

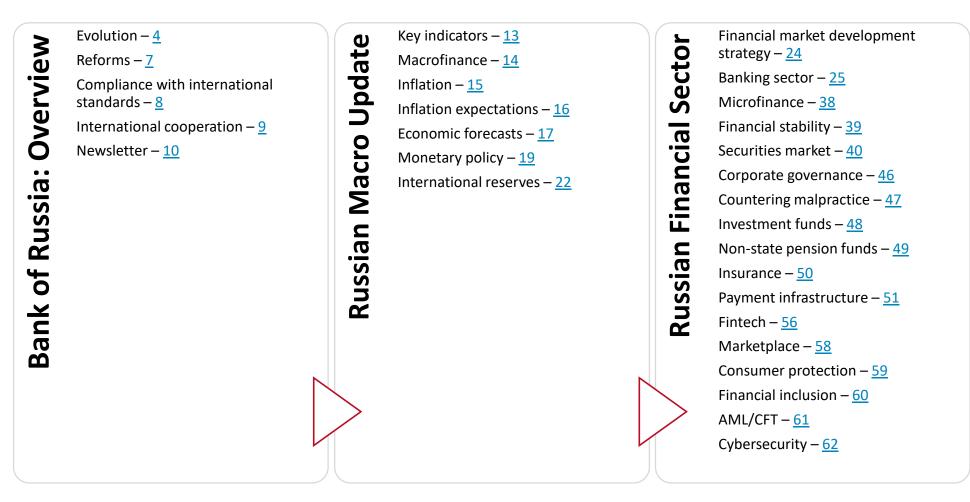
RUSSIAN FINANCIAL SECTOR INVESTOR PRESENTATION



October 2021



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BANK OF RUSSIA: OVERVIEW

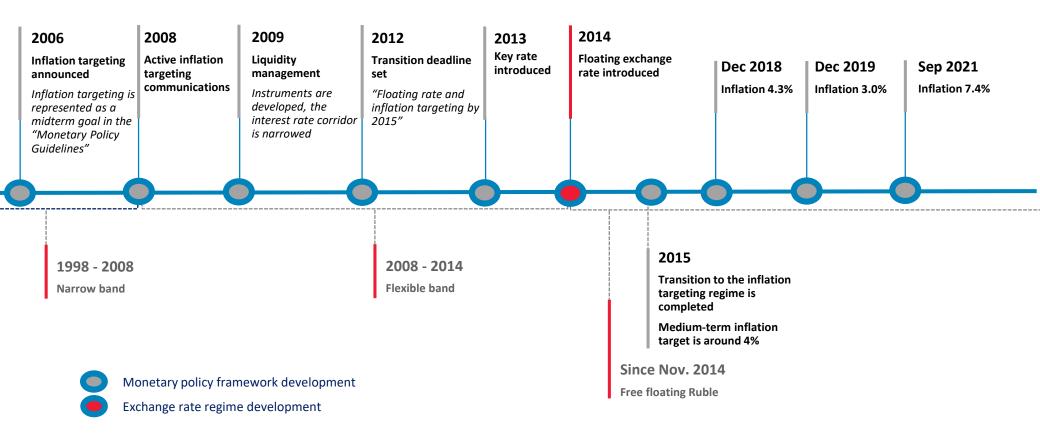


EVOLUTIC	ON (1)			2013 – CBR becomes an	IAIS member as well as IOSCO r	nember		
		Federation	L/CFT Central Bank of the Russian omes a FATF member	 Introduction of a Approval of a new National Card Pay (AO NSPK) establi 		bany		
– Law on 1992 – Russia 1995 – Law on		 Start of the Law on dep 2005 – Introductio within the 2009 – CBR becom CBR becom 2010 – Introductio corridor 	2011 – Law on National Payment System					
1995 – RTS exc 1996 – Law on 1996 – Law on 1999 – Law on	n insurance business change established n securities market n joint-stock companies n protection of rights of ies market investors	 2003 – Law on mo 2011 – Law on insi – MICEX and – FISS joins F regulator 2012 – National Se Securities E 2013 – National Cl 	n of the Russian corporate conduct rtgage-backed securities der trading RTS merge into the Moscow Excha FMS and the latter becomes insurat ettlement Depository obtains status Depository (CSD) of Russia earing Center obtains status of the interparty (CCP) in Russia	nge nce market of the Central	Focus on Russian financia development	ıl market		

4



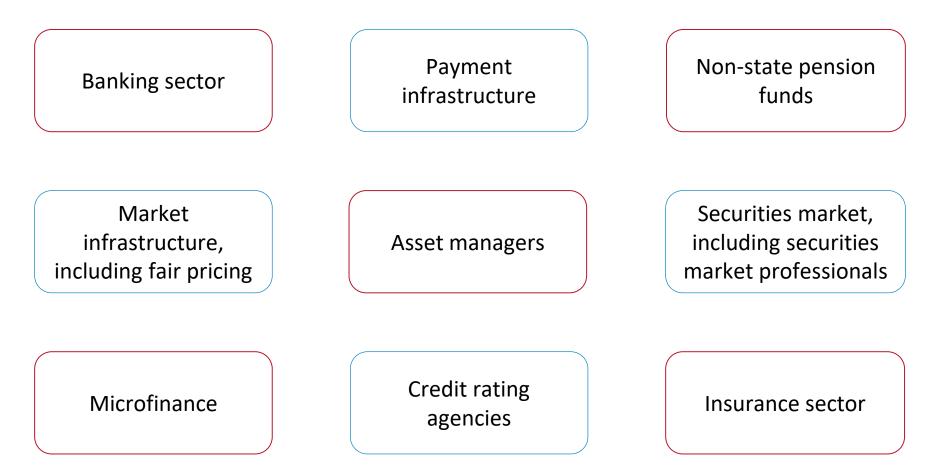
EVOLUTION (2) Monetary policy framework development

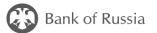




EVOLUTION (3)

Bank of Russia supervises the following key segments





REFORMS

Promoting price and financial stability, fair competition, cutting edge technologies and best practices



Monetary policy

Inflation targeting regime adopted with a 4% mediumterm target rate pursued using conventional monetary policy instruments

Banking regulation and supervision

- Banking sector rehabilitation in progress, new bank resolution mechanism introduced
- Proportional regulation introduced and an advanced IRB approach for the largest banks gradually phased in
- Banking regulation compliant with the Basel II, Basel 2.5 and Basel III standards, maintaining AML/CFT supervision of credit and non-credit financial institutions (according to the Regulatory Consistency Assessment Program (RCAP) 2016)
- New macroprudential regulation mechanism in force – add-ons to risk ratios are introduced and set by the Bank of Russia Board of Directors
- Introduction of PTI ratio for macroprudential regulation purposes starting October 1, 2019
- Setting up a national rating industry only credit ratings of Russian national agencies may be used for regulatory purposes



Market infrastructure

- Benefits from infrastructure put in place, tax and regulatory reforms (T+2, CSD and access of ICSDs, up-todate CCP, Individual Investment Accounts)
- Marketplace project infrastructure personal finance platform 'Finuslugi' launched in October 2020

Corporate governance

JS companies segregation into public and non-public, corporate actions reform, new corporate governance code adopted in 2014, listing rules based on the new corporate governance code, listing committees established

Payment infrastructure

- Russian payment system infrastructure developed and currently in use by all leading international payment systems
- Payment infrastructure monitoring and supervision
- System for transfer of financial messages (SPFS) has been developed
- The Faster Payments System launched in January 2019

Pension system

- Guarantee fund mechanism introduced
- Investment horizon for non-state pension funds extended to 5 years
- Introduction of new voluntary personal pension plan (simple and standard) is being discussed





COMPLIANCE WITH INTERNATIONAL STANDARDS Russia complies with or implements key international standards and best practices



Russia's Anti-Money Laundering system is compliant with FATF Recommendations



Banking regulation is compliant with Basel II, 2.5 and Basel III (RCAP 2016)



High FSAP grades in all surveyed segments, including securities market, insurance and payment infrastructure



Bank for International Settlements, IAIS and IOSCO Principles for financial market infrastructures (PFMI) are being implemented

Upon monitoring the implementation of the **PFMI**, the CPMI gave Russia the highest-possible **'4' rating**

The BoR payment system fully complies with the PFMI.



National Settlement Depository is **eligible for custody arrangements under Rule 17f-7** of the US Investment Company Act of 1940



Insurance sector has **started implementing Solvency II** European principles



Russia advanced to **#28** in global **DOING BUSINESS-2020** rankings from 31st in the 2019 report (#35 in 2018, #40 in 2017)



Russia is a party to the Articles of Agreement of the IMF and **upholds free movement of capital**



INTERNATIONAL COOPERATION

Bank of Russia cooperates with international financial institutions, regulators and associations

Multilateral cooperation





NEWSLETTER (1)

Key news from the Russian financial market

October 2021	 25 October 2021: The Bank of Russia recommends that banks and non-bank financial institutions should consider the possibility of applying the FX Global Code principles in their activities. The Code was developed by the FX Working Group convened by the Bank for International Settlements. 22 October 2021: the Bank of Russia recommends that creditors approve applications of households and SMEs to restructure their loans from 1 November 2021 – through 31 December 2021 under in-house programmes if (i) the drop in income of a retail or SME borrower has made it impossible for them to service their debt; (ii) if retail borrowers and/or his/her family members have COVID 19. 22 October 2021: To support SMEs in the most affected sectors (the list of such sectors is approved by the Russian Government the Bank of Russia decided to allocate Rub 60 billion. Within this limit, the banks authorised under the SME Lending Incentive Programme, can take loans from the Bank of Russia at the interest rate of 4% p.a. for up to 1.5 years, on the surety of JSC RSME Corporation, for on-lending to borrowers at a maximum interest rate of 8.5% p.a. 19 October 2021: Under the proposed amendments to the regulations governing the liquidity risk of credit institutions as per Basel III (1) ruble-denominated bonds of State Development Corporation VEB.RF and mortgage-backed securities that are secured by JSC DOM.Rr's surety can be categorised as highly liquid assets to calculate the liquidity coverage ratio and net stable funding ratio; (2) assets and liabilities in precious metals that are settled in cash will be included in Basel III liquidity ratios calculations as assets and liabilities denominated in cash. 18 October 2021: Under the amendments to the law in cases where a licence is revoked from a bank being a member of the deposit insurance system or from an insurance company, or a non-governmental pension fund dealing with mandatory pensior insurance, the Bank of Rusia will appoint the DIA as the
eptember 2021	 13 September 2021: Effective from 1 October 2021, under <u>CBR Ordinance No 5873-U</u>, brokers, dealers, asset managers and forey dealers must comply with the capital adequacy ratio and make provisions for credit claims. The ratio is planned to be set in stages From 1 October 2021, the minimum acceptable value will be 4%, increasing to 6% from 1 April 2022 and thereafter to 8% from 1 October 2022. 13 September 2021: Finance Ministry and Bank of Russia launch public discussion of Financial Market Development Strategy through 2030. The Financial Market Development Strategy through 2030 is the first strategic planning document prepared by the Finance Ministry and the Bank of Russia in close partnership with federal authorities, businesses and the academic community.



