

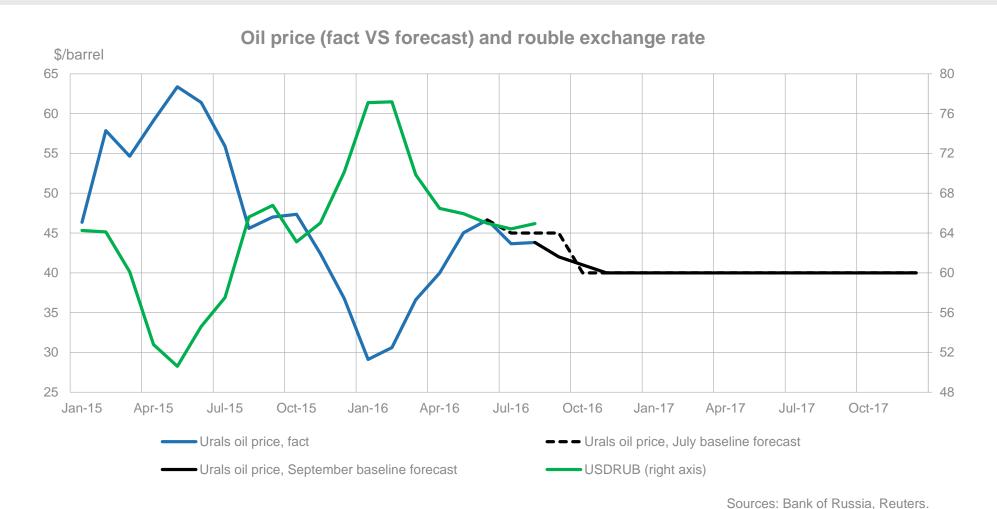


RUSSIAN ECONOMIC OUTLOOK AND CHALLENGES TO MONETARY POLICY

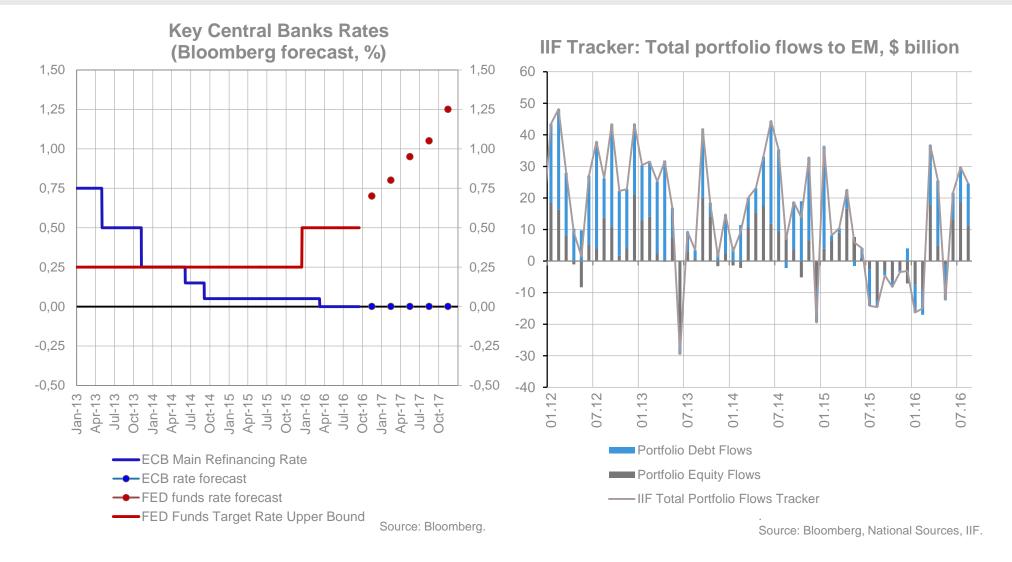
Bank of Russia
Presentation for Investors

September 2016

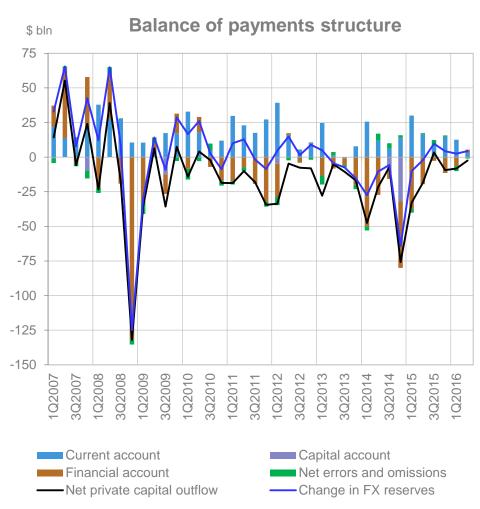
Short-term factors support the recovery in oil prices. In the medium term the BoR adheres to conservative view.

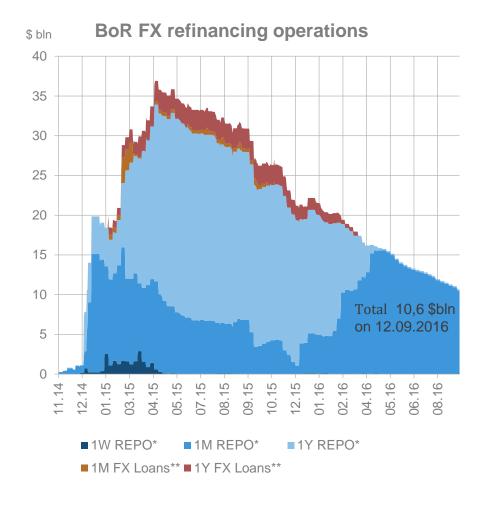


Monetary policy in the US and EU will remain loose longer after Brexit. Capital flows to EM increased as investors seek higher yields.



