercise functions aimed at ensuring financial inclusion
- ✓ In 2018, the Bank of Russia launched the first Financial Inclusion Strategy in Russia for the period of 2018-2020 (extended for 2021)
- ✓ In 2021, the Bank of Russia adopted the Financial Inclusion Priorities for Russia in 2022–2024



# Digitalisation for financial inclusion in the interests of consumers and businesses

- For 2022-2024 the improvement of financial inclusion will be mainly driven by the advancement of digital platforms and online service channels
- Over the last year, more than 75% of Russian adults transferred money over the Internet or using mobile banking (May 2021 survey results)
- The key projects here are Digital Biometric Identification, Faster Payments System, Marketplace, Digital Customer Profile, Digital Ruble, KYC Platform.

Enhancing financial inclusion for residents in remote, underpopulated and hard-to-reach areas



One of the significant projects is cash withdrawal service to holders of payment cards at retail and service outlets in rural areas. It was piloted in 2019 and the number of access points grew to more than 5.9 thousand in rural areas (October 1, 2021)



- The Bank of Russia has made concerted efforts to ensure the financial inclusion of PwD/LMG in recent years. It focused on technology-based solutions to address the various constraints faced by PwD/LMG in accessing financial products.
- 66% of credit institutions have fully or mostly implemented the Bank of Russia's recommendations on eliminating barriers for PwD/LMG, including the accessibility of remote servicing channels (October 2021)

Use of financial market tools to improve the welfare of citizens, primarily low-income households



Enhancing financial inclusion for SMEs

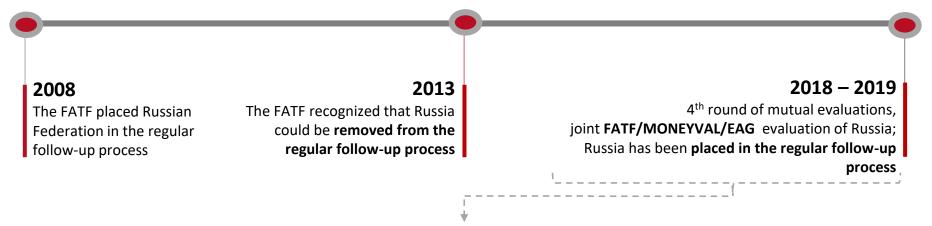
- New products for lowincome people will be launched in 2022-2024
- New measures aimed at expanding households' saving capacities and protecting consumers using financial products and services, including at preventing and reducing excessive debt burden, will be implemented
- Together with the Government, the Bank of Russia continues to take joint actions to promote SMEs financial inclusion through:
- special lending programs subsidized by the Government, regulatory changes aimed at supporting bank lending to SMEs,
- developing instruments of non-bank financing for SMEs, such as crowdinvesting and dedicated stock market segment,
- introducing new instruments and platforms: online factoring for SMEs, Faster Payments System to pay for SMEs goods and services.



# AML/CFT

Bank of Russia maintains AML/CFT regulation and supervision of credit institutions and non-credit financial institutions

Russian AML/CFT law is based on International Standards on Combating Money Laundering and the Financing of Terrorism and Proliferation (FATF Recommendations)



# The findings of the FATF on the Bank of Russia's actions and financial institutions' performance in the AML/CFT area:

- ✓ The Bank of Russia's deep understanding of ML/TF risks in the supervised sectors.
- ✓ Improvement of the Bank of Russia's risk assessment methodology and risk-based AML/CFT supervision
- ✓ Implementation of an intense bank supervisory programme informed by ML/TF risks
- ✓ Substantial improvement of the framework for **preventing criminals from owning and controlling financial institutions**
- ✓ Adequate level of cooperation between the Bank of Russia and other Russian competent authorities in the AML/CFT area
- ✓ Good understanding of ML/TF risks by credit institutions
- ✓ Growth of the overall AML/CFT compliance by financial institutions, including due to the Bank of Russia's supervisory measures



### **CYBERSECURITY**

Key initiatives in information security and cybersecurity

- 1. Exchanging information on computer attacks
- 2. Sharing regulations and best practices
- 3. Countering online misconduct in credit and finance

4. BRICS Best Practices Compilation

Key avenues of cooperation in information security



Collecting, processing and exchanging information on computer attacks in credit and finance



Analyzing the differences among jurisdictions, and sharing available internal practices with regard to how central banks protect themselves and financial institutions



Holding consultations, seminars and conferences on best practices in countering computer attacks in credit and finance



Providing assistance in returning funds stolen through fraud



BRICS rapid information security channel approved and published:

- Terms of Reference of the BRICS Rapid Information Security Channel;
- E-booklet on BRICS Information Security Regulations;
- Compendium of BRICS Best Practices on "Information Security Risks: Supervision and Control";
- Report on Digital Financial Inclusion in BRICS



# INVESTOR CONTACTS AND REGULAR MEETINGS SCHEDULE FOR 2022\*\*

February 4-11	Quiet period	July 15-22	Quiet period
February 11	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.	July 22	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.
February 16, 17:00 (Moscow time)	Conference call with institutional investors	July 27, 17:00 (Moscow time)	Conference call with institutional investors
March 11-18	Quiet period	September 9-16	Quiet period
March 18	Board of Directors meeting on monetary policy	September 16	Board of Directors meeting on monetary policy
April 13-15*	Ad-hoc meetings with investors on the sidelines of the IMF/WB meetings	October 12-14*	Ad-hoc meetings with investors on the sidelines of the IMF/WB meetings
April 22-29	Quiet period	October 21-28	Quiet period
April 29	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.	October 28	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.
May 4, 17:00 (Moscow time)	Conference call with institutional investors	November 2, 17:00 (Moscow time)	Conference call with institutional investors
June 3-10	Quiet period	December 9-16	Quiet period
June 10	Board of Directors meeting on monetary policy	December 16	Board of Directors meeting on monetary policy

## **International Cooperation Department**

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<sup>\*</sup> tbc.

<sup>\*\*</sup> Additional ad-hoc conference calls for institutional investors may be held in the periods between the Bank of Russia Board of Directors pivotal meetings.