NEWSLETTER (2)

Key news from the Russian financial market

August 2021	 23 August 2021: According to the Bank of Russia's draft ordinance, the capabilities of the Faster Payments System (FPS) will be expanded through launching cross-border money transfers. The new function is expected to be available as early as 2022. 16 August 2021: The Bank of Russia's Board of Directors approved amendments to Bank of Russia Instruction No. 199-I, which stipulate weighing all bank credit claims on 'VEB.RF' nominated and funded in rubles with the risk weight of 20% when calculating the prudential ratios of banks (previously, from 20% to 100%, depending on credit claim parameters).
July 2021	 31 July 2021: The Bank of Russia decided to increase risk-weight add-ons for unsecured consumer loans in rubles issued beginning from 1 October 2021. 19 July 2021: The Bank of Russia recommends that public joint-stock companies disclose information about how they take into account factors related to the impact on the environment, the social sphere and corporate governance (the ESG factors), as well as how they implement these factors into their business model and development strategy.
May 2021	 21 May 2021: The Bank of Russia decided to raise risk weights add-ons for mortgage loans and loans for construction co-funding granted starting 1 August 2021. The increase in add-ons will help reduce the incentives for banks to expand lending by issuing loans with a low down payment to borrowers, and will also speed up the recovery of the macroprudential buffer on mortgage loans and ensure banks' resilience to potential stress scenarios. 13 May 2021: Under amendments to Ordinance No. 590-P with respect to loans to fund mergers and acquisitions, coming into force on 1 October 2021, banks' discretion about upgrading a quality category (upgrading category III to II) with phasing of additional provisions is conditional on positive operational performance of borrowers.
February 2021	 11 February 2021: According to a draft Bank of Russia ordinance, limits that banks set for their customers' daily operations in the Faster Payments System (FPS) should not be less than Rub 150 thousand. Banks will have to adjust their limits by 1 October 2021. This will improve the availability of FPS transfers for individuals. 3 February 2021: Credit institutions will be allowed to measure operational risk for calculating their capital adequacy ratios in compliance with Basel III. The new standardised approach involves the usage of a loss threshold. According to banks, this will enable them to save a part of capital allocated to cover operational risk. Banks with a universal license shall comply with the new rules beginning on 1 January 2023.
January 2021	20 January 2021 : The Bank of Russia has laid out key objectives in refining debt-to-income (DTI) ratio calculation for 2021-2022. There are plans to develop and propose legislation to make lenders legally obliged to calculate the DTI ratio. In addition, the roadmap provides for the potential introduction of a new macroprudential toolset to ensure quantitative restrictions are in place on the share of high-risk loans, in particular, unsecured consumer loans issued to high-DTI borrowers.





RUSSIAN MACRO UPDATE



KEY INDICATORS

Russian economy started to recover in 2016 and moderated in 2019

Figure 1: Real GDP growth dynamics (YoY, %)

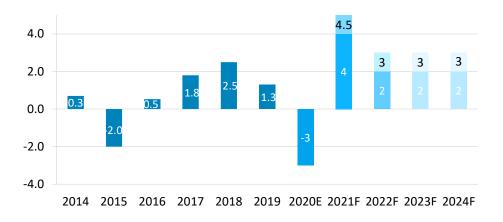


Figure 3: Russian Ruble volatility remains low while in free-floating

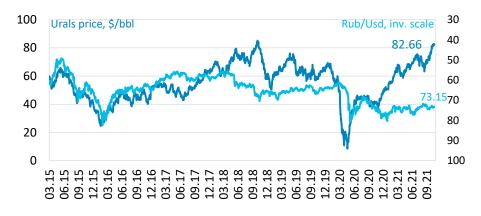


Figure 2: Private consumption and investment dynamics (YoY, %)

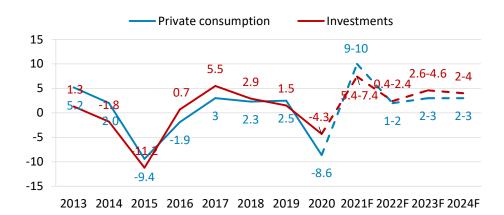


Figure 4: Retail sales and real wages dynamics (YoY, %)



MACROFINANCE

Bank of Russia

Solid fiscal and external positions

Figure 5: Current account surplus amounted to USD 36 bn in 2020

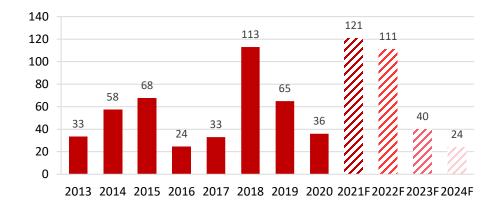


Figure 7: Significant international reserves assuring financial stability

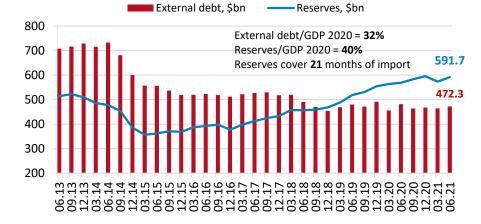


Figure 6: Strong fiscal position: budget consolidation and fiscal rule

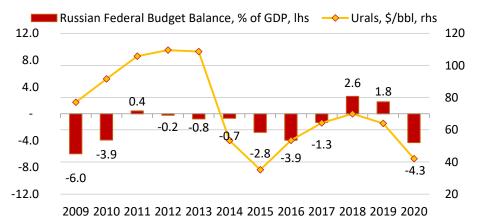
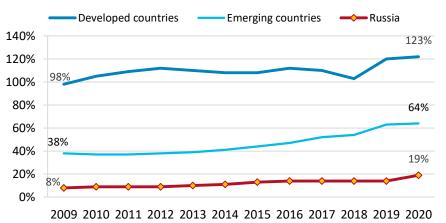


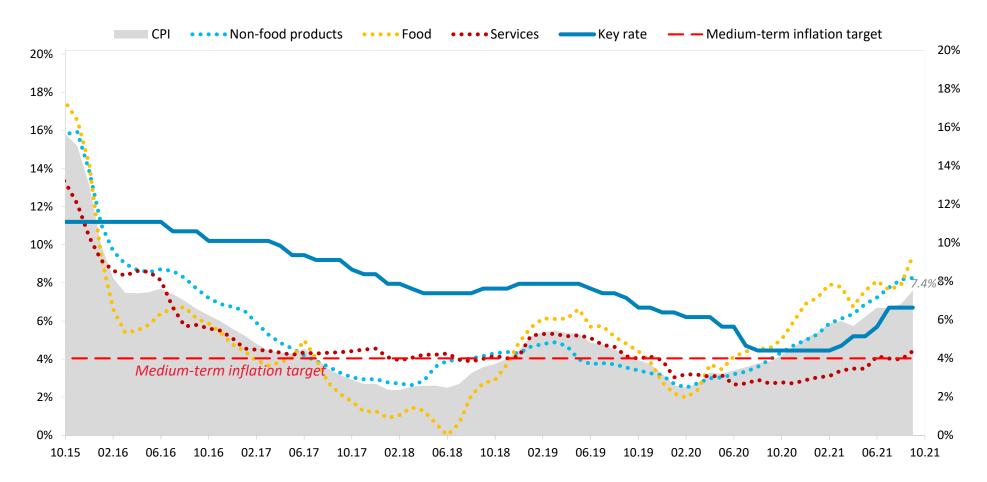
Figure 8: Sovereign debt to GDP lowest in both EM and DM spaces





INFLATION Medium-term inflation target is set at around 4%

Figure 9: Inflation (YoY, %)



INFLATION EXPECTATIONS

Inflation expectations of households and businesses stopped growing but remain elevated

			20	18			20	19				20	20						2021			
E	xpect. horizon	I	П		IV	I	П	Ш	IV	I	II	Ш	Oct	Nov	Dec	I	Apr	May	June	July	Aug	Sep
Inflation expectations (absolute	numbers), %																					
Households																						
FOM (median, expected inflation)	Next 12 months	8.5	9.8	10.1	10.2	9.1	9.4	8.9	9.0	7.9	_**	8.9	9.7	10.1	12.0	10.1	11.9	11.3	11.9	13.4	12.5	12.3
FOM (subgroup with savings)	Next 12 months	8.0	9.0	9.2	9.1	8.0	8.3	8.4	8.3	6.9	-	8.1	9.0	9.6	10.9	9.1	10.5	10.2	9.7	11.4	10.6	10.5
FOM (subgroup without savings)	Next 12 months	8.8	10.3	10.5	10.8	9.8	10.0	9.2	9.4	8.5	-	9.6	10.0	10.6	12.0	10.6	12.5	11.8	12.9	14.7	14.0	13.4
FOM (median, observed inflation)	Past 12 months	9.2	10.6	10.2	10.2	10.0	10.2	9.9	9.4	8.3	-	9.4	9.6	10.7	11.5	12.7	14.5	14.8	14.9	16.5	16.5	15.6
FOM (subgroup with savings)	Past 12 months	8.4	9.7	10.0	9.2	9.2	9.0	9.4	8.7	7.2	-	8.5	9.1	10.0	10.6	11.5	11.8	12.4	12.1	14.1	13.5	12.9
FOM (subgroup without savings)	Past 12 months	9.6	11.2	10.4	10.8	10.8	11.1	10.4	9.6	8.6	-	9.9	9.8	11.2	11.7	12.4	16.4	16.0	16.9	18.0	18.3	17.2
Professional analysts																						
Bloomberg	2021									4.0	3.6	3.9	3.9	3.5	3.7	3.9	4.4	4.5	5.0	5.5	6.0	5.8
Bloomberg	2022									3.9	3.7	3.8	3.8	3.8	4.3	4.4	4.4	4.3	4.0	4.0	4.1	4.1
Financial markets																						
OFZ IN (option not subtracted)	2023	3.9	4.7	5.5	5.1	4.6	3.9	3.2	2.8	3.5	2.3	2.6	2.6	3.5	2.6	3.7	3.8	3.8	4.1	4.2	4.1	4.2
OFZ IN (option not subtracted)	2028		4.7	5.5	5.2	4.9	4.1	3.5	3.4	4.1	3.0	3.5	3.3	3.8	3.2	3.9	4.0	4.1	4.2	4.1	4.0	4.0
Inflation expectations (balanced	index*)																					
Businesses																						
Bank of Russia monitoring	Next 3 months	6.8	10.2	12.6	16.5	10.6	9.9	8.3	8.5	18.1	15.1	17.5	20.3	20.5	19.0	20.7	24.9	26.7	27.4	25.2	25.9	25.0
PMI M, input prices, diff. index	Current month		70.3	69.1	62.5	66.2	54.6	54.3	54.0	59.8	58.8	63.3	72.5	77.1	78.5	72.6	76.2	74.4	76.0	71.8	65.8	-
PMI M, output prices, diff. index	Current month		56.6	56.8	52.5	56.1	51.5	50.4	50.4	55.4	51.6	53.0	57.1	58.3	60.6	65.3	67.1	66.9	66.2	61.1	62.3	-
PMI S, input prices, diff. index	Current month		61.8	59.4	60.4	60.3	56.3	55.3	55.6	61.5	55.9	58.6	58.0	64.5	60.4	65.0	62.2	68.3	62.4	61.8	61.2	-
PMI S, prices charged, diff. index	Current month		52.1	51.3	53.0	54.6	52.5	52.3	52.4	54.2	49.7	53.5	53.1	53.6	54.7	56.3	56.2	60.5	57.1	56.3	55.9	-

*Balanced index is the difference between the shares of those who expect prices to rise and to fall.

**Households surveys in Apr-July 2020 were conducted by phone, their results are not comparable with those obtained later.

Source: FOM, Rosstat, Bloomberg, IHS Markit, Bank of Russia

ECONOMIC FORECASTS (1)

Medium-term outlook for the Russian economy

Key parameters of the Bank of Russia's forecast scenarios	2020	BASELINE							
(growth as % of previous year, if not indicated otherwise)	(actual)	2021	2022	2023	2024				
Inflation, as % in December year-on-year	4.9	7.4-7.9	4.0-4.5	4.0	4.0				
Inflation, average for the year, as % year-on-year	3.4	6.5-6.6	5.2-6.0	4.0	4.0				
Key rate, average for the year, % per annum	5.1	5.7-5.8 ¹	7.3-8.3	5.5-6.5	5.0-6.0				
Gross domestic product	-3.0	4.0-4.5	2.0-3.0	2.0-3.0	2.0-3.0				
Final consumption expenditure	-5.2	6.9-7.9	1.0-2.0	1.6-2.6	1.7-2.7				
– households	-8.6	9.0-10.0	1.0-2.0	2.0-3.0	2.0-3.0				
Gross capital formation	-2.0	5.4-7.4	0.5-2.5	2.9-4.9	2.5-4.5				
 gross fixed capital formation 	-4.3	5.4-7.4	0.4-2.4	2.6-4.6	2.0-4.0				
Exports	-4.3	2.6-4.6	5.0-7.0	1.2-3.2	1.2-3.2				
Imports	-12.0	15.0-17.0	1.1-3.1	2.7-4.7	1.2-3.2				
Money supply in national definition	13.5	8-12	9-13	7-11	6-10				
Claims on organisations and households in rubles and foreign currency**	10.9	11-15	9-13	7-11	7-11				
 on organisations 	10.2	8-12	7-11	6-10	7-11				
 on households, including 	12.9	21-25	14-18	10-14	7-11				
mortgage loans	21.6	23-27	15-19	14-18	12-16				

*Given that from January 1st to October 24th 2021 the average key rate is 5.3%, from October 25th to the end of 2021 the average key rate forecast range is 7.5-7.7%. Additional information on how to interpret the proposed format of the key rate forecast communication is presented in the methodological note [http://cbr.ru/Content/Document/File/120337/comment_20210422_e.pdf].