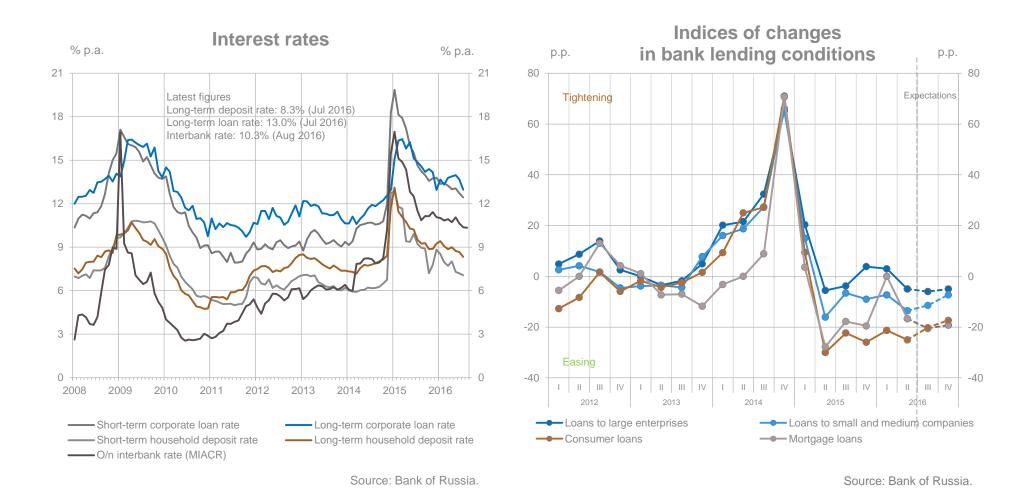
Current account surplus is sufficient to cover external debt payments. Demand for the BoR refinancing operations subsides.



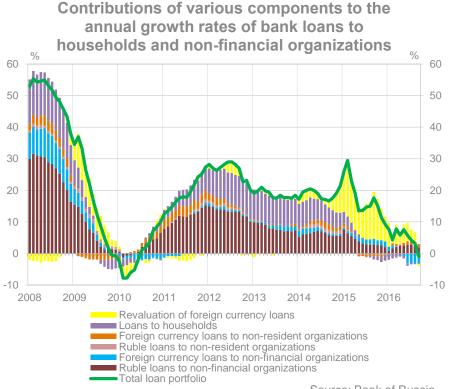


Source: Bank of Russia. Source: Bank of Russia

Monetary conditions continue to ease in nominal terms but remain moderately tight in real terms



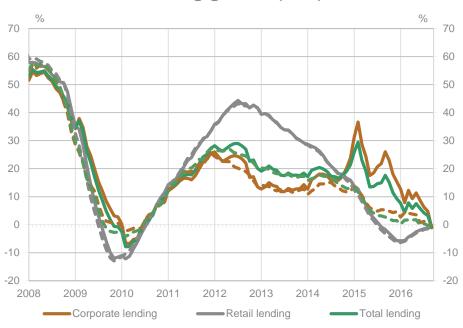
Credit activity remains low due to moderately tight monetary conditions and economic uncertainty



|--|

Dollarisation of loan portfolio (%)							
	1.01.14	1.01.15	1.01.16	1.09.16			
Loans to non-financial organizations	24.0	33.3	39.8	34,3			
Loans to households	2.4	2.7	2.7	1,9			

Lending growth (YoY)*

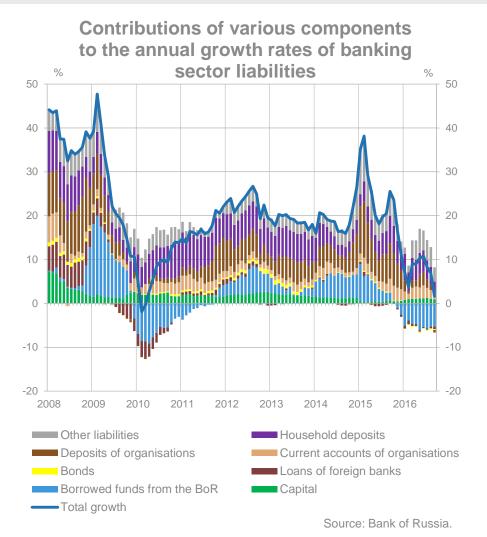


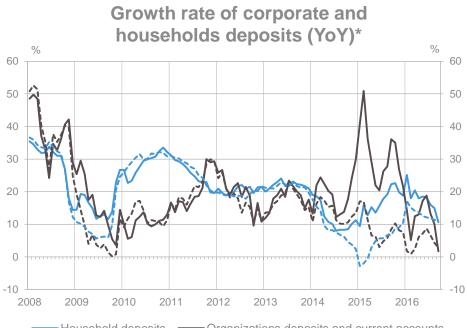
^{*} Dotted lines represent growth rate excluding currency revaluation.

Source: Bank of Russia.