**Banking sector claims on organisations and households means all of the banking sector's claims on non-financial and financial institutions and households in rubles, foreign currency and precious metals, including loans issued (including overdue loans), overdue interest on loans, credit institutions' investment in debt and equity securities and promissory notes, as well as other forms of equity interest in non-financial and financial institutions, and other accounts receivable from settlement operations involving non-financial and financial institutions and households.

Claims' growth rates are given with the exclusion of foreign currency revaluation. In order to exclude the effect of foreign currency revaluation the growth of claims in foreign currency and precious metals is converted to rubles using the period average USDRUB exchange rate

ECONOMIC FORECASTS (2)

Medium-term outlook for the Russian economy

Russia's balance of payments indicators*	2020	BASELINE							
(billions of US dollars)	(actual)	2021	2022	2023	2024				
Current account	36	121	111	40	24				
Balance of trade	94	186	205	142	130				
Exports	333	490	511	451	444				
Imports	240	304	307	309	314				
Balance of services	-17	-18	-34	-37	-40				
Exports	47	52	59	63	68				
Imports	64	70	92	100	108				
Balance of primary and secondary income	-41	-47	-60	-64	-66				
Current and capital account balance	35	121	111	40	24				
Financial account (excluding reserve assets)	53	60	58	23	16				
Government and the central bank	-1	-21	-7	-8	-10				
Private sector	54	80	65	30	25				
Net errors and omissions	4	-3	0	0	0				
Change in reserve assets ('+' – increase, '-' – decrease)	-14	58	53	18	8				
Urals price, average for the year, US dollars per barrel	42	70	65	55	50				

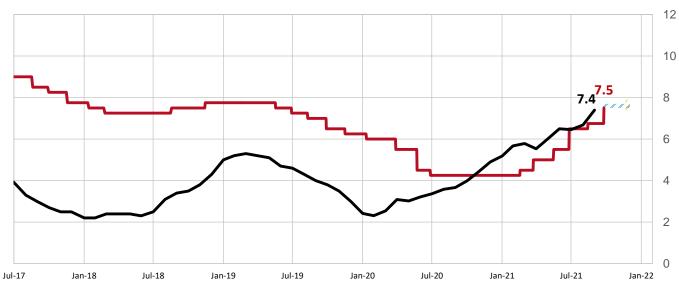
* Using the methodology of the 6th edition of "Balance of Payments and International Investment Position Manual" (BPM6). In the Financial account "+" stands for net lending, "-" – for net borrowing. Due to rounding total results may differ from the sum of respective values.

Source: Bank of Russia



MONETARY POLICY (1)

- □ Inflation is developing substantially above the Bank of Russia's forecast and is expected to be within the range of 7.4–7.9% at the end of 2021.
- The contribution of persistent factors to inflation remains considerable on the back of faster growth in demand relative to output expansion capacity. In this environment, given that inflation expectations are up again, the balance of risks for inflation is markedly tilted to the upside. This may bring about a more sustained deviation of inflation from the target.
- Based on the Bank of Russia's forecast, given the monetary policy stance, annual inflation will edge down to 4.0–4.5% in 2022 and will remain close to 4% further on.



Decision as of October 22, 2021

The Bank of Russia increased the key rate to 7.50% p.a.

Signal

"If the situation develops in line with the baseline forecast, the Bank of Russia holds open the prospect of further key rate rises at its upcoming meetings. Key rate decisions will take into account actual and expected inflation movements relative to the target and economic developments over the forecast horizon, as well as risks posed by domestic and external conditions and the reaction of financial markets."

//// Inflation, % YoY, YE21F //// Key rate, average from Oct 25th to year-end, % p.a. — Key rate, % p.a. — Inflation, % YoY

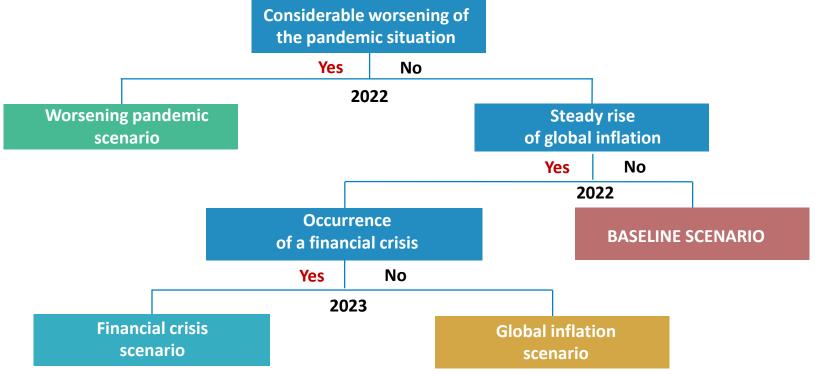
^{*}from Oct 25th to the end of 2021 the average key rate forecast range is 7.5-7.7%. Source: Bank of Russia



MONETARY POLICY (2)

Bank of Russia macroeconomic scenarios: a flowchart*

- Key scenario conditionals based on external factors:
 - Epidemiological situation significantly deteriorates again in 2022
 - Steady increase of inflation pressures in the global economy, combined with a faster and more significant tightening of foreign central banks' monetary policies in 2022
 - o Financial crisis amid exacerbated debt issues in a number of countries in 2023
- For further information on additional uncertainty factors please see next slide



Source: Draft Monetary Policy Guidelines for 2022-2024

MONETARY POLICY (3) Uncertainty factors*

Factors	Impact on Russian GDP	Impact on inflation in Russia					
Global epidemiological situation	Reduced economic growth prospects amid a new wave of the pandemic (slow vaccination, new COVID-19 variants, declining effectiveness of existing vaccines, stronger restrictions)	Disinflationary pressures upon the introduction of anti-pandemic restriction Strong proinflationary pressures after the economies re-open and the dema recovers amid growing inflation expectations					
Persistence of global inflation; scope and pace of monetary policy tightening in advanced economies	Medium-term prospects of economic growth worsening due to monetary policy being tightened in Russia and globally to reduce inflation	Strong proinflationary pressures in the short term due to businesses' rising expenses and expanded opportunities for consumer price transmission given a high demand					
Financial crisis spurred by growing imbalances in the assets market	Economy declining in the year of the crisis, higher risks for financial stability	Considerable proinflationary pressures at the start of the crisis, followed by the inflation slowing down due to a significantly lower demand					
Investing funds from the National Wealth Fund that exceed the 7%-of-GDP threshold	Scope of the factor's influence on the economy's growth rate and potential will depend on the particular investment projects to be implemented, their timeframes and funding schemes	Possible proinflationary influence will depend on the particular investment projects to be implemented, their timeframes and funding schemes					
Geopolitical risks	Deteriorated economic growth prospects	Short-term proinflationary pressures due to higher volatility on financial markets					
Long-term factors beyo	ond the forecasting horizon						
Demographic change	Ageing, shrinking workforce could put a limit on the potential growth rate	Lower pressure due to a reduced total demand, but proinflationary pressure is also possible due to the economy's decreased potential (the end result will depend on the balance between the two factors)					
Climate risks	Output losses due to natural disasters (physical risks), upon their materialisation and in the long term. Prolonged output decline due to the transition to a low-carbon economy	Inflation volatility rising if physical risks materialise, highly probable secondary effects due to increased inflation expectations. Transitional measures exert proinflationary pressure on the prices of "dirty" and alternative "green" goods and resources, followed by disinflationary pressures induced by new production technologies					

INTERNATIONAL RESERVES

Foreign exchange and gold assets by asset class

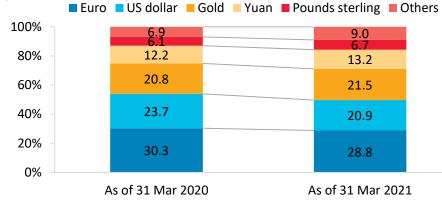
	As of 30 N	larch 2020	As of 31 N	larch 2021	Change in Apr 2020 -	
Assets	billions of US dollars	share of assets, %	billions of US dollars	share of assets, %	Mar 2021, billions of US dollars	
Government securities of foreign issuers*	186.6	33.3	219.3	38.6	32.8	
Deposits and account balances with foreign counterparties	167.6	30.0	150.5	26.5	-17.1	
Gold	116.5	20.8	122.1	21.5	5.6	
Non-government securities of foreign issuers	57.5	10.3	47.2	8.3	-10.3	
International organisations securities	22.0	3.9	20.3	3.6	-1.7	
Net position with the IMF	5.4	0.5	4.0	0.7	1.2	
Reverse repo operations with foreign counterparties	2.8	1.0	3.1	0.5	-2.2	
Claims on foreign counterparties on foreign currency supply	1.3	0.0	1.3	0.2	1.4	
Claims in foreign currency on Russian counterparties and issuers**	-0.1	0.2	0.9	0.2	-0.4	
Total***	559.7	100.0	568.9	100.0	9.2	

* Securities issued by a foreign government or foreign issuers with explicit government guarantee.

** Claims on Russian credit institutions, Eurobonds of the Russian Federation and other Russian issuers.

*** The total value may differ from the sum of asset classes values due to rounding.

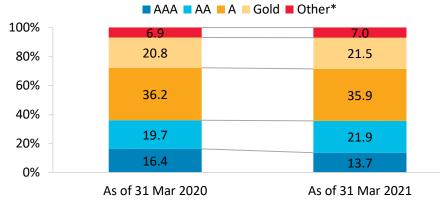
Figure 10: Bank of Russia foreign exchange and gold assets by currency* (% of market value)



* The distribution takes into account unsettled conversion transactions as of reporting date.

Source: Bank of Russia

Figure 11: Bank of Russia foreign exchange and gold assets by credit rating, %



* Mainly claims on Russian counterparties and issuers and Russia's net position with the IMF.





FINANCIAL SECTOR OVERVIEW



FINANCIAL MARKET DEVELOPMENT STRATEGY

Guidelines for the Development of the Russian Financial Market in 2019 - 2021

The Bank of Russia Guidelines for the Development of the Russian Financial Market in 2019 – 2021 cover the following key areas and activities:



Building reliable financial environment



Improving financial inclusion and availability of capital

- Involvement of financial consumer ombudsmen in disputes resolution
- Increase of personal responsibility of management
- Limited employment opportunities in financial sector for malicious (unscrupulous) people
- Development of qualified investor institute
- Increase of responsibility for substandard sale of financial products
- Unified financial transactions register

- Introduction of individual pension capital accounts
- Introduction of "green" bonds
- Crowdfunding
- Introduction of new rules for crediting private-public partnerships
- Development of concession projects
- Marketplace project launch
- Introduction of financial services access points map
- Development of remote identification and unified biometric system
- Development of electronic insurance services distribution channels
- Improving insurance services inclusion in Russian regions



Developing market competitiveness

- Implementation of integrated road map for developing competition in various sectors of Russian economy approved by the Government
- Building biometric database
- Credit history bureau reform
- Marketplace project launch
- Faster payment system in force
- Testing of digital identification platform
- "Regulatory sandbox" project development
- Bank of Russia's withdrawal from the capital of banks undergoing resolution after their financial rehabilitation



- Ensuring financial stability
- Control for the population indebtedness and prevention of excessive risk accumulation in the segment
- Risk-based approach to insurance market participants
- Widening the list of financial non-credit institutions subject to stress testing
- Improving the toolkit for macroprudential stress testing



BANKING SECTOR: CURRENT AGENDA

Shaping a favourable operating environment and supporting market competition

Proportional banking regulation: differentiating regulatory burden for banks based on their size and simplifying requirements for smaller banks focused on retail and SME lending

New resolution mechanism: reducing financial costs and execution period of the resolution procedure

Introduction of PTI ratio in order to regulate the consumer lending market more efficiently

Development of banking supervision: introduction of the Basel Committee on Banking Supervision (BCBS) standard on capital requirements for banks` equity investment in funds (since December 16, 2017) **Risk-oriented supervision:** aiming to remedy problematic situations in banks at an early stage

Development of macroprudential regulation: streamlining the regulation, introducing countercyclical approach

New regulations to the credit bureaus: authorising several strategic credit bureaus with the function of aggregating information on debt payments

Basel II and III in force: Leverage ratio (except for banks with basic license), NSFR – for Domestic-SIBs



BANKING SECTOR: PROPORTIONAL REGULATION Differentiating regulatory burden for banks depending on their size

Regulatory burden depends on license type



- Minimum size of capital (own funds) RUB 300 mln
- Only 5 mandatory requirements, including H1.0, H1.2, H3, H6, H25 ratios
- Limitations on international operations
- Simplified disclosure rules not required to disclose information on accepted risks, their assessment or management procedures, or any information on financial instruments included in the calculation of their own funds (capital)
- Technically complicated international standards are non applicable

BASIC LICENSE



- Minimum size of capital (own funds)
 RUB 1 bln
- May carry out all banking operations set forth by the law
- All mandatory requirements set by the Bank of Russia must be met
- Must be compliant with all international standards
- Financial reporting fully compliant with RAS and IFRS



Systemically important financial institutions (SIFI) are subject to:

- Higher capital adequacy requirements
- Advanced risk management approach

UNIVERSAL LICENSE

On 1 June 2017, Federal Law No. 92-FZ dated 1 May 2017 came into force. It envisages the introduction of proportional regulation designed to set up a regulatory balance for banks differing in scale and in the nature of operations. 123 banks hold basic license, as of 1 November 2020.

BANKING SECTOR: NEW RESOLUTION MECHANISM*

The bank resolution mechanism implemented in 2017 is designed to reduce both costs and time while enhancing control over resolution processes

In 2017 the Bank of Russia adopted a new resolution mechanism, involving the CBR's direct participation in the capital of the banks under resolution. Over 2017-2019, measures were taken to rehabilitate three major systemically important financial groups: **Promsvyazbank, Otkritie, B&N Bank**, and two regionally important banks: **Moscow Industrial Bank and Asian-Pacific Bank**.

Resolution measures have been applied to Promsvyazbank PJSC, Public Joint-Stock Company "Bank Otkritie Financial Corporation", B&N Bank and PJSC Asian-Pacific Bank, which established permanent administration bodies, and now these banks are supervised by the Bank of Russia under the general mode.

Deposit Insurance Agency acquired over 99.99% of Promsvyazbank PJSC's shares, and then transferred them to the Russian government.

✓ Public Joint-Stock Company "Bank Otkritie Financial Corporation" and B&N Bank became a basis for a universal financial group.

✓ NB TRUST, Bank AVB and "Rost Bank" (JSC) provided a basis for the Non-Core Asset Bank, which received the non-core and bad assets of the banks under resolution.

Update on current status

Bank FC Otkritie
 Bank of Russia is developing a strategy
 for exiting the capital of
 the Otkritie group with the help from
 investment consultants and is looking
 for investors who would buy the group's
 shares.

Recapitalization: RUB **556** bln Deposit Balance: RUB **0**

Asian-Pacific Bank

Bank of Russia has held a first-price sealed-bid auction, where the buyer of the Asian-Pacific Bank group's shares was determined.

Recapitalization: RUB **9** bln Deposit Balance: RUB **0**

NB Trust bank

Non-Core Asset Bank's work with bad and non-core assets is planned to be completed in 2023. There are no plans to sell the bank afterwards.

Recapitalization: RUB **1** bln Deposit Balance: RUB **1,668** bln

*A new bank resolution mechanism involving the Bank of Russia has been implemented since 2017. Besides, since 2008, the "credit" mechanism of bank resolution with DIA's participation has also been in use. Under the latter mechanism, DIA engages an investor and afterwards may provide the bank with financial assistance at a preferential rate; such loans are funded by the Bank of Russia.



BANKING SECTOR: KEY FIGURES

Active supervision and tighter regulation allowed to strengthen the health of the banking sector

Figure 12: In 2013-2021 more than 450 licenses were revoked causing almost no impact on the banking sector's total assets

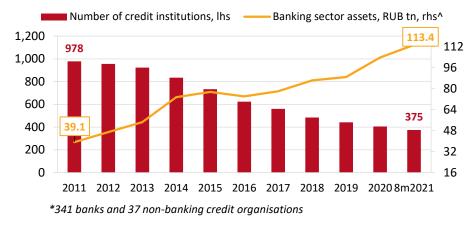
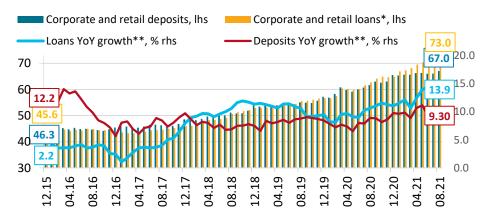


Figure 14: Loans and deposits volume (RUB tn) and growth rates



^Since 01.11.2020 assets are shown net of created provisions. Data for retrospective periods restated.

*Since 01.01.2020 corporate loans include loans to financial and non-financial organizations (excl. credit organizations). Data for retrospective periods restated

**YoY, ccy adj. by credit institutions operating as of the reporting date. Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated

Figure 13: Banking sector profitability restored

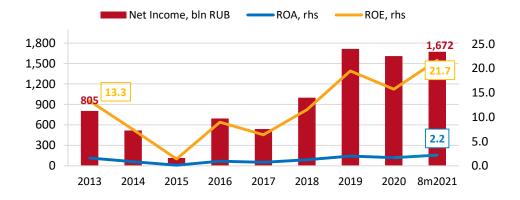
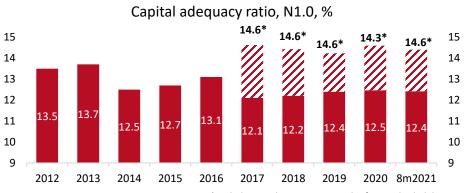


Figure 15: Banks hold an acceptable level of capital under Basel III



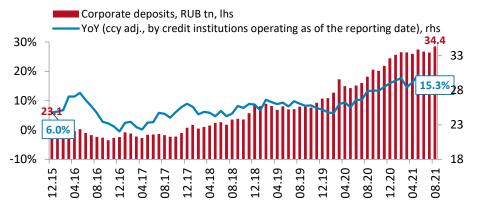
*Excluding credit institutions under financial rehabilitation procedure



BANKING SECTOR: FUNDING

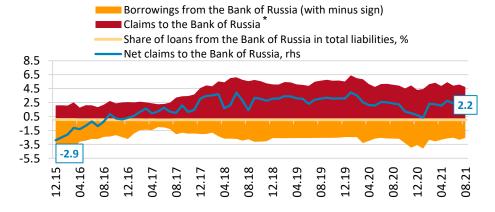
The funding of the banking sector mostly comes from corporate and retail deposits

Figure 16: In August 2021 corporate deposits amounted to RUB 34.4 tn, growth slowed down to 15.3% YoY



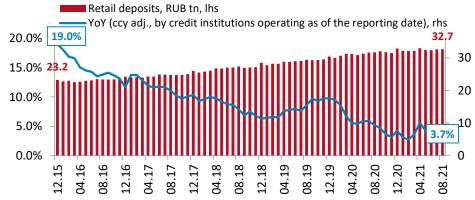
*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated.

Figure 18: Operations with the Bank of Russia, tn RUB



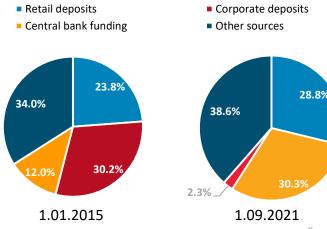
*excluding Mandatory cash balances by credit organizations with the Bank of Russia

Figure 17: In August 2021 retail deposits amounted to RUB 32.7 tn, growth edged up to 3.7% YoY



*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated. Retail deposits are shown net of escrow accounts, data for restrospective periods restated

Figure 19: Sources of funding, % of total liabilities



Source: Bank of Russia



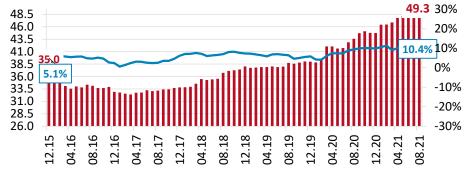
BANKING SECTOR: LENDING

The growth pace of retail loans has accelerated

Figure 20: Corporate loans amounted to Rub 49.3 tn, growth edged down to 10.4% YoY in August 2021

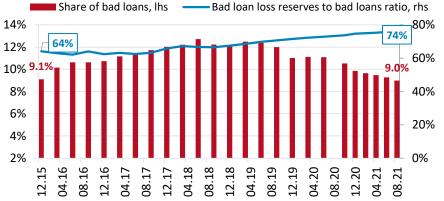
Corporate loans*, RUB tn, Ihs

-----YoY (ccy adj., by credit institutions operating as of the reporting date), rhs



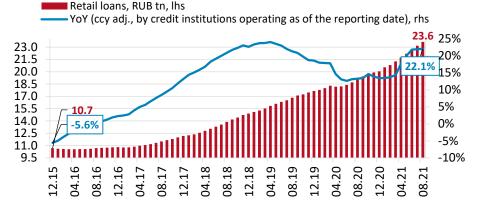
*Since 01.01.2020 corporate loans include loans to financial and non-financial organizations (excl. credit organizations). Data for retrospective periods restated

Figure 22: Share of bad corporate loans** slightly decreased to 9% as of September 2021, while the bad loan loss reserves to bad loans ratio accounted for 74%



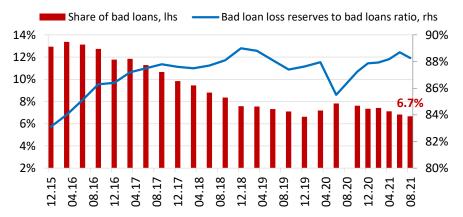
^{**} Loans classified into quality category of IV and V according to the requirements of Regulation No.590-P.

owth edgedFigure 21: Retail lending growth increased to 22.1% YoY in August2021

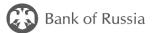


*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated

Figure 23: The share of bad loans** decreased to 6.7% in August 2021 vs YE 2020



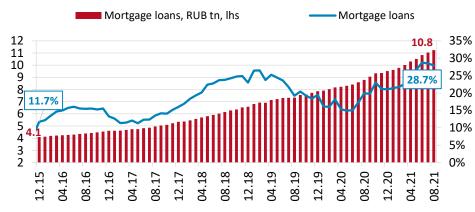
Quality category IV – high credit risk (probability of financial losses due to non-performance or improper performance of obligations by the borrower requires its depreciation by 51 to 100 per cent); Quality category V – no possibility of loan repayment due to the borrower's inability or refusal to meet loan commitments, which requires complete (100 per cent) depreciation of the loan.



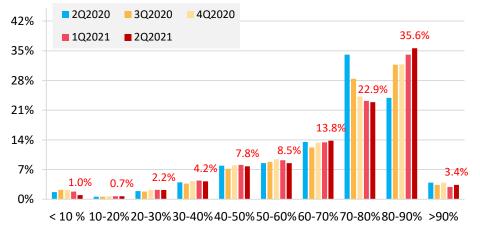
BANKING SECTOR: MORTGAGE SEGMENT

Mortgage lending continues to support credit expansion in 2021

Figure 24: Mortgage lending growth increased 28.7% YoY in August 2021



*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated. Figure 26: Distribution of mortgage loans by LTV



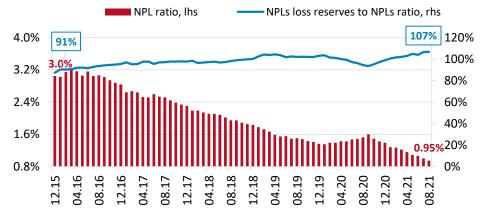


Figure 27: Risk weight add-ons applied to RUB mortgage loans depending on the LTV and the PTI (applied from 1 August 2021)

					PTI int	e <mark>rval,</mark> %			
		0-30	30-40	40-50	50-60	60-70	70-80	80+	PTI not calculated
	80-85	0.5	0.5	0.5	0.7	0.8	0.9	1.0	0.7
LTV	85-90	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
	90+	(excl. loan		0 for the with the			ity cap	vital)

*Risk weight add-ons applied from 1 August 2021 to mortgage loans issued from 1 August 2021 Source: Bank of Russia

Figure 25: Share of NPLs remains at historically low levels



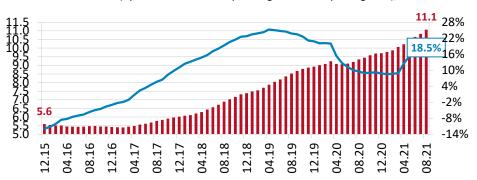
BANKING SECTOR: UNSECURED CONSUMER LENDING

Unsecured lending market growth rate has somewhat moderated following new macroprudential regulations

Figure 28: Unsecured consumer lending growth increased to 18.5% YoY in August 2021

- YoY (by credit institutions operating as of the reporting date), rhs

Figure 29: Distribution of unsecured consumer loan issuance by payment to income ratio (under CBR Ordinance No. 4892-U), %

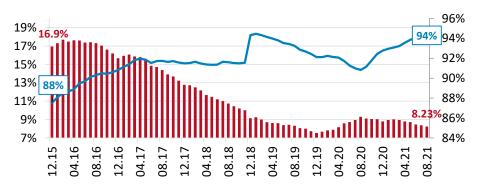


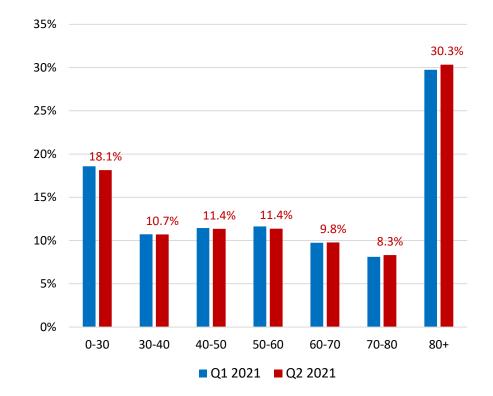
*Since 01.01.2020 annual growth rate is based on chain method. Data for retrospective periods restated.