Overdue loans (as % of loan portfolio)								
	1.01.14	1.01.15	1.01.16	1.09.16				
Loans to non-financial organizations	4.2	4.2	6.2	7,1				
Loans to households	4.4	5.9	8.1	8,6				

Deposits dynamics reflects elevated household propensity to save

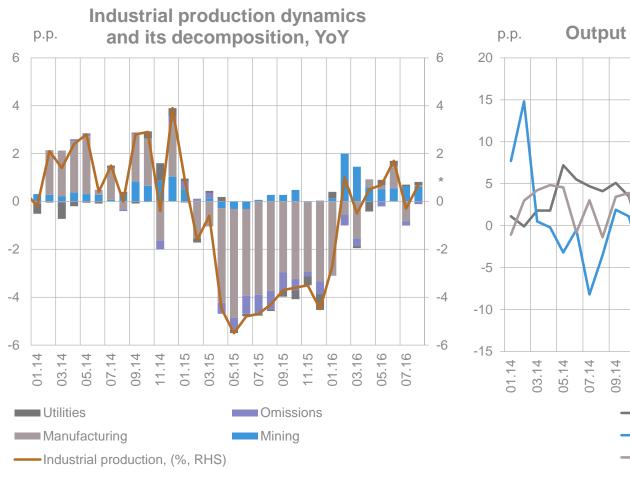


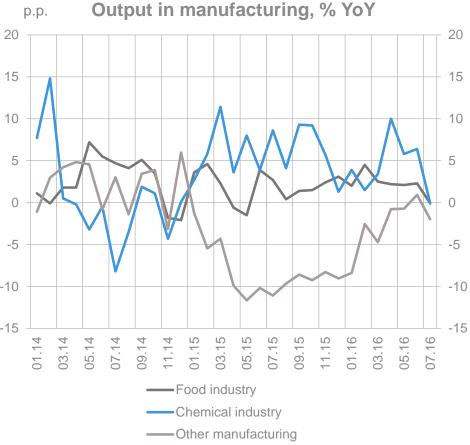


Source: Bank of Russia.

Dollarisation of deposits (%)								
	1.01.14	1.01.15	1.01.16	1.09.16				
Household deposits	17.4	26.1	29.4	25,9				
Corporate deposits and current accounts	31.3	42.6	47.3	41,1				
Total	24.5	35.5	39.2	34.0				

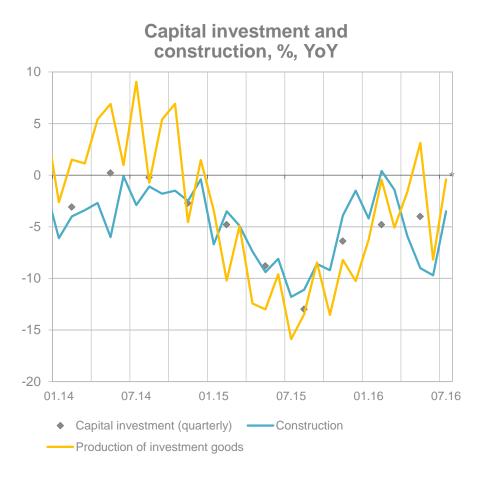
Economic activity is unstable. An improvement in industrial production dynamics is uneven

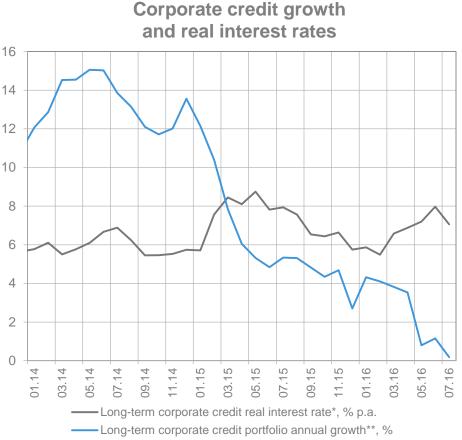






Investment activity is held back by uncertainty in quick recovery of the economy and moderately tight monetary conditions



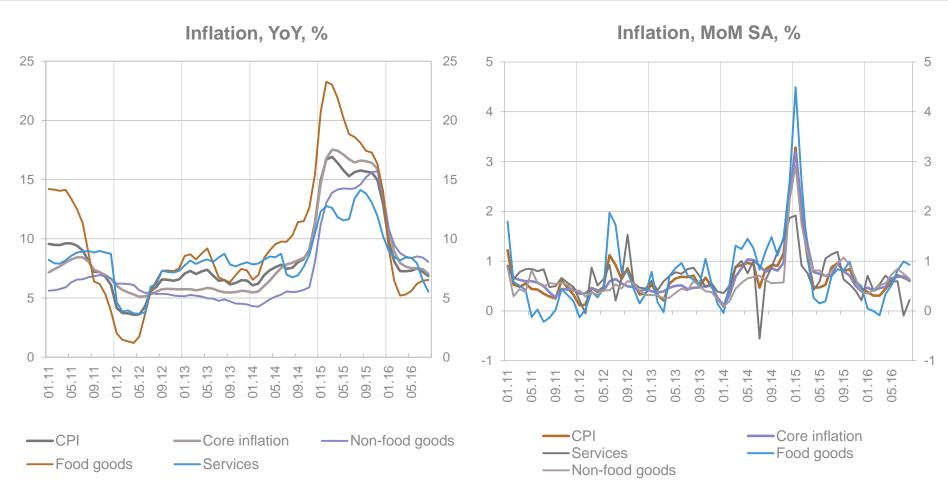


Despite growing wages dynamics consumer demand remains weak due to the increasing household propensity to save. The private and public sector wage growth rates are uneven.





Inflation slowed down in line with the BoR's forecast. But non-food goods price inflation and seasonally adjusted general inflation indicators remained elevated



The decline in inflation expectations has returned to a downward path

c	T																	
Survey	Expectations horizon	1.2014	II.2014	III.2014	IV.2014	1.2015	II.2015	III.2015	IV.2015	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Graph
Inflation expectations (absolute va	lue), %																	
Households																		
FOM	next 12 months	11,8	11,7	12,5	15,5	15,7	15,0	16,0	16,4	16,7	15,7	14,7	14,6	13,6	14,2	14,3	12,6	~~~
FOM (Bank of Russia calculations)	next 12 months	8,1	9,0	9,6	14,4	13,8	12,2	14,5	12,8	10,8	7,8	7,4	7,2	6,5	6,7	6,9	6,4	<i></i>
Professional analysts																		
Bloomberg	2016						6,7	7,0	7,2	8,0	8,3	7,9	7,4	7,2	6,5	6,4	6,4	\ \
Interfax	2016					7,0	6,7	7,4	7,6	8,5	8,3	7,6	7,4	7,3	6,7	6,6	6,2	<i>✓</i>
Reuters	2016								7,5	8,1	7,9	7,4	7,1	7,0	6,5	6,3	6,0	\ \
Financial markets																		
OFZ IN	next 7 years							6,4	5,8	6,2	6,1	5,4	5,2	5,0	4,6	4,6	4,5	}
OFZ IN (option not substracted)	next 7 years							8,1	7,3	7,7	7,6	6,9	6,7	6,5	6,0	5,8	5,6	}
Bond market	next quarter	7,1	7,2	7,9	8,4	10,7	15,1	14,2	14,1	****	***	12,5	***	***	7,4			~
Interbank market	next quarter	7,2	8,1	8,9	9,7	13,0	18,4	15,2	12,4	anta.	***	10,9	era.	wix	7,1			
Inflation expectations (balanced in	dex*)																	
Households																		
FOM	next 12 months	84	85	84	83	76	72	80	83	85	82	84	83	81	78	82	77	~~
FOM	next month	79	82	76	77	68	60	71	78	80	76	72	74	70	68	72	69	~~~
Businesses	Businesses																	
REB	next 3 months	26	26	32	70	32	20	28	48	46	22	14	16	30	38			
Bank of Russia	next 3 months	14,3	12,4	13,9	30,3	14,8	12,7	12,1	17,3	15,6	13,6	12,4	11,5	11,5	12,1	10,1		^
Retail prices (Rosstat)	next quarter	42	41	41	43	31	28	30	29	ania.	mix	32	ris.	eris.	29			7
Tariffs (Rosstat)	next quarter	6	5	2	5	7	6	2	2	WA	MIX.	5	MX.	era.	5			V/-

Change against 3MMA:

- inflation expectations become better (more than 1 standard deviation)
- inflation expectations become better (less than 1 standard deviation)
- inflation expectations unchanged (±0,2 standard deviation)
- inflation expectations become worse (less than 1 standard deviation)
- inflation expectations become worse (more than 1 standard deviation)

^{*}Balanced index is the difference between the shares of those who expect prices to rise and to fall

Fiscal policy: conservative approach

The Ministry of Finance plans to keep a conservative fiscal policy in 2016-2019:

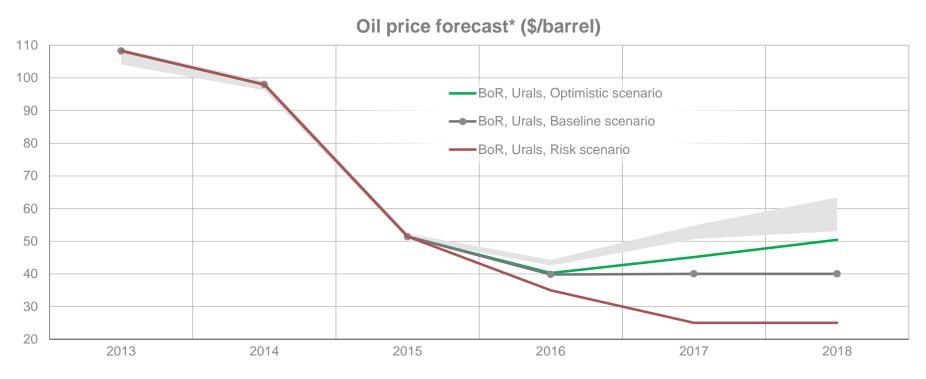
- ➤ Fixation of federal budget expenditures on the level of 2016 (₱ 15,8 trln)
- ➤ Low indexation of social benefits and wages of fiscal sector employees
- > Low indexation of tariffs of natural monopolies
- > Low capital expenditures

The Reserve Fund, domestic and external borrowings, revenues from privatization are intended to use to finance federal budget deficit:

- ➤ In May the Ministry of Finance borrowed \$1.75 bln by offering eurobonds with 4.75% yield.
- ➤ In January-August transferred ₽1,2 trln from the ReserveFund
- > In July the Government sells the 10,9% block of shares of "ALROSA", the revenues are ≈ ₽ 52,2 bln.

Federal budget	2015	2016 (estimate of Bank of Russia in baseline scenario – Urals 40\$)
Revenues, % of GDP	16,9	15,3
Expenditures, % of GDP	19,3	18,9
Deficit, % of GDP	-2,4	-3,6
Financing from the Reserve Fund, ₽ trln	2,6	2,7

Uncertainty about future oil price dynamics persists. The Bank of Russia considers 3 scenarios. BoR has slightly decreased its oil price forecast owing to global oil demand and supply revisions.