Figure 30: Share of NPLs amounted to 8.2% as of September 2021

Unsecured consumer loans, RUB tn, lhs

—— NPLs loss reserves to NPLs ratio, rhs





NPL ratio, lhs



BANKING SECTOR: INTRODUCTION OF PTI The Bank of Russia introduces a payment to income ratio for regulatory purposes

Starting from 1 October 2021, the Bank of Russia decided to raise add-ons on unsecured consumer loans up to the values that were in effect before the start of the pandemic (*please refer to table below*).

	PTI interval, %														
		W/o DTI	0-30	30-40	40-50	50-60	60-70	70-80	80+						
	0-10	0.7	0.3	0.3	0.3	0.7	0.9	1.2	1.5						
%	10-15	0.8	0.5	0.5	0.5	0.8	1.0	1.3	1.6						
interval,	15-20	1.2	0.7	0.7	0.7	1.2	1.5	1.7	2.0						
R int	20-25	1.6	1.0	1.0	1.0	1.6	1.9	2.1	2.4						
EIR	25-30	2.0	1.5	1.5	1.5	2.0	2.1	2.3	2.6						
	30-35	2.7	2.5	2.5	2.5	2.7	2.9	3.1	3.4						
	35+	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0						

Values of add-ons to the risk coefficients applied to unsecured consumer loans subject to calculation of PTI

Higher level of add-ons are applied to loans with PTI exceeding 50%.

Banks calculate PTI in accordance with Appendix 1 to Bank of Russia Ordinance No. 4892-U when making a decision on granting a loan in the amount (total credit amount) of ₱10,000 or more or an increase in the total credit amount on a bank card.



BANKING SECTOR: INTEREST RATES An upward trend started to emerge in loan and deposit interest rates

Figure 31: Weighted average long-term interest rates on loans in rubles, %*

Corporate loan rates
 Retail loan rates



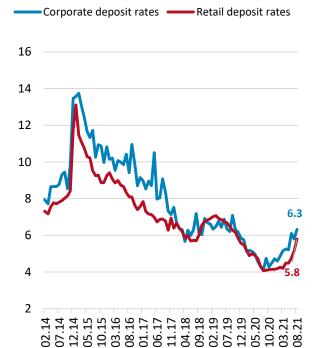
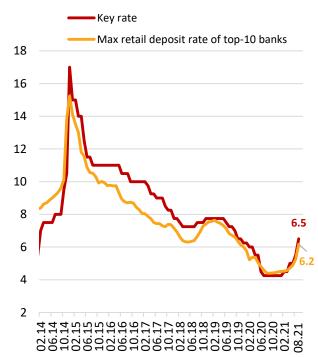


Figure 32: Weighted average long-term

interest rates on deposits in rubles, %*

Figure 33: Max interest rate on retail deposits in rubles of top-10 banks and Bank of Russia's policy rate, %

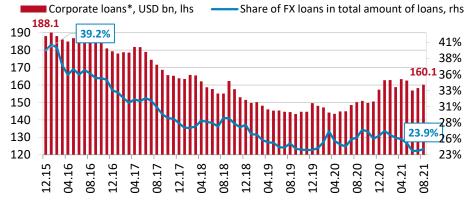




BANKING SECTOR: DEDOLLARISATION

Dollarization of the banking sector has notably reduced over the last years

Figure 34: Corporate FX lending declined significantly over the past few years



*Since 01.01.2020 corporate loans include loans to financial and non-financial organizations (excl. credit organizations). Data for retrospective periods restated.

Figure 36: Due to ruble depreciation the share of corporate and retail FX deposits in total amount of deposits has risen vs. YE 2019

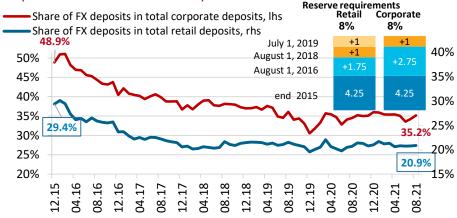


Figure 35: Retail FX loan portfolio is insignificant in size

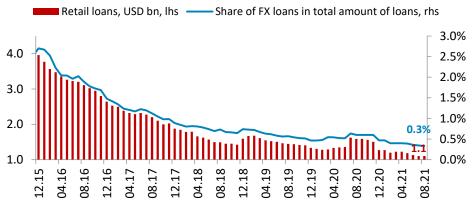
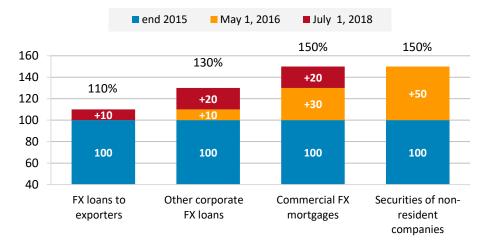


Figure 37: Risk weights applied to FX assets, %

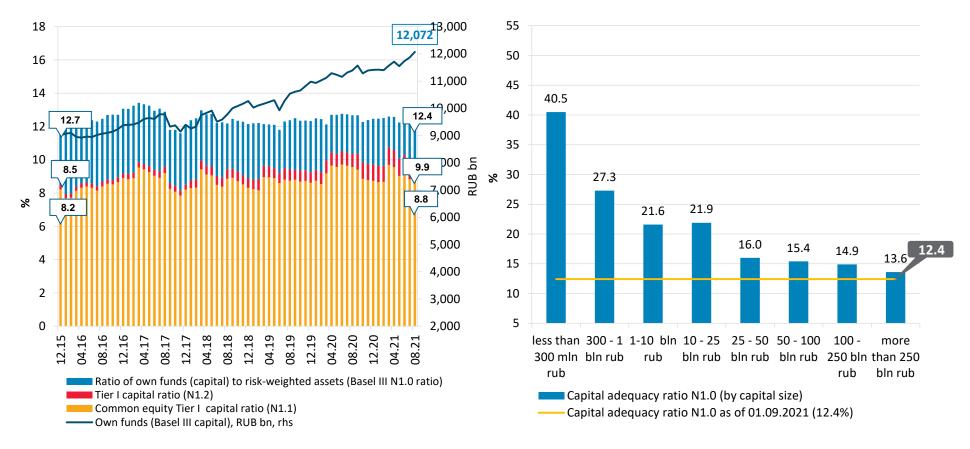




BANKING SECTOR: CAPITAL ADEQUACY High quality capital base and solid capital adequacy levels under Basel III standards

Figure 38: Capital adequacy ratio for the banking sector remains stable (12.5% on 1.01.21 and 12.4% 1.09.21)

Figure 39: Credit organizations with capital exceeding RUB 25 bln have lower buffer vs N1.0 minimum requirement due to the economies of scale



BANKING SECTOR: SYSTEMICALLY IMPORTANT FINANCIAL INSTITUTIONS The Bank of Russia has approved the list of SIFI and buffers for capital adequacy ratios

List of systemically important financial institutions

N♀	Company name	Assets, RUB tn
1	Sberbank	36.9
2	VTB Bank	19.2
3	Gazprombank	8.1
4	Alfa-Bank	5.3
5	Russian Agricultural Bank	4.0
6	Credit Bank of Moscow	3.2
7	Bank FC Otkritie	3.1
8	Sovcombank	1.8
9	Promsvyazbank	n/a
10	Raiffeisenbank	1.5
11	Rosbank	1.4
12	UniCredit Bank	1.2
13	Tinkoff Bank	1.0

Assets as of 1 Sep 2021

Systemically important financial institutions account for 77% of total assets of the Russian banking sector

Capital adequacy requirements

Minimum Bank of Russia requirements for capital adequacy ratios Common equity Tier 1 capital ratio				
(N1.1)	4.50%			
Tier 1 capital (N1.2)	6.00%			
Total capital adequacy ratio (N1.0)	8.00%			
Values of capital buffers	2017	2018	2019	2020
Capital conservation buffer	1.25%	1.875%	2.25%	2.50%*
SIFI buffer	0.35%	0.65%	0.65%	1.0%
Countercyclical buffer	0%	0%	0%	0%
Minimum capital adequacy ratios for				
SIFI	2017	2018	2019	2020
N1.1	6.1%	7.0%	7.65%	8.0%
N1.2	7.6%	8.5%	9.15%	9.5%
N1.0	9.6%	10.5%	11.15%	11.5%

*Capital conservation buffer was raised in accordance with the schedule approved by the Bank of Russia throughout 2019 – it wat set at 1.875% from 1 January 2019, 2.0% from 1 April 2019, 2.125% from 1 July 2019, 2.25% from 1 October 2019, and 2.5% from 1 January 2020.



MICROFINANCE

Microfinance is a vital part of financial system complementing banks to provide better financial inclusion

MFIs

- Microfinance organizations (MFOs)
- ✓ Consumer credit cooperatives
- ✓ Credit Housing communities
- ✓ Pawnbrokers
- Agricultural credit cooperatives

Microfinance institutions (MFIs) provide financial services for customers with no access to banking products, service regions with an insufficient bank presence, offer financial products missing from bank product lines, boost financial literacy and help clients build their credit histories.

CBR keeps a state register of MFIs and supervises MFIs directly and via SROs. Currently there are about 7,150 MFI companies.

23% of the entire MFO microloan portfolio are microloans to small to medium enterprises (bearing 5-10% interest rate thanks to state support via MFOs).

Payday Loans, i.e. small, short-term unsecured loans (up to RUB 30k for 30 days) at high rates, are not a development priority and account for 23% of the entire MFO microloan portfolio.

Starting from 1 October 2019, microfinance organizations have to calculate the **PTI ratio** when taking a decision on extending loan of ₽10,000 or more.

For the loans with PTI of the borrower in excess of 50%, the level of add-on to the risk coefficients is set at 50% (65% starting from 1 January 2020).



FINANCIAL STABILITY Macroprudential policy aimed at identifying and preventing potential systemic risks

Lending trends and credit risks

Lending trends vary in different segments of the economy. The annual growth of **corporate lending** slowed down slightly, specifically from 11.2% as of 1 July to 10.4% as of 1 September 2021.

The growth of **unsecured consumer loans** continue to speed up, reaching 18.5%¹ as of 1 September 2021. To limit the risks associated with the surge in unsecured consumer lending, the Bank of Russia made the decision in July 2021 to raise macroprudential risk-weight add-ons since 1 October 2021.

According to 2021 Q2 statistics, the accelerated growth in unsecured consumer lending is coupled with a worsening of lending standards. The portion of the highest-risk loans issued to borrowers whose payment-to-income (PTI) ratios exceed 80% edged up to 30.3% in 2021 Q2, which is higher than the pre-pandemic level (26.7%). As banks accumulate loans disbursed to borrowers with high PTI ratios faster, this augments the risks of the retail loan portfolio.

Moreover, banks have been expanding the portion of long-term consumer loans with maturities of over five years. In 2021 Q2, such loans accounted for 20.7% of the total amount of disbursed cash loans, as compared to no more than 11% before the pandemic. Banks have extended loan maturities seeking to lend maximum amounts allowed by their credit policies. The average amount of loans issued for over five years equals 747,000 rubles, whereas that of loans with maturities of up to five years — 242,000 rubles².