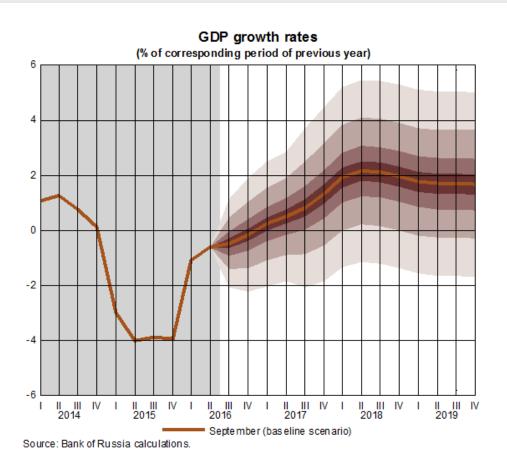


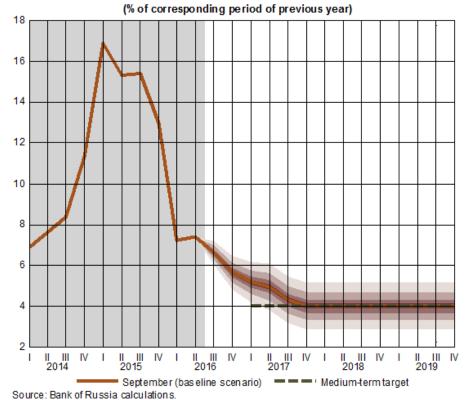
Note: grey area reflects the range of oil price forecasts made by international organizations and independent analysts and oil prices actually observed in previous years. The forecasts are made for oil grades: Brent, Dubai, WTI.

Sources: Bank of Russia, US Energy Information Administration, World Bank, IMF, The Economist, Consensus Economics, Reuters.

^{*} As presented in Monetary Policy Report №3 (September 2016)

Forecast: Baseline scenario*





Inflation

^{*}As presented in Monetary Policy Report №3 (September 2016)

Baseline scenario: key indicators

	2015 (actual)	2016	2017	2018	2019	
	2015 (actual)	Baseline*				
Urals crude price (annual average), US dollars per barrel	52	40	40	40	40	
Inflation, % December on December of previous year	12.9	5.5-6.0	4.0	4.0	4.0	
Gross domestic product, YoY, %	-3.7	-(0.7-0.3)	0.5-1.0	1.5-2.0	1.5-2.0	
Balance of current and capital accounts, bln USD	69	27	27	25	25	
Financial account balance for private sector, bln USD**	-62	-14	-18	-25	-25	
Change in FX reserves, bln USD ('+' - decrease, '-' - increase)	-2	-13	-9	0	0	
Domestic credit growth, % December on December of previous year	7.1	4-6	4-6	7-9	9-11	

^{*}As presented in Monetary Policy Report №3 (September 2016)

^{**}Signs according to BPM5.

Source: Bank of Russia

Baseline scenario: balance of payments forecast

(\$ bln)

	2015 (actual)	2016	2017	2018	2019	
	2015 (actual)	Baseline*				
Current account	69	27	27	25	25	
Trade balance	149	91	94	96	101	
Exports	341	276	289	301	315	
Imports	-193	-186	-194	-204	-214	
Services balance	-37	-23	-24	-26	-28	
Exports	52	50	53	55	57	
Imports	-89	-73	-77	-81	-85	
Balance of primary and secondary income	-42	-41	-44	-46	-48	
Capital account	0	0	0	0	0	
Balance of current and capital accounts	69	27	27	25	25	
Financial account (except reserve assets)	-72	-11	-18	-25	-25	
General government and central bank	-9	3	0	0	0	
Private sector	-62	-14	-18	-25	-25	
Net errors and omissions	5	-3	0	0	0	
Change in FX reserves ('+' - decrease, '-' - increase)	-2	-13	-9	0	0	

^{*}As presented in Monetary Policy Report №3 (September 2016). Signs according to BPM5. Note: Total values may differ from totals for individual items due to rounding.

Monetary Policy in September 2016

Inflation slowdown in line with the forecast, decrease in inflation expectations

Instable economic activity

Signals of weakening in the disinflationary effects on the part of the domestic demand

Inflation risks:

- Inflation expectation inertness
- Potential weaker household saving motives
- Volatility in the global commodity and financial markets
- Uncertainly in the parameters of future indexation of wages and social payments

Decision

Reducing the key rate in September from 10.50 to 10.00% p.a

Monetary policy signal

"To strengthen the trend to a steady decline in inflation the current key rate needs to be maintained till end-2016 with a possibility to cut it in 2017 Q1-Q2."