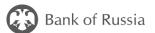
In this regard, the Bank of Russia plans to revise the effective PTI calculation procedure. Average monthly payments on long-term consumer loans will be calculated based on the assumption that such loans shall be repaid within four years (currently, this period is five years). This will increase PTI ratios for long-term consumer loans. Concurrently, in order to discourage banks to issue long-term consumer loans and generally to lend money to borrowers whose PTI ratios are excessively high, the Bank of Russia plans to consider in 2021 Q4 the possibility of an increase in macroprudential risk-weight add-ons for such loans.

Speaking of **mortgage lending**, the Government changed the terms of its subsidised mortgage lending programme beginning from 1 July 2021 and simultaneously expanded the family mortgage programme now encompassing families having one child born on 1 January 2018 and later. The revision of the terms of these programmes helped stabilise the pace of mortgage lending expansion in July—August, with the annual growth rate in this segment equalling 20%. This level conforms to a well-balanced path of mortgage lending development, which would not involve any risks to financial stability.

¹ According to Section 3 of Reporting Form 0409115. For credit institutions operating as of the last reporting date, including previously reorganized banks. ² According to the 2021 Q2 statistics from the three largest credit history bureaus. **Decision** as of September 30, 2021

"The Bank of Russia Board of Directors has decided to set the rate of the national countercyclical capital buffer for Russian banks' capital adequacy ratios at zero per cent of risk-weighted assets."

"...Given that the growth in corporate and mortgage lending has slowed down and that the Bank of Russia has sector-specific instruments to limit consumer lending risks, it would be unreasonable to set a positive rate of the national countercyclical buffer."



SECURITIES MARKET (1)

Russia's financial market has been aligned with best international practices



Crisis-proven market infrastructure

- the Moscow Exchange has built a secure and reliable infrastructure ensuring uninterrupted trading
- Trading rules do not stipulate any trading suspensions, reduction in trading hours, short sell bans or other restrictions
- T+2 settlement on equities, T+1 on OFZs, T+0 on corporate bonds

Upgraded corporate governance

- Updates to the Listing Rules have created a Sustainability Sector for financing ESS projects
- Creation of a two-tier Quotation List within the stock exchange listing
- Strong criteria for inclusion in the top-tier Quotation list
- Streamlined dividend rules for SOEs
- Corporate standards aligned with best international practices



Regulatory changes to promote investments

- Capital gains on securities held for more than 3 years are tax-exempt
- Tax deductions for Individual Investment Accounts (IIA) type A – max RUB 52 000; for IIA type B – at the rate of investment income;
- Corporate bonds with yield of under the key rate + 5pp became tax-exempt on January 1, 2018



Simplified market access

- Euroclear and Clearstream settlement for equities and bonds
- Unified collateral pool for equities, bonds and FX markets
- International clearing system membership; Direct access to FX trading for large corporates
- Local investor base development (individual investment account system, tax incentives, etc.)
- High level of competition in the Russian financial market helps keep the cost of brokerage and depository services low
- Financial intermediaries are allowed to make both brokerage and depository operations



Increased transparency

- Moscow Exchange instruments comply with the posttrade transparency requirements under MiFID II/MiFIR
- Mandatory audited IFRS for all public companies
- Strengthened regulation to prevent market manipulation and insider trading
- Improved disclosure practices
- Requirement to have a written description of dividend policy for the top-tier Quotation list
- Development of basic standards for professional market participants activities



SECURITIES MARKET (2)

Growing a deeper Russian bond market with strong potential

Figure 40 : Volume of the Russian local bond market, RUB tn

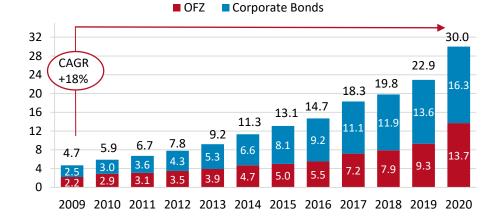
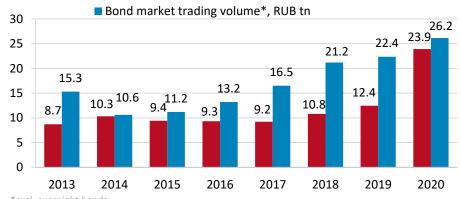


Figure 42: "Bondization" of the Russian financial market



Equity market trading volume, RUB tn

Figure 41: Volume of the Russian corporate bond market, RUB tn

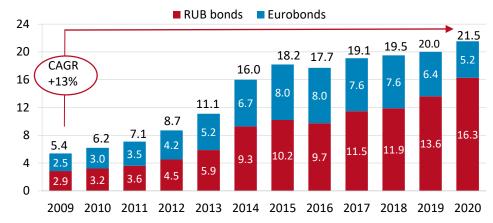
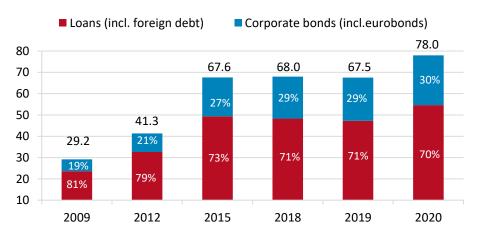


Figure 43: Corporate loans vs corporate bonds in Russia, RUB tn



*excl. overnight bonds

Source: Moscow Exchange, Cbonds



SECURITIES MARKET (3)

Russian OFZ market provides relatively high yields amid investment grade reliability

Figure 44: Russian OFZ market volume keeps growing

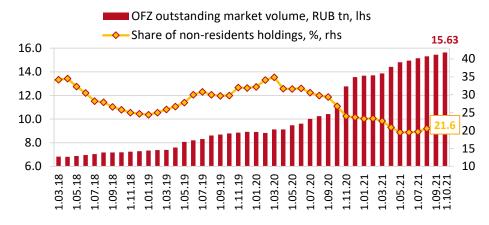


Figure 46: Bond market yields, key rate and RUONIA (% RUB)

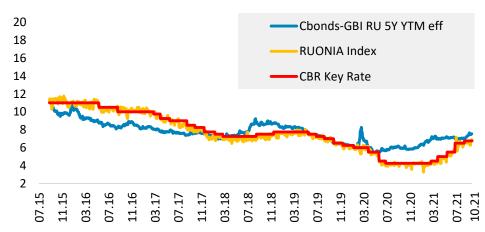


Figure 45: Zero-coupon OFZ yield curve, %

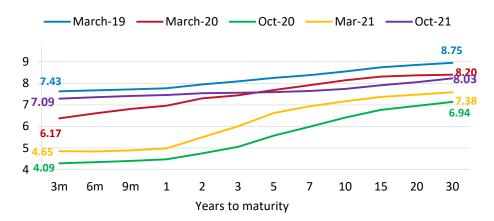
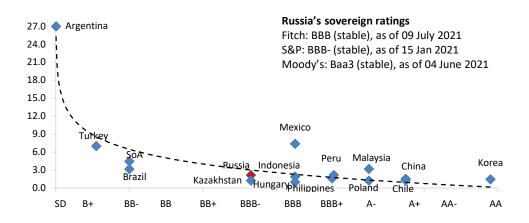


Figure 47: EM 10Y bond yields (% USD) on the background of credit ratings



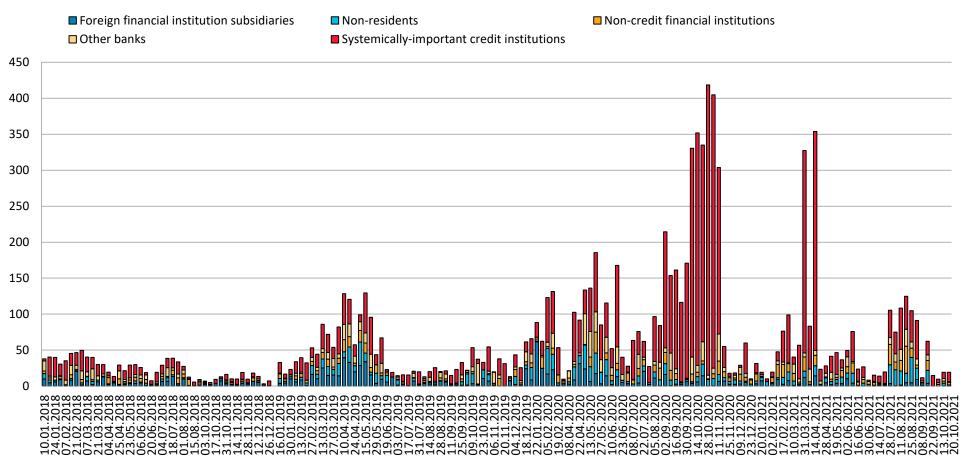
Source: Bank of Russia, Cbonds, Bloomberg



SECURITIES MARKET (4)

Demand for OFZs placements remains sustainably high

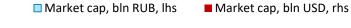
Figure 48: OFZ placement dynamics in 2018 - 2021 (RUB bn)



SECURITIES MARKET (5)

Russian equity market: key trends

Figure 49: Russian Equity market cap, bln RUB & bln USD



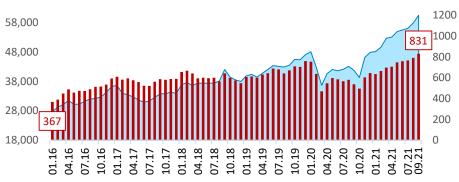


Figure 51: Russian equities market trading volumes proves stable

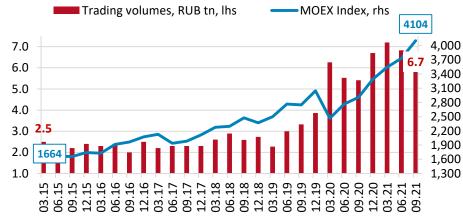


Figure 50: Market capitalization to GDP ratio, %

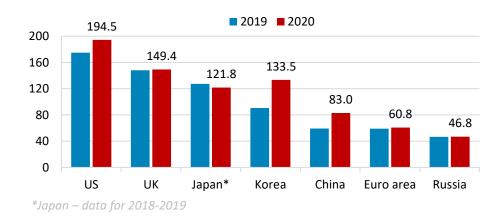
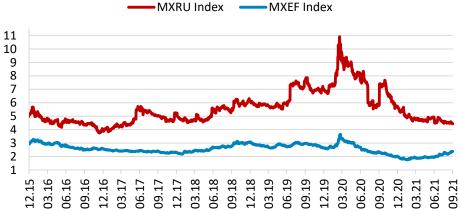


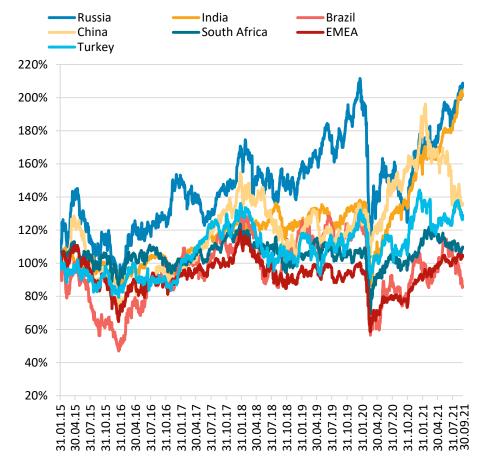
Figure 52: Dividend yield (12M): Russia vs. EM, %





SECURITIES MARKET (6) Russian equity market performance vs EM peers

Figure 53: Russian MSCI index vs EM peers (01.01.15 = 100%)



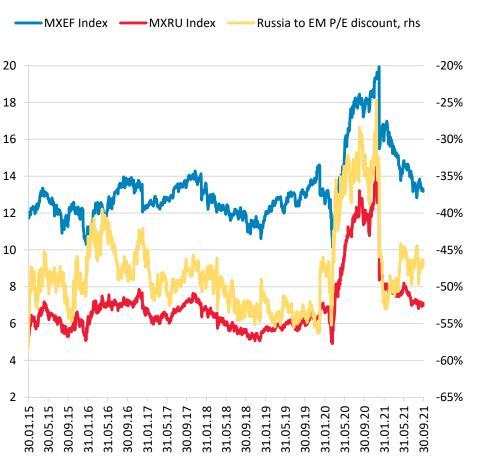


Figure 54: Forward P/E ratio (12m), MSCI Russia vs MSCI EM

45

CORPORATE GOVERNANCE

New corporate governance standards reflect best international practices

Corporate governance

- ✓ Guidance for members of financial institutions' Boards of Directors
- Recommendations on organizing and conducting self-assessment of the Boards of Directors' performance in public JSCs
- ✓ Recommendations on participation of the Board of Directors in development and management processes related to IT and information security risk management in public JSCs
- ✓ Russian public JSCs are implementing mandatory risk management and internal controls and internal audit
- ✓ Information disclosure reform: reduction of administrative burden on issuers, elimination of excessive requirements for information disclosure (to be put in force since 1 October 2021)