Appendix

The monetary policy implementation will remain unchanged under the liquidity surplus

In early 2017 the banking sector is likely to switch to the liquidity surplus:

> The liquidity deficit has been declining following the Reserve fund spending in 2015 – 2016

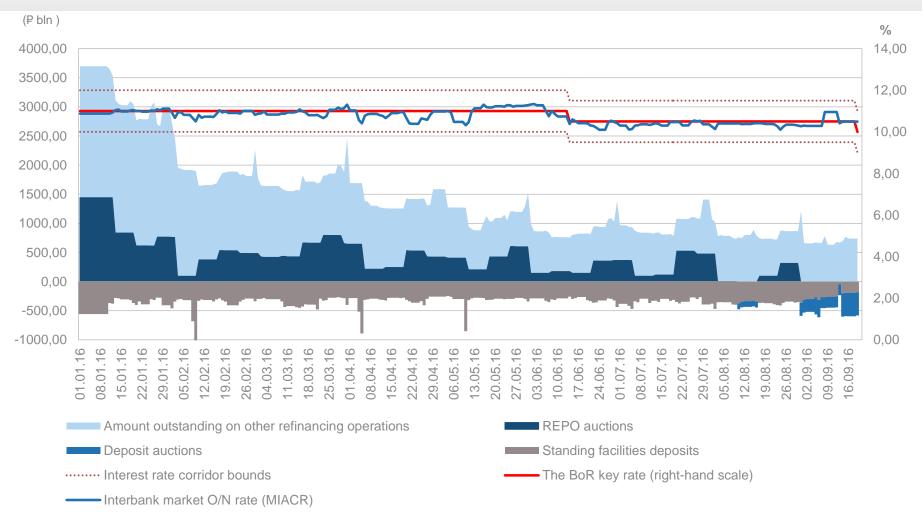
The BoR will retain its monetary policy implementation framework under the liquidity surplus

- > 1W deposit auctions will be conducted in place of 1W repo auctions
- > In case of substantial liquidity surplus the Bank of Russia bonds (OBRs) will be issued
- > Standing facilities will remain in place; the spreads to the key rate will remain unchanged

The decrease in liquidity deficit and switch to the liquidity surplus can involve slight decrease in nominal interest rates in a predictable and limited scale

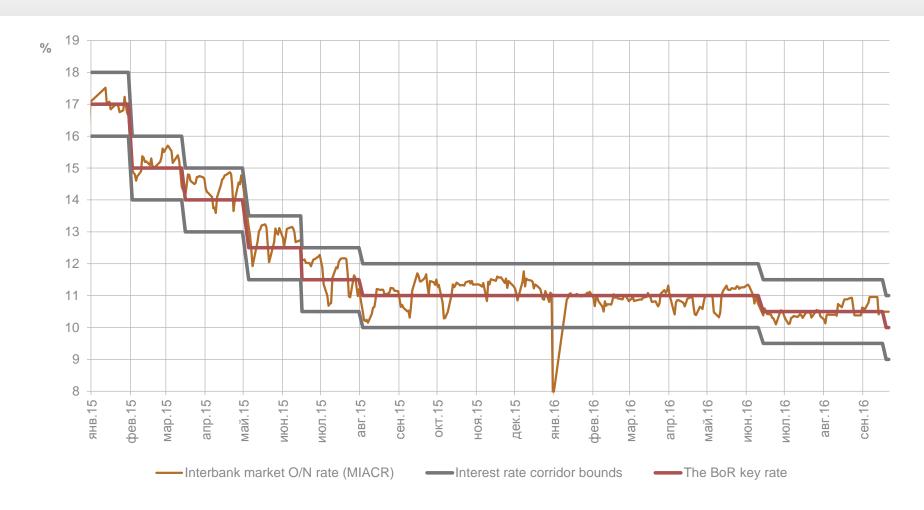
The Bank of Russia considers the changing liquidity conditions in its target key rate trajectory

The interbank market O/N rate remains close to the key rate. Several deposit auctions have been already conducted.