Next stage

Providing the possibility to hold general meetings of shareholders online

Corporate actions reform

Amendments to the JSC Law :

- ✓ Protection against dilution of stakes in the authorized capital of JSCs and violation of dividend rights
- ✓ Determination of the price at which the issuer repurchases at the request of shareholders shares admitted to trading, taking into account their weighted average cost
- ✓ Legal uncertainty with regard to the votes of parties controlled by a party with an interest in the transaction has been eliminated

Securities

Securities issuance reform: the procedure of securities issuance was simplified, electronic registration of securities' issues was launched

Green, Social and Sustainable Finance

- ✓ Stewardship Code
- ✓ Legal framework for Green, Social and Infrastructural Bond Issuance
- \checkmark Special Disclosure rules for Green, Social and Infrastructural Bonds' $$\rm Issuers$
- ✓ Mandatory right of redemption for green and social marked bond holders if capital allocated under Issuance was used improperly
- ✓ Sustainable Development Sector for Bonds on Moscow Exchange
- ✓ Two Sustainable Development Benchmarks ("Responsibility and Transparency", "Sustainable Development Vector")
- ✓ Recommendations on disclosure of non-financial information by public joint-stock companies

CBR corporate governance report: annual monitoring of corporate governance practices and publication of the report on the CBR official site (only in Russian)

Source: Moscow Exchange



COUNTERING MALPRACTICE

Bank of Russia supervises conduct of financial market participants to promote fair competition

 Bank of Russia has implemented an effective system for countering malpractice such as market manipulation and insider trading, which is aimed at ensuring investors' equality and fair pricing.

✓ Bank of Russia identifies companies operating on the financial market without proper authorization (license) and running pyramid schemes, with a view to initiate responsive measures by the public authorities. The number of instances of such measures being taken by public authorities has increased almost 4x times in 2019 compared to 2018. The number of illegal lenders tends to decrease.



- In 2015, Bank of Russia became a signatory to the IOSCO MMoU.
- Intense cooperation with foreign financial market regulators in terms of exchanging information, including confidential information.
- Elaboration of international initiatives.

- Bank of Russia improves continuous monitoring of on-exchange trading for the purpose of maintaining financial stability and preventing system shocks caused by misconduct.
- On-exchange trades are supervised by the Analysis Center to identify unusual activity online.



INVESTMENT FUNDS

Local institutional investor base: the potential of investment funds

Figure 55: Majority of savings in Russia is held on bank deposits and in cash*

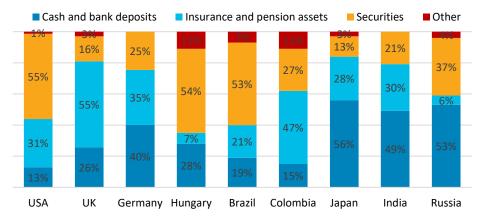
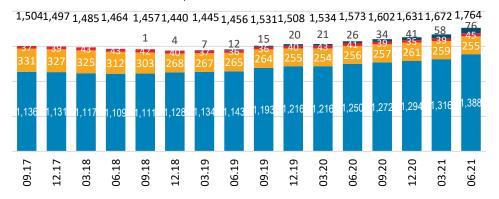


Figure 57: Number of investments funds in Russia by type



Closed-end Open-end Interval ETF

*As of YE2020 (Germany, Colombia, Japan – end of 2019; India, Brazil – end of 2018). Source: World Bank, IMF, OECD, Bank of Russia Figure 56: Assets of investments funds in Russia (RUB tn)

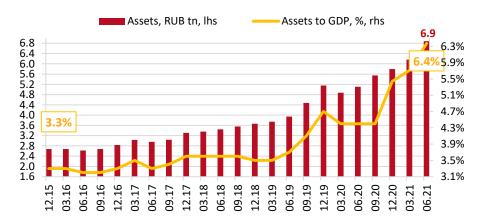
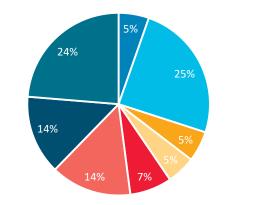


Figure 58: Breakdown of investment funds' assets by type (as of 30 June 2021)



Cash

- Equities
- Bonds
- Government bonds
- Foreign securities
- Real estate
- Authorized capital
- Other



NON-STATE PENSION FUNDS

Local institutional investor base: the potential of non-state pension funds

Figure 59: Pension assets in Russia (RUB tn)

- Non-state pension funds. Reserves
- Non-state pension funds. Mandatory savings
- State pension fund. Mandatory savings

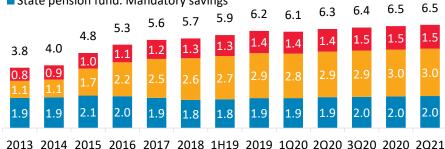


Figure 60: Pension system asset allocation (as of June 30, 2021, %)



■ Cash ■ Equities ■ Corporate bonds ■ Government bonds ■ Other

The Bank of Russia became a regulator of the pension system in 2013. Since then a number of changes has been adopted to strengthen the non-state pension system:

- 'one-year non-loss' rule was extended to 'five-year non-loss' rule
- ✓ stress-testing mechanism introduced
- customers are now encouraged to stay with the same fund for not less than 5 years
- ✓ since 2014 the Deposit Insurance Agency (DIA) guarantees the nominal value of mandatory savings
- ✓ non-state pension funds are to bear fiduciary responsibility (since March 18, 2018)
- ✓ non-state pension funds are to disclose their investment portfolios
- ✓ corporatization of non-governmental pension funds (NPFs) completed
- ✓ work is in progress to improve financial stability of private pension funds (development of legislation, introducing mandatory state guarantee system for voluntary pension plans and mechanisms of private pension funds financial recovery under the Bank of Russia management)



INSURANCE

Local institutional investor base: the potential of insurance market

Figure 61: Premium volume is gradually growing

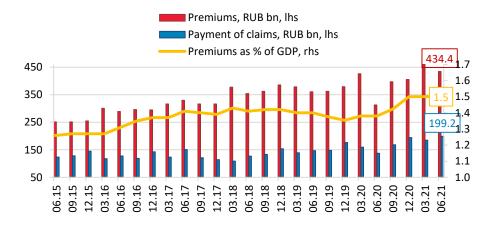
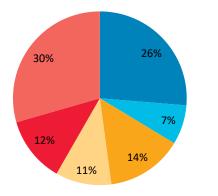


Figure 63: Premium structure in 2Q21 shows high level of market diversification



Life insurance

Corporate property insurance

Private medical insurance

- Motor car insurance
- Compulsory motor TPL insurance

Other



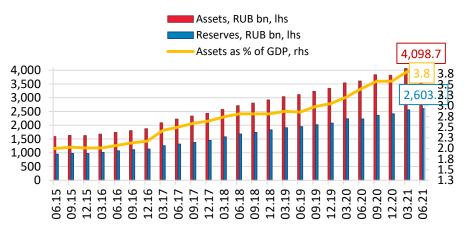
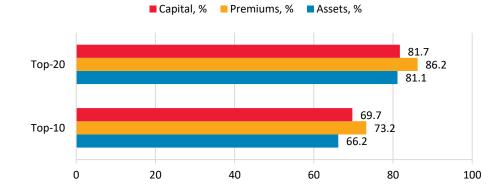


Figure 64: In 2Q21 market remained highly competitive with the Herfindahl-Hirschman Index equal to 858.6



Source: Bank of Russia

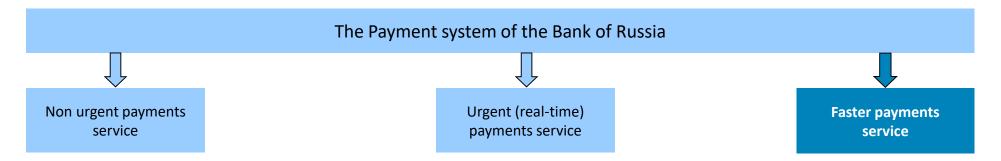


PAYMENT INFRASTRUCTURE (1/5) National Payment System of the Russian Federation

Payment infrastructure of the Bank of Russia has evolved rapidly in response to economic growth, technical innovation and regulatory initiatives. As a result of in-depth research and engineering the Bank of Russia currently operates the national payment system which is self-efficient and in line with the international standards.

The National Payment System of the Russian Federation embraces 28 payment systems, 485 payment operators and more than half thousand payment agents.

The core of the National Payment System of the Russian Federation is **the Payment System of the Bank of Russia** which processes transactions on behalf of the Federal Treasury and all local financial institutions.





Fully centralized with liquidity saving procedures and 1 hour liquidity adjustment period.

Average daily figures (for 2021): 6.25 mln payments, Rub 7.72 tn

Vast country – extended business hours: system operates in 11 time zones from 1 a.m. to 9 p.m., Moscow time



PAYMENT INFRASTRUCTURE (2/5)

National Payment System of the Russian Federation

Main targets of the Bank of Russia Payment System are:

- executing payments under orders of its participants
- clearing under national payments card system
- clearing of financial markets transactions

The Bank of Russia Payment System enables sophisticated up-to-date payment capabilities:

- ✓ Priority to RTGS approach (86.5% of funds are transferred via the real-time service as of October 4, 2021)
- New liquidity management tools
- Future value date settlement functionality
- Cash-pooling services for Federal Treasury

On 28 January 2019 the **Faster Payments System** (FPS), a new milestone for the local payment industry, was launched.

the FPS is an ad hoc built-up to the Payment System of the Bank of Russia which:

enables instant interbank transfers 24/7/365 using mobile phone number

embraces 207 FIs as of October 1, 2021

monthly processes about 90 mln transactions as of October 1, 2021

The **National Card Payment System** was launched in 2014 and ensures guaranteed and uninterrupted processing of domestic banks card transactions (*please see next slide*).



PAYMENT INFRASTRUCTURE (3/5) National Payment Cards System



- Coperator of the Mir Card Payment System is the National Card Payment System Joint Stock Company fully owned by the Bank of Russia (established on 23 July 2014)
- ✓ The first cards of MIR National Payment System were issued in December 2015
- MI Approx. 104 mln cards issued as of September 1, 2021
 - Comprises over 260 acquiring banks and over 160 issuing banks as of October 1, 2021
 - Promoted internationally since 2017



- Co-badging projects with Mastercard, JCB, AmEx and UnionPay.
- Linked with the national card payments systems of the Republic of Armenia, Republic of Belarus, Kyrgyz Republic, Republic of Tajikistan, Republic of Uzbekistan, Vietnam and other.
 Accepted by the partner banks in the UK, Republic of Korea, UAE, Cyprus, Turkey, Kazakhstan and South Ossetia



- Mobile payments and contactless service Mir Pay are developing
- Support of mobile payment service Samsung Pay
- Non-financial services are available on the basis of "Mir" payment cards



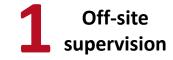
PAYMENT INFRASTRUCTURE (4/5)

Supervision and oversight in the national payment system (NPS)

Supervision in the NPS - The Bank of Russia's activity to monitor the compliance of NPS entities with the requirements of the law on the NPS and the regulations of the Bank of Russia in order to ensure stability and development of the NPS.

Market access:

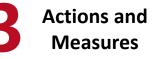
- payment systems: registration of payment system operators (PSO) and foreign payment system operators
- money transfer operators credit organizations (including electronic money operators): licensing. The BoR publishes lists of payment application providers, payment aggregators, foreign payment service providers, information exchange operators.
 Money transfer operatorscredit organizations, including
 Money transfer operatorscredit organizations, including
 The subjects of supervision:
 functioning of the NPS entity separately;
 Payment system operators
 28
- its relationship with other market participants, disruption of such relationships and systemic risks.
- Set of measures in respect of the supervised subjects is determined taking into account the established supervision mode



Analyze the activities of NPS entities and payment system participants as well as the organization and functioning of payment systems including payment infrastructure



Conduct on-site inspections of NPS entities' compliance with the requirements of the law on the NPS and the regulations of the Bank of Russia



Take actions and enforcement measures with regard to NPS entities in case of violations of the requirements of the law on the NPS



PAYMENT INFRASTRUCTURE (5/5)

Supervision and oversight in the national payment system (NPS)

Oversight in the NPS -

The Bank of Russia's activity to encourage **the improvement** of the NPS entities' activities and services and to promote **the development** of objects of oversight in line with the recommendations of the Bank of Russia.