Source: Bank of Russia

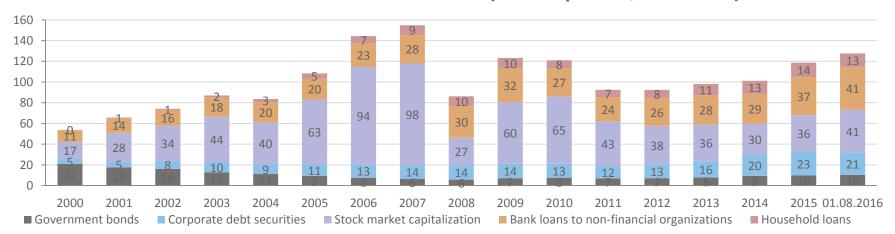
Key rate and interest rate corridor

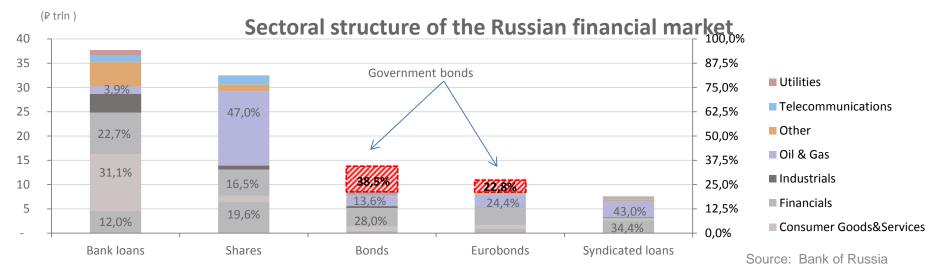


Source: Bank of Russia

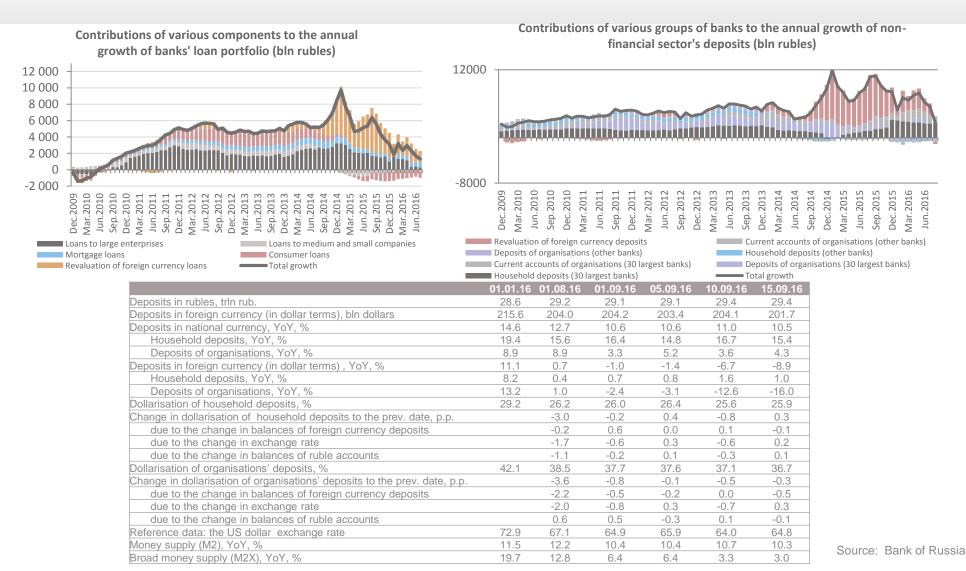
Bank loans are the main source of funding

The Russian financial market (end of period, % of GDP)





Credit growth remains slow while households saving activity proves to be stable

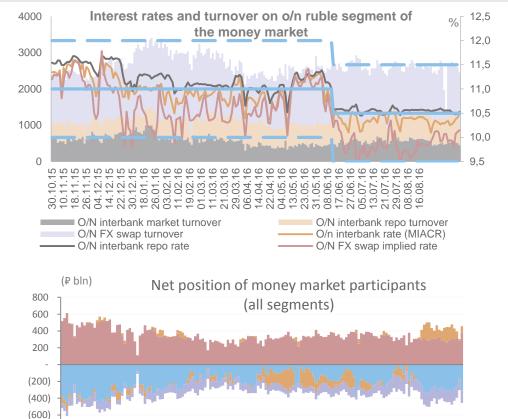


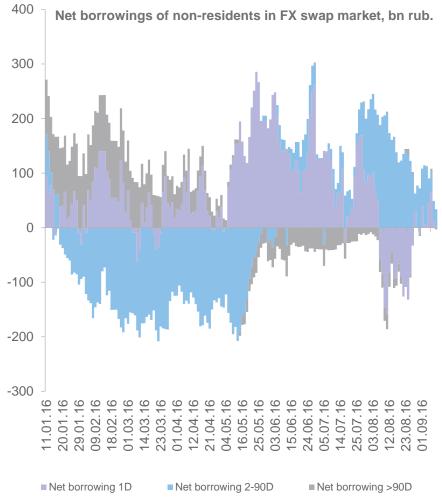
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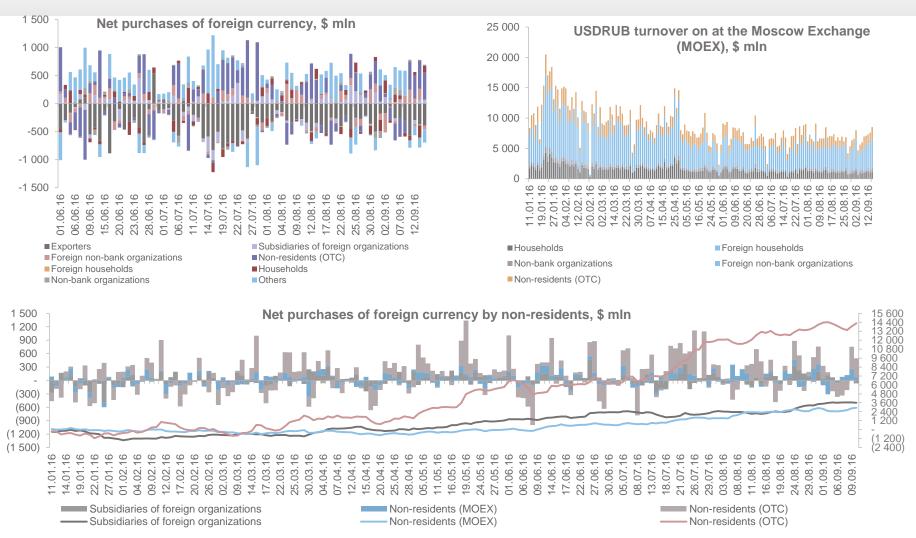
Overnight rates generally in the lower half of the interest rates corridor

28.06.2016



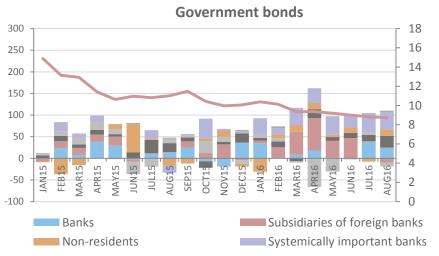


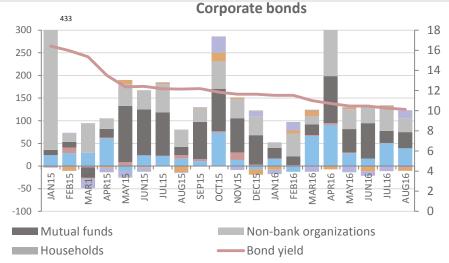
The major share of spot FX turnover is done by non-residents through DMA



Sources: MICEX SE, Bank of Russia calculations

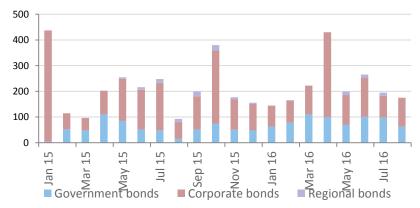
Corporate bond yield decreased faster than government due to high demand of mutual funds and banks.





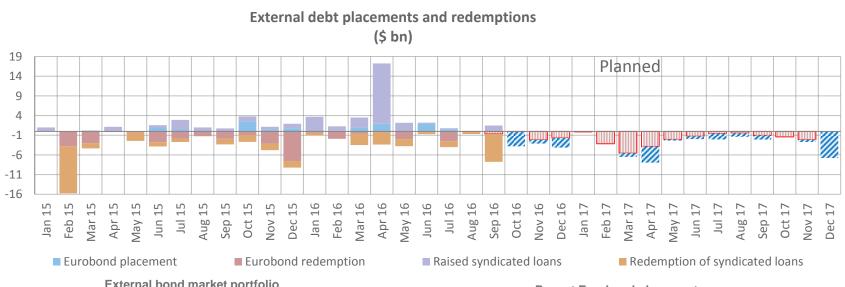
Дата	Government bonds	Regional bonds	Corporate bonds	Stock market capitalization
2009	1,470	0,421	2,569	-
2010	2,054	0,462	2,965	-
2011	2,803	0,424	3,437	-
2012	3,197	0,440	4,166	25,2
2013	3,635	0,499	5,189	25,3
2014	4,593	0,532	6,623	23,2
2015	4,991	0,576	8,068	28,8
aug.16	5,303	0,575	8,476	33,5







After the April boom issuing activity of Russian companies and banks was weak. Issuers preferred to borrow in the domestic market.



External bond market portfolio (\$ bln)

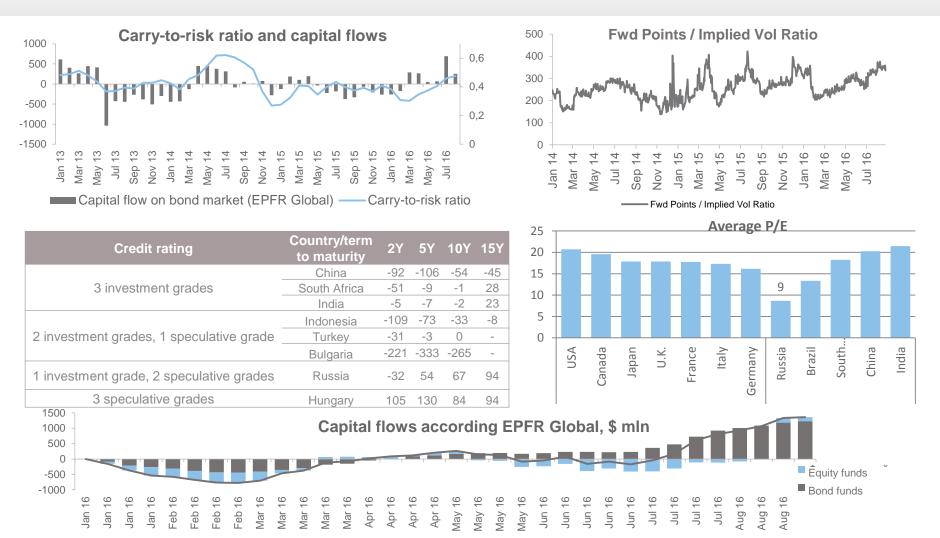
	Sovereign Eurobonds	Regional Eurobonds	Corporate Eurobonds
2009	28,0	1,4	94,8
2010	32,2	1,3	106,6
2011	29,2	0,7	113,9
2012	34,9	0,5	148,9
2013	40,7	0,6	181,8
2014	39,3	0,5	165,9
2015	35,9	0,4	139,1
aug.16	37,0	0,5	135,7

Recent Eurobond placements

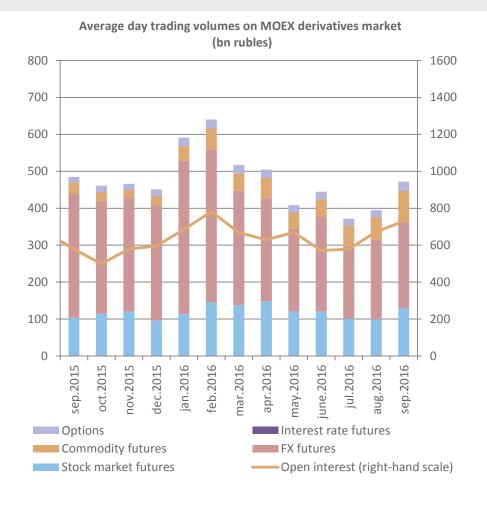
Issuer	Date	Currenc y	Amount of issue, mln	Yield	Maturity
NLMK	June 2016	USD	700	4.5%	5
Evraz	June 2016	USD	500	6.75%	6
Sovcomflot	June 2016	USD	750	5.40%	7
GTLK	July 2016	USD	500	5.95%	5

Source: Bank of Russia

Russian ruble decreased volatility and high yield of bonds contributed to a higher non-residents demand



Commodity derivatives trading volumes rising rapidly amid declining ruble exchange rate volatility







Value structure of open interest in futures contracts on MOEX derivatives market (end of month,%)