Collection, systematization and analysis of information on the activities of the observed organizations, other NPS entities and related oversight objects

Main areas of monitoring

- Defining criteria for the importance of payment systems and credit institutions significant in the payment services market;
- Identifying payment systems that meet the criteria of significance, and credit institutions that meet the criteria of significance in the payment services market;
- Identifying trends and development prospects for the Russian payment market.



Assessment of the activities of the observed organizations (PSO*) and related objects of oversight in the context of best practices (in particular, the document CPMI-IOSCO "Principles for financial market infrastructures")

* Operators of systemically and socially important payment systems (as of the beginning of 2020 there are **2** systemically important payment systems and **4** socially important payment systems).



- Bank of Russia issues recommendations to the PSO on the results of assessment.
- The PSO prepares an action plan for implementation of such recommendations.
- Bank of Russia monitors the implementation of recommendations by the PSO

A report on the national payment system oversight results is published every two years

International cooperation in the field of oversight in the NPS:

- ✓ agreements (memorandums) on cooperation with foreign (national) banks;
- ✓ interaction with international organizations, including the Committee on Payments and Market infrastructures (CPMI), World Bank.



FINTECH (1)

Russia provides a favorable environment for FinTech development

Goals of the Bank of Russia as a high-tech regulator

- Facilitate the **competition** and support **innovation** in the financial market
- Enhance accessibility, quality and range of financial services
- Lower **risks and costs** in the financial market
- **Digitalize interaction** between the Bank of Russia and supervised entities

Key areas of development

- **1. Legal regulation** to provide favorable environment for innovation development in the financial market
- 2. Development of digital infrastructure with equal access for all financial market participants
- 3. Implementation of **RegTech & SupTech** in the financial market
- **4.** Experimental legal regimes to test innovative financial technologies, products and services
- 5. Ensuring information security



FINTECH (2) Russia provides a favorable environment for FinTech development

Main FinTech initiatives of the Bank of Russia



Unified Biometric System

remote identification for financial services provision



Digital profile

provision of consumer data from public sources required for financial services delivery with customer consent



Faster Payments System

enables real-time P2P, Me2Me, C2B payments



Marketplace

financial products and services offered by various companies on a single platform on a 'one stop shop' basis



Open APIs

equal access to customer data using standardized open APIs



Digital Ruble

an additional form of the Russian national currency that will be issued digitally by the Bank of Russia

Experimental legal regimes

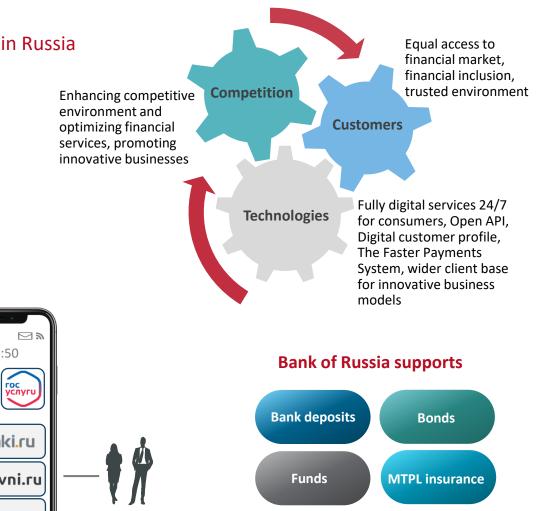
piloting innovative financial technologies, products and services with real customers



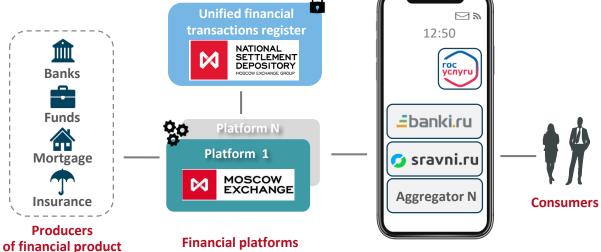
MARKETPLACE

Shaping the future of financial services experience in Russia

- New system for online sales of financial products
- Aimed to complement traditional sales channels with websites and smartphone apps which will enable customers to compare multiple financial product offers
- In July 2020 the State Duma adopted the law on financial transactions through a financial platform that enabled launching the Marketplace system



Mortgage



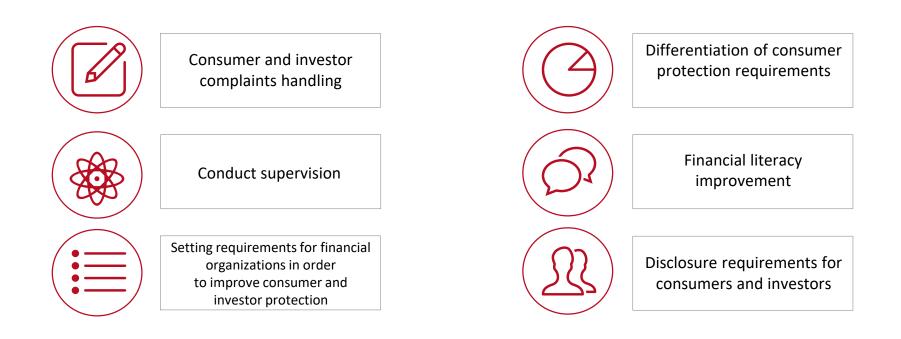
For more details, see http://cbr.ru/eng/fintech/market_place/



CONSUMER PROTECTION

Financial consumer and investor protection as one of priorities for further financial market development

KEY FINANCIAL CONSUMER PROTECTION WORKSTREAMS



FINANCIAL INCLUSION

The Bank of Russia promotes financial inclusion aligned with best international practices

G20 GLOBAL PARTNERSHIP FOR FINANCIAL INCLUSION (GPFI)

- Acts as an inclusive platform for G20 countries, non-members and other parties for knowledge and experience sharing, policy advocacy and coordination in promoting financial inclusion
- Russia is an original GPFI member since November 2010
- Endorsed the 'original' (2010) and 'updated' (2020) Financial Inclusion Action Plan

ALLIANCE FOR FINANCIAL INCLUSION (AFI)

- The global knowledge exchange network empowering policymakers to increase access to quality financial services for the less well-off communities and households
- In 2014, the Bank of Russia became a member of AFI and joined the Maya Declaration setting up the priorities for AFI members on financial inclusion
- The Bank of Russia hosted the 2018 AFI Global Policy Forum: Sochi Accord: Fintech for Financial Inclusion was adopted, Regional initiative for the EECA region was launched
- ✓ Since April 2020, the Bank of Russia has been empowered by law to exercise functions aimed at ensuring financial inclusion
- ✓ In 2018, the Bank of Russia launched the Financial Inclusion Strategy in Russia for the period of 2018-2020 (extended for 2021)

To increase access and quality of financial services for target groups:



Citizens who live in remote or hard-to-reach areas

- The Bank of Russia promotes the development of rural presence of banks in various formats, especially agent-based ones.
- One of the significant projects is cash withdrawal service to holders of payment cards at retail and service outlets in rural areas. It was piloted in 2019 and the number of access points grew to more than 6.3 thousand (July 1, 2021)

Persons with disabilities, elderly and other low-mobile groups

- The Bank of Russia has made concerted efforts to ensure the financial inclusion of PwD/LMG in recent years. It focused on technology-based solutions to address the various constraints faced by PwD/LMG in accessing financial products.
- 65% of credit institutions have fully or mostly implemented the Bank of Russia's recommendations on eliminating barriers for PwD/LMG and 64% – recommendations on the accessibility of remote servicing channels (October 2020)



- Together with the Government, the Bank of Russia continues to take joint actions to promote SMEs financial inclusion through:
- special lending programs subsidized by the Government,
- regulatory changes aimed at supporting bank lending to SMEs,
- developing instruments of non-bank financing for SMEs, such as crowdinvesting and dedicated stock market segment,
- introducing new instruments and platforms: online factoring for SMEs, Faster Payments System to pay for SMEs goods and services.

To increase the speed and quality of access to financial services for population with Internet connection

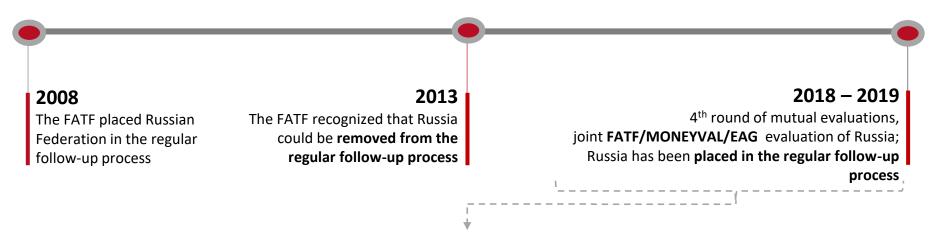
- Over the last year, more than 75% of Russian adults transferred money over the Internet or using mobile banking (May 2021 survey results)
- The Bank of Russia continues to promote FinTech, RegTech and SupTech solutions to facilitate remote services provision and enhance financial inclusion. The key projects here are Digital Biometric Identification, Faster Payments System, Marketplace, Digital Customer Profile, Digital Ruble.



AML/CFT

Bank of Russia maintains AML/CFT regulation and supervision of credit institutions and non-credit financial institutions

Russian AML/CFT law is based on International Standards on Combating Money Laundering and the Financing of Terrorism and Proliferation (FATF Recommendations)



The findings of the FATF on the Bank of Russia's actions and financial institutions' performance in the AML/CFT area:

- **The Bank of Russia's deep understanding of ML/TF risks** in the supervised sectors
- Improvement of the Bank of Russia's risk assessment methodology and risk-based AML/CFT supervision
- Implementation of an intense bank supervisory programme informed by ML/TF risks
- Substantial improvement of the framework for preventing criminals from owning and controlling financial institutions
- Adequate level of cooperation between the Bank of Russia and other Russian competent authorities in the AML/CFT area
- ✓ Good understanding of ML/TF risks by credit institutions
- Growth of the overall AML/CFT compliance by financial institutions, including due to the Bank of Russia's supervisory measures



CYBERSECURITY

Key initiatives in information security and cybersecurity



Exchanging information on computer attacks



Sharing regulations and best practices



Countering online misconduct in credit and finance



BRICS Best Practices Compilation as a topic for 2021

Key avenues of cooperation in information security



Collecting, processing and exchanging information on computer attacks in credit and finance



Analyzing the differences among jurisdictions, and sharing available internal practices with regard to how central banks protect themselves and financial institutions



Holding consultations, seminars and conferences on best practices in countering computer attacks in credit and finance



Providing assistance in returning funds stolen through fraud



Developing a compilation of the BRICS countries' Best Practices in information security



INVESTOR CONTACTS AND REGULAR MEETINGS SCHEDULE FOR 2021**

February 5-12	Quiet period	July 16-23	Quiet period
February 12	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.	July 23	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.
February 17, 17: (Moscow time)	00 Conference call with institutional investors	July 28, 17:00 (Moscow time)	Conference call with institutional investors
March 12-19	Quiet period	September 3-10	Quiet period
March 19	Board of Directors meeting on monetary policy	September 10	Board of Directors meeting on monetary policy
April 9-11*	Ad-hoc meetings with investors on the sidelines of the IMF/WB meetings	October 15-17*	Ad-hoc meetings with investors on the sidelines of the IMF/WB meetings
April 16-23	Quiet period	October 15-22	Quiet period
April 23	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.	October 22	Board of Directors pivotal meeting on monetary policy. Publication of an updated medium-term forecast.
April 28, 17:00 (Moscow time)	Conference call with institutional investors	October 27, 17:00 (Moscow time)	Conference call with institutional investors
June 4-11	Quiet period	December 10-17	Quiet period
June 11	Board of Directors meeting on monetary policy	December 17	Board of Directors meeting on monetary policy
			ternational Cooperation Department Tel.: +7 (495) 771-90-68 Email: <u>investormeetings@mail.cbr.ru</u>

Web-site: <u>cbr.ru/eng/about_br/irp/</u>

* tbc.

** Additional ad-hoc conference calls for institutional investors may be held in the periods between the Bank of Russia Board of Directors pivotal meetings